

\$31.8 Million
 Average Revenue

\$12 Million
 Median Revenue



GUEST FIRMOGRAPHICS

Average Number of Employees	91
Median Number of Employees	40

498
 Average Number of Total Installations

159
 Median Number of Total Installations

Average Revenue Numbers by Product Category

Audio	\$6.7 million
Automation & Control	\$6.0 million
Video Displays	\$7.3 million
Digital Signage Players	\$2.5 million
IT, UCC, Telecom	\$6.3 million
Security	\$2.5 million

Vertical Market Involvement

Commercial Office Space	94%
Higher Ed	84%
Government	75%
Health Care	73%
K-12	55%
Hospitality	52%
Worship	51%
Museums/Libraries/Community Centers	37%
Retail	30%
Sports/Fitness	30%
Manufacturing/Industrial	22%





CI Commercial INTEGRATOR SUMMIT

2016 GUEST LIST

ADTECH Systems Inc.	VP
Advanced AV	VP of Sales and Marketing
Advanced Video Group	VP
All Pro Sound	National Sales Manager
All Pro Sound	President
Applied Global Technologies	CEO
Applied Video Technology, Inc	President & CEO
Atlanta Soundworks, Inc	President
Atlantis Partners	President
Atlantis Partners	CFO
Audio Acoustics Inc	Business Manager
Audio Electronics, Inc.	VP of Operations
Automated Environments	Project Manager/ Sales Engineer
Automated Systems Design, Inc.	CEO
AVI-SPL	Regional VP, Southeast
AVMAN	President
AVMAN	Director of Operations
Baker Audio Visual	VP Project Development / Owner
Bethesda Systems	Principal
Bridges System Integration LLC	Partner
BrightTree Studios and Synergy Media Group	Principal
Buzzfire	VP of Sales & Marketing
Candela Controls, Inc.	General Manager
Candela Controls, Inc.	President
Carousel Industries	VP of Collaboration
CCI Solutions	VP, Systems Integration
CCS Presentation Systems	Manager of Engineering and Project Management
Concepts AV Integration	President / CEO

Concepts AV Integration	VP Operations/COO/Owner
D/A Central Inc.	President
Design Electronics	General Manager
Devine Technology Partners	Director AV Technology
Digital Surroundings	President
DTS Inc	Solutions Director
Edwards Technologies, Inc.	Chairman of the Board
Emerge Workplace Technologies	Market Leader - Indianapolis
Emerge Workplace Technologies	Director of Operations
Genesis Integration Inc.	EVP
Haddock Corporation	President
HB Communications	VP
Human Circuit	President & CEO
IMS Technology Services	Director of Operations
Integrated Audio Systems	VP of Technology and Operations
Interactive Solutions, Inc.	Founder/CEO
Jensen Audio Visual	Engineering and Operations Manager
Level 3 Audio Visual	CEO
LINX MULTIMEDIA	President
Live Technologies, LLC	VP
McCann Systems	SVP Operations
Mission Electronics, Inc	Sales Manager
Mission Electronics, Inc.	Sales Manager
Neurilink	Operations Manager
Nor-Com Inc.	VP, Engineering and Operations
PCD	President
PCD	VP
Ping HD	Chief Technology Officer
Professional Video Supply, Inc	VP

RAVE Audio Visual	President
RPAV	Owner
RPC Video, Inc.	Sales Manager, Secretary
Sage Technology Solutions Inc.	Project Manager
SCI Electronics, Inc.	President
Sensory Technologies	Chief Technology Officer
Showcase A/V	Senior Project Manager
Smarter Systems	President/CEO
Synergy CT	President/CEO
Synergy Media Group	President
Technical Innovation, a Diversified Company	Head of Design Engineering
Technical Services Group, Inc.	Sr. Account Executive
Tech Super Powers (TSP)	CEO
Tierney	CEO
Total Video Products, Inc.	Director of Sales
Trinity Video Communications	CTO
Tritech Communications	VP
TSI Global, LLC	Engineering Manager
Unicom	Sr. VP UCC Engineering
Unified AV Systems, Inc.	President
Unified AV Systems, Inc.	SVP
USIS AudioVisual Systems	VP of Operations
Verrex Corporation	General Manager
Video Corporation of America	Regional VP of Sales
Video Corporation of America	President
Visual Technologies	President
Westbury National	Sales Manager
Whitlock	Regional Director
Xcite Audiovisuals, LLC	Managing Member
York Electronic Systems, Inc.	CEO & Owner

Yorktel	Senior VP of Engineering & Integration
Yorktel	VP of Design Engineering
Zeller Digital Innovations	President/CEO
Zeller Digital Innovations, Inc.	CIO

