



TOTAL TECH SUMMIT

CEPro

CI Commercial
INTEGRATOR

**SECURITY SALES
& INTEGRATION**

2017 DATA BOOK

Brand Analyses • Guest Application Fields •
Event Value Calculator • Research Highlights

www.totaltechsummit.com

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About Total Tech Summit Brand Analysis

Summit Brand Analysis reports are derived from guest applications. Guests are asked to provide their top three brands in a host of product and service categories on the application, and the verbatim responses are provided in alphabetically sorted list for product category.

By reviewing the reports, sponsors can determine their penetration in the guest universe and their relative position—sole supplier, primary supplier, secondary supplier.

Sponsors can also determine the position of competitor and complementary companies.

Brand reports are available as word documents as well to facilitate analysis.

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Brand Analysis Index

1. A/V Receivers
2. Access Control
3. Acoustical Treatments
4. Audio Amplifier
5. Bluray Players
6. Cell Signal Boosters
7. Central Vacuum
8. Computers
9. Design/Proposal Software
10. Distributors
11. Flat Panel Displays
12. Floorstanding/Shelf Speakers
13. Furniture
14. Gaming Systems
15. HDMI Cable
16. Headphones
17. Home Networks
18. HT Preamp/Processors
19. HVAC/Thermostats
20. In-wall/In-Ceiling Speakers
21. IP Cameras/Surveillance
22. IR Distribution Systems
23. Lifts
24. Lighting Controls
25. Media Servers
26. Motorized Shade Control
27. Mounts
28. Multi-room Audio Distribution Systems
29. Networking/Data Wire
30. Outdoor Audio
31. Outdoor Video
32. Phone Systems/Intercoms
33. Power Conditioners
34. Projectors
35. Rack Cooling Systems
36. Racks
37. Remote Managed Services
38. Satellite
39. Seating
40. Security/Fire Systems
41. Soundbars
42. Speaker Wire/Interconnects
43. Structured Wiring Systems
44. Tools & Testers
45. Turntables
46. Universal Remotes/Tablets
47. Video Distribution/Switchers/Extenders
48. Video Filmscreens
49. Wholehouse Automation
50. Wireless Audio

ACCESS CONTROL

80% of guests are active in this category

- | | |
|-------------------------------------|---------------------------------|
| 1. ADI | 41. GE |
| 2. Aiphone, Honeywell, GE | 42. HAI |
| 3. Alarm Controls, Linear, FAAC | 43. HAI |
| 4. Amx, Seidle, Linear | 44. HAI, IEI |
| 5. Axis, Interlogix, Mobotix | 45. HAI, Kwikset |
| 6. Axis, Interlogix, Mobotix | 46. Hartman |
| 7. Brivo | 47. HID, hirsch, keri sys |
| 8. CDVI, Rosslare | 48. Holovision |
| 9. Continental Access | 49. Holovision |
| 10. Control 4, Savant, Crestron | 50. Holovision, Avigilon |
| 11. Control4 | 51. Holovision, Avigilon |
| 12. Control4 | 52. Holovision, Crestron |
| 13. Control4 | 53. Holovision, DoorKing |
| 14. Control4 | 54. Honeywell |
| 15. Control4 | 55. Honeywell |
| 16. Control4 | 56. Honeywell, Holovision, Yale |
| 17. Control4 | 57. IEI |
| 18. Control4 | 58. IEI |
| 19. Control4 | 59. Interlogix |
| 20. control4 | 60. Interlogix |
| 21. Control4 | 61. Interlogix |
| 22. Control4, HAI, Yale | 62. Kantech |
| 23. Control4, OnControls, URC | 63. Kantech |
| 24. Control4, RTI | 64. Kantech |
| 25. Control4, RTI | 65. Kantech, Honeywell |
| 26. Control4, Savant, | 66. Kantech, Honeywell, DSC |
| 27. Control4, Universal Electronics | 67. Keri Systems |
| 28. Control4, Universal Electronics | 68. Keyscan / Invixium |
| 29. Crestron | 69. Kwikset |
| 30. Crestron | 70. KwikSet |
| 31. Crestron, Control4 | 71. LeGrand |
| 32. Crestron, Savant | 72. Linear |
| 33. Crestron, Savant, Legrand | 73. LockState |
| 34. Crestron, Savant, Legrand | 74. Luxul |
| 35. Crestron, URC, Control4 | 75. Mobotix |
| 36. DSC, 2Gig | 76. Nortek, HAI, Leviton |
| 37. DSX, ProdataKey, Paxton-Access | 77. Paxton, Kantech |
| 38. Easy Clocking | 78. Rosslaire, Isonas |
| 39. Elk | 79. Rosslare, Infinias |
| 40. Elk, door King | 80. Rosslare, Infinias |



BRAND ANALYSIS

ACCESS CONTROL

80% of guests are active in this category

81. Salient
82. Savant
83. Savant
84. SAVANT
85. Savant & Total Control
86. Savant, DSC, Linear
87. Savant, DSC, Linear
88. Savant, Universal Remote
89. Schlage, Kwikset
90. Seidle
91. Seilox, Paxton, Aiphone
92. Siedle
93. Siedle
94. Siedle, Holovision, Doorbird
95. Siedle, Savant
96. Software House, Sielox, Honeywell
97. Tri-ed
98. Video Insight, MontiorCast, Holovision
99. Video Insight, MontiorCast, Holovision
100. Visulint, Holovision,

ACCOUSTICAL

75% of guests are active in this category

- | | |
|--|--|
| 1. Accoustiblock | 37. CinemaTech, Auralex, PMI, Acoustic Innovations |
| 2. Acoustic innovations | 38. CSI |
| 3. Acoustic Innovations | 39. Custom |
| 4. Acoustic Innovations | 40. Custom |
| 5. Acoustic Innovations | 41. DNA |
| 6. Acoustic Innovations, Cinematech | 42. DNA |
| 7. Acoustic Innovations, Signature Craft, Kinetics | 43. Dynamat |
| 8. Acoustic Innovations, Snap AV | 44. FabricMate |
| 9. Acoustic Smart, Acoustical Solutions | 45. Fabriccraft of Colorado, SnapAV |
| 10. Acousticsmart | 46. Kenetics/Acoustic Innovations |
| 11. ARC | 47. kinetic |
| 12. ATS Acoustics | 48. Klnetic noise |
| 13. Auralex | 49. Kinetics |
| 14. Auralex | 50. Kinetics |
| 15. Auralex | 51. Kinetics |
| 16. Auralex | 52. Kinetics |
| 17. Auralex | 53. Kinetics |
| 18. Auralex, Acoustic Innovations, AcousDecor | 54. Kinetics |
| 19. Auralex, Cinematech | 55. Kinetics Noise Control |
| 20. Auralex, MSR and others | 56. Kinetics, Acoustic Innovations, RPG Acoustics |
| 21. aurelex | 57. Kinetics, Acoustical Solutions |
| 22. Brombiers, Auralex | 58. Kinetics, SnapAV |
| 23. Cascade | 59. Kinetics, SnapAV |
| 24. Cascade Audio Engineering | 60. Kinetics; Cinematech |
| 25. CinemaTech | 61. Local Company & Kinetics |
| 26. CinemaTech | 62. Local Company, Kinetics |
| 27. CinemaTech | 63. Lutron / Hunter Douglas / QMotion |
| 28. CinemaTech | 64. misc |
| 29. Cinematech | 65. misc |
| 30. CinemaTech | 66. MSR |
| 31. CinemaTech | 67. MSR |
| 32. CinemaTech | 68. N/A |
| 33. Cinematech | 69. Origin, Crestron |
| 34. CinemaTech, Auralex | 70. Origin, Crestron |
| 35. CinemaTech, Auralex | 71. Own |
| 36. CinemaTech, Auralex, PMI, Acoustic Innovations | 72. PMI |
| | 73. Primacoustic, Episode, Acoustiblok |
| | 74. Prime Acoustic |



BRAND ANALYSIS

ACCOUSTICAL

75% of guests are active in this category

- 75. Quest Acoustical Interiors, Acoustical Solutions, CinemaTech
- 76. Quest AI
- 77. RPG, Prime Acoustics
- 78. RPG, Speakerlab, Cello Custom
- 79. SnapAV
- 80. SnapAV
- 81. SnapAV
- 82. SnapAV
- 83. SnapAV
- 84. SnapAV
- 85. SnapAV
- 86. SnapAV
- 87. SnapAV, Dynamat
- 88. SnapAV, Kinetics
- 89. SnapAV, Kinetics
- 90. SnapAV, Kinetics
- 91. SnapAV/Episode
- 92. Snow Sound, Kinetics, Sonics, Echo Panels
- 93. Various
- 94. Vicoustic, Episode

AUDIO AMPLIFIERS

59% of guests are active in this category

- | | |
|--------------------------------------|------------------------------------|
| 1. Anthem, Episode, Crown | 41. mcintosh, anthem |
| 2. Audio Control, Sonance | 42. McIntosh, Crestron, Rotel |
| 3. Audio Control, Sonance, Crestron | 43. McIntosh, Integra, Arcam |
| 4. Audio Control, Krell, Anthem | 44. McIntosh, NAD, & Audio control |
| 5. AudioControl, Episode | 45. McIntosh, Peachtree Audio, JBL |
| 6. Bryston, Rotel, Anthem | Synthesis, Rotel, Classe |
| 7. Bryston, McIntosh, Naim, Rotel | 46. McIntosh, Rotel, Anthem |
| 8. Classe, Levinson | 47. McIntosh, Rotel, Classe |
| 9. Classe, Levinson | 48. McIntosh, Rotel, Classe |
| 10. Classe, Rotel | 49. McIntosh, Rotel, Classe |
| 11. Control 4, Snap, Parasound | 50. Origin |
| 12. Control4 | 51. Parasound |
| 13. Control4 / Snap AV | 52. Parasound |
| 14. Control4, Episode, Audio Control | 53. Parasound |
| 15. Control4, Savant, Audio Control | 54. Parasound Halo |
| 16. Crestron | 55. rotel, Anthem, Prima Luna |
| 17. Crestron, C4, Audio Control | 56. Rotel, Anthem, Prima Luna |
| 18. Crestron, Crown | 57. RTI |
| 19. Crestron, Crown | 58. Savant, Sonance, Episode |
| 20. Crestron, Crown, Savant | 59. Savant, Sonance, Episode |
| 21. Crestron, Sonos | 60. Sonance |
| 22. Crown | 61. Sonance |
| 23. Denon, Elan, Niles | 62. Sonance |
| 24. Denon, Elan, Niles | 63. Sonance |
| 25. ELAN | 64. Sonance, Audio Control |
| 26. Episode | 65. Sonance, Integra |
| 27. Episode, ADA | 66. Sonance, LabGruppen, Crestron |
| 28. Episode, Crestron | 67. Sonos |
| 29. Episode, Crestron, Control4 | 68. Sonos |
| 30. Episode, Pro Audio, Origin | 69. Sony, Rotel, control, sonos |
| 31. Episode, Sonance, Parasound | 70. Speaker Craft |
| 32. Lab Gruppen, Sonance., Bryston | 71. Yamaha, McIntosh |
| 33. Lexicon, AudioControl | 72. Yamaha, McIntosh |
| 34. Lexicon, Sonance | 73. Yamaha, Rotel, Crown |
| 35. Marantz | 74. Yamaha, URC, Crestron |
| 36. Marantz | |
| 37. Marantz | |
| 38. Marantz, Anthem, Yamaha | |
| 39. Marantz, Anthem, Yamaha | |
| 40. McIntosh | |

AV RECEIVERS

97% of guests are active in this category

- | | |
|------------------------------------|---|
| 1. Anthem, Integra, Rotel, Classe | 41. Integra, Rotel, McIntosh |
| 2. Anthem, Sony | 42. Integra, Sony |
| 3. Anthem, Yamaha, Denon | 43. Integra, Sony |
| 4. Anthem, Yamaha, Sony | 44. Integra, Sony |
| 5. DataSat, NAD, Sony | 45. Integra, Sony |
| 6. Denon | 46. Integra, Sony |
| 7. Denon | 47. Integra, Sony |
| 8. Denon | 48. Integra, Sony |
| 9. Denon | 49. Integra, Sony ES, Denon |
| 10. Denon | 50. Integra, Sony, Anthem |
| 11. denon | 51. Integra, Sony, Arcam |
| 12. Denon | 52. Integra, Sony, Marantz |
| 13. Denon | 53. Integra, Sony, Marantz |
| 14. Denon | 54. Integra, Sony, Rotel |
| 15. Denon, Integra, Marantz | 55. Integra, Yamaha, Anthem, Pioneer,
Sony |
| 16. Denon, Integra, Marantz | 56. Intergra |
| 17. Denon, Marantz, Sony | 57. Marantz |
| 18. Denon, Pioneer | 58. Marantz |
| 19. Denon/Marantz/integra,sony es, | 59. Marantz |
| 20. ELITE, Integra, ARCAM | 60. Marantz |
| 21. Integra | 61. Marantz / Dennon |
| 22. Integra | 62. Marantz, Denon |
| 23. Integra | 63. Marantz, Denon |
| 24. Integra | 64. Marantz, Denon, Integra, Anthem |
| 25. Integra | 65. Marantz, Denon, Yamaha |
| 26. Integra | 66. Marantz, Sony |
| 27. Integra | 67. Marantz, Sony |
| 28. integra, anthem, sony | 68. Marantz, Yamaha, Onkyo, Parasound |
| 29. Integra, AudioControl, Sony | 69. Marantz, Yamaha, Onkyo, Parasound |
| 30. Integra, Denon | 70. marantz,Anthem,Audio Control |
| 31. Integra, Denon | 71. NAD, Integra, Sony |
| 32. Integra, Denon, Marantz | 72. NAD, Sony, DataSat |
| 33. Integra, Marantz | 73. Onkyo |
| 34. Integra, Marantz | 74. Onkyo, Pioneer, Harman Kardon |
| 35. Integra, Marantz | 75. Rotel, Integra, Anthem |
| 36. Integra, Marantz | 76. sony |
| 37. Integra, Marantz, Denon | 77. Sony |
| 38. Integra, Marantz, Sony | 78. Sony ES, Marantz, NAD |
| 39. Integra, Onkyo, Sonyes | 79. Sony ES, NAD, Marantz |
| 40. Integra, Rotel, Anthem, Sony | |

AV RECEIVERS

97% of guests are active in this category

- | | |
|----------------------------------|-------------------------------|
| 80. Sony Pioneer Elite, Yamaha | 119. Yamaha, Marantz, Sony ES |
| 81. Sony, Anthem | 120. Yamaha, Pioneer, Denon |
| 82. Sony, Arcam, Cary | 121. Yamaha, Sony |
| 83. Sony, Denon | |
| 84. Sony, Integra | |
| 85. Sony, Integra | |
| 86. Sony, Integra | |
| 87. Sony, Integra Marantz | |
| 88. Sony, Marantz | |
| 89. Sony, Marantz, Anthem, Rotel | |
| 90. Sony, Marantz, Denon | |
| 91. Sony, Marantz, Denon | |
| 92. Sony, Marantz, Integra | |
| 93. Sony, McIntosh, Rotel | |
| 94. Sony, McIntosh, Rotel | |
| 95. Sony, Onkyo | |
| 96. Sony, Pioneer | |
| 97. Sony, Rotel, Classe | |
| 98. Sony, Yamaha | |
| 99. Sony, Yamaha, ADA | |
| 100. Sony, Yamaha, Anthem, Rotel | |
| 101. Sony, Yamaha, Rotel | |
| 102. Sony, Marantz, Rotel | |
| 103. Yamaha | |
| 104. Yamaha | |
| 105. Yamaha | |
| 106. Yamaha | |
| 107. Yamaha | |
| 108. Yamaha | |
| 109. Yamaha | |
| 110. Yamaha | |
| Avantage/McIntosh/Marantz/Rotel | |
| 111. Yamaha, | |
| 112. Yamaha, Arcam, Sony | |
| 113. Yamaha, Crestron, Marantz | |
| 114. Yamaha, Denon | |
| 115. Yamaha, Denon, Sony | |
| 116. Yamaha, Denon, Sony ES | |
| 117. Yamaha, Denon, Sony ES | |
| 118. Yamaha, Integra, Sony | |

BLU-RAY PLAYERS

61% of guests are active in this category

- | | |
|------------------------------|----------------------------------|
| 1. Denon | 41. Sony |
| 2. Denon | 42. Sony |
| 3. Denon | 43. Sony |
| 4. Integra, Sony | 44. Sony |
| 5. LG | 45. Sony |
| 6. LG, Sony, Samsun & Oppo | 46. Sony |
| 7. oppo | 47. Sony |
| 8. Oppo | 48. Sony |
| 9. Oppo, Kaleidescape | 49. sony |
| 10. Oppo, Sony, Samsung | 50. Sony |
| 11. Samsung | 51. Sony |
| 12. Samsung | 52. Sony |
| 13. Samsung | 53. Sony |
| 14. Samsung | 54. sony, Cambridge, Marantz |
| 15. Samsung | 55. SONY, Cambridge, Marantz |
| 16. Samsung and Sony | 56. Sony, Integra |
| 17. Samsung, Denon, Oppo | 57. Sony, Ippo |
| 18. Samsung, Oppo, Denon Pro | 58. Sony, kaleidescape, marantz |
| 19. Samsung, Sony | 59. Sony, LG |
| 20. Samsung, Yamaha | 60. Sony, Marantz, Oppo |
| 21. Sansung, Sony | 61. Sony, Marantz, Oppo, Samsung |
| 22. Sony | 62. Sony, Oppo |
| 23. Sony | 63. Sony, Oppo |
| 24. Sony | 64. Sony, Oppo |
| 25. Sony | 65. Sony, Oppo, Samsung |
| 26. Sony | 66. Sony, Oppo, Samsung |
| 27. Sony | 67. Sony, Samsung |
| 28. Sony | 68. Sony, Samsung |
| 29. Sony | 69. Sony, Samsung |
| 30. Sony | 70. Sony, Samsung |
| 31. Sony | 71. Sony, Samsung |
| 32. Sony | 72. Sony, Samsung, Integra |
| 33. Sony | 73. Sony, Samsung, LG |
| 34. Sony | 74. Sony, Marantz, McIntosh |
| 35. Sony | 75. Yamaha |
| 36. Sony | 76. Yamaha, Sony, Samsung |
| 37. Sony | |
| 38. Sony | |
| 39. Sony | |
| 40. Sony | |

CELL SIGNAL BOOSTERS

66% of guests are active in this category

- | | |
|------------------------|-----------------------------|
| 1. Alarm.com | 41. Wilson |
| 2. Alarm.Com | 42. Wilson |
| 3. Apple | 43. Wilson |
| 4. CellTek | 44. Wilson |
| 5. CellTek | 45. Wilson |
| 6. Dell, Apple, Ruckus | 46. Wilson |
| 7. DNA | 47. Wilson |
| 8. lixeltech | 48. Wilson |
| 9. Legrand | 49. Wilson |
| 10. Luxul | 50. Wilson |
| 11. Sure Call, Wilson | 51. Wilson |
| 12. Surecall | 52. Wilson |
| 13. Surecall | 53. Wilson |
| 14. Surecall | 54. Wilson |
| 15. Surecall, Wilson | 55. Wilson |
| 16. Verizon | 56. Wilson |
| 17. Verizon, ATT | 57. Wilson |
| 18. Wi-Ex | 58. Wilson |
| 19. Wi-Ex | 59. Wilson |
| 20. Willson | 60. Wilson |
| 21. Willson | 61. Wilson |
| 22. Wilson | 62. Wilson |
| 23. Wilson | 63. Wilson |
| 24. Wilson | 64. Wilson |
| 25. Wilson | 65. Wilson |
| 26. Wilson | 66. Wilson |
| 27. Wilson | 67. Wilson |
| 28. Wilson | 68. Wilson |
| 29. Wilson | 69. Wilson |
| 30. Wilson | 70. Wilson |
| 31. Wilson | 71. Wilson |
| 32. Wilson | 72. Wilson & custom designs |
| 33. wilson | 73. Wilson & custom designs |
| 34. Wilson | 74. Wilson Electronics |
| 35. Wilson | 75. Wilson Electronics |
| 36. Wilson | 76. Wilson Electronics |
| 37. Wilson | 77. Wilson future? |
| 38. Wilson | 78. Wilson, SureCell |
| 39. Wilson | 79. Wilson, Zboost |
| 40. wilson | 80. Zboost |



BRAND ANALYSIS

CELL SIGNAL BOOSTERS

66% of guests are active in this category

81. zBoost

82. zBoost

CENTRAL VACUUM

34% of guests are active in this category

- | | |
|-------------------------------|-------------|
| 1. Beam | 41. Vacuflo |
| 2. Beam | 42. Vacuflo |
| 3. Beam | |
| 4. Beam, Electrolux | |
| 5. Beam, Electrolux | |
| 6. Dirt Devil | |
| 7. Dirt devil | |
| 8. Dirt Devil | |
| 9. Dirt Devil | |
| 10. Dirt Devil | |
| 11. Dirt Devil | |
| 12. Dirt Devil | |
| 13. Dirt Devil / Beam | |
| 14. Dirt Devil, Beam | |
| 15. Dirt Devil, HP Products | |
| 16. DNA | |
| 17. DNA | |
| 18. Electrolux | |
| 19. Electrolux | |
| 20. Electrolux | |
| 21. Electrolux | |
| 22. Electrolux, MD | |
| 23. Electrolux, MD | |
| 24. Hayden | |
| 25. Honeywell | |
| 26. Honeywell | |
| 27. Honeywell, Electrolux | |
| 28. Honeywell, M&S | |
| 29. HP | |
| 30. HP | |
| 31. HP Products | |
| 32. HP Products | |
| 33. HP Products (Element) | |
| 34. H-P Products, Dirt Devil | |
| 35. M&S, Nutone | |
| 36. MD central vac | |
| 37. MD Manufacturing | |
| 38. MD Manufacturing, lindsey | |
| 39. NuTone, CycloVac | |
| 40. Vacuflo | |

COMPUTERS

44% of guests are active in this category

- | | |
|-------------------------------|------------------|
| 1. Apple | 41. dell |
| 2. Apple | 42. Dell |
| 3. Apple | 43. Dell |
| 4. Apple | 44. Dell, Apple |
| 5. Apple | 45. Dell, Apple |
| 6. Apple | 46. Dell, Apple |
| 7. Apple | 47. Dell, Apple |
| 8. Apple | 48. Dell, HP |
| 9. Apple | 49. Dell, Lenovo |
| 10. Apple | 50. DNA |
| 11. Apple | 51. HP |
| 12. Apple | 52. Intel |
| 13. Apple | 53. Lenovo |
| 14. Apple | 54. Lenovo |
| 15. Apple | 55. Many |
| 16. Apple | |
| 17. Apple | |
| 18. Apple and some PC's | |
| 19. Apple Authorized Reseller | |
| 20. Apple Mac | |
| 21. apple, best buy, amazon | |
| 22. Apple, Dell | |
| 23. Apple, Dell | |
| 24. Apple, Dell | |
| 25. Apple, HP | |
| 26. Apple, PC | |
| 27. Asus | |
| 28. ASUS | |
| 29. Crestron | |
| 30. Dell | |
| 31. Dell | |
| 32. Dell | |
| 33. Dell | |
| 34. Dell | |
| 35. Dell | |
| 36. Dell | |
| 37. Dell | |
| 38. Dell | |
| 39. Dell | |
| 40. Dell | |

DESIGN-PROPOSAL SOFTWARE

82.4% of guests are active in this category

- | | |
|-------------------------------|-----------------------------------|
| 1. Audio Design | 41. D-Tools |
| 2. AutoCAD, Excel. Zoho Books | 42. D-Tools |
| 3. BaseCamp, D-Tools | 43. D-Tools |
| 4. BidMagic | 44. D-Tools |
| 5. BidMagic | 45. D-Tools |
| 6. BidMagic | 46. D-Tools |
| 7. BidMagic | 47. D-Tools |
| 8. BidMagic | 48. D-Tools |
| 9. Bidmagic | 49. D-Tools |
| 10. bidmagic | 50. D-Tools |
| 11. BidMagic | 51. D-Tools |
| 12. BidMagic, Stardraw | 52. D-tools |
| 13. CAD, Bluebeam, excel | 53. D-Tools |
| 14. ConnectWise | 54. D-Tools |
| 15. CPS | 55. D-Tools |
| 16. Custom | 56. D-Tools |
| 17. Custom | 57. D-Tools, AutoCAD |
| 18. Custom | 58. D-Tools, iPoint |
| 19. Custom | 59. D-Tools, quick books |
| 20. Custom | 60. D-Tools, Visio |
| 21. D Tools | 61. D-Tools, Visio |
| 22. Dtools | 62. D-Tools, Visio |
| 23. Dtools | 63. D-Tools, Viso, Autocad |
| 24. DTools | 64. Horizon |
| 25. Dtools | 65. Horizon |
| 26. Dtools | 66. Internal |
| 27. DTools | 67. iPoint |
| 28. DTools | 68. iPoint |
| 29. Dtools | 69. iPoint |
| 30. D-Tools | 70. iPoint |
| 31. D-tools | 71. iPoint |
| 32. D-Tools | 72. iPoint Control |
| 33. D-Tools | 73. NetSuite |
| 34. D-tools | 74. Pages, Quick Books, Jet Built |
| 35. D-Tools | 75. PMWA |
| 36. D-Tools | 76. Portal |
| 37. D-Tools | 77. Projects 360, DTools |
| 38. D-Tools | 78. Projx360 |
| 39. D-Tools | 79. proprietary |
| 40. D-Tools | 80. Proprietary - ProIntegrator |



BRAND ANALYSIS

DESIGN-PROPOSAL SOFTWARE

82.4% of guests are active in this category

81. Quickbooks
82. QuickBooks
83. Quickbooks
84. QuickBooks, Excel
85. QuickBooks, Excel
86. Quickbooks, Jetbuilt
87. Quickbooks, SalezToolz
88. Quickbooks, Slate Plan, Supply stream
89. QuickBooks, Visio, Word
90. Quote Roller
91. Quotewerks
92. QuoteWerks, Visio
93. Sales Toolz
94. Salez Toolz
95. Smart Draw, Sales Toolz
96. Smart Office and D-Tools, Tigerpaw
97. Super CPS
98. Tigerpaw
99. Tigerpaw
100. Tigerpaw, AutoCAD
101. Tigerpaw, AutoCAD
102. Visio
103. Visio

DISTRIBUTORS

55% of guests are active in this category

1. ADI
2. ADI, Audio America, DOW
3. ADI, Audio Authority, ProSource
4. ADI, Audio Authority, ProSource
5. ADI, AVAD, Capitol, Staub
6. ADI, Capitol Sales, Tri-ed, D&H
7. ADI, HCA
8. ADI, Silmar, SnapAV, Graybar
9. ADI, Snap AV
10. ADI, Tried, Specialty Marketing, Bay
11. ADI, volutone, AVAD
12. AHA
13. AHA, AVAD, Silmar
14. Aim High, AVAD
15. Arrow
16. AV Warehouse, ADI, Volutone
17. AVAD
18. Avad
19. Avad
20. AVAD
21. AVAD, ADI, SnapAV
22. AVAD, Capitol Sales
23. AVAD, HCA, Mountain West
24. AVAD, Ingram Micro, Almo
25. Avad, SnapAV
26. AVAD, TechData
27. AVAD, Tri-Ed, HCA Distributing
28. AVAD, Volutone, SnapAV
29. Blue Star; Avad; Capitol Sales
30. Brandsource, Davis
31. Brandsource, Davis
32. Capital
33. Capital, TriEd, ADI
34. Capitol
35. Custom Partners, ADI, AVAD
36. Dow, AIM High, C&E Marketing, LP
Hench
37. Easy Access Distribution, Pro Audio Inc.
38. Easy Access Distribution, Pro Audio Inc.
39. Ingram
40. Ingram Micro, Techdata, Synnex
41. Ingram, ScanSource, ProfitLine
42. Many
43. Momentum, ADI,
44. Momentum, ADI,
45. MRI,Herman,Easy Access
46. Pioneer Music
47. Pro Audio, Easy Access
48. ProSource, Almo
49. SES, Wave, AVAD
50. SES, Wave, AVAD
51. Snap
52. Snap AV
53. Snap, Avad, Stampede
54. SnapAV, Azione, AVAD
55. SnapAV, Easy Access, ADI, Graybar,
CORE Brands, Ingram
56. SnapAV, Easy Access, ADI, Graybar,
CORE, Ingram
57. SnapAV, Pioneer Music Co., Capitol
Sales
58. Tri-ed
59. Tri-Ed / AMI/ LK Stockroom
60. Tri-ed, Systems Depot, ADI Sierra Select
61. Wave
62. Wave
63. Wave
64. Wave
65. WAVE, ADI
66. WAVE, ADI
67. wave, avad
68. Wave, Tried
69. Wave, Tri-ed

FLAT PANEL DISPLAY

95% of guests are active in this category

- | | |
|---------------------------------------|--|
| 1. Sharp, Sony, LG | 41. LG, Samsung, Sony |
| 2. Sony | 42. Sony, Samsung, Planar |
| 3. Samsung, Sharp, Panasonic | 43. Sony, Samsung |
| 4. Samsung, Sharp, Sony | 44. Sony |
| 5. Sony | 45. Samsung, Sony, LG |
| 6. Samsung, LG, Sony | 46. Samsung, Sharp, Sony |
| 7. Samsung | 47. Sony, LG, Samsung |
| 8. Samsung | 48. Sony, LG, Samsung |
| 9. Sony, Samsung, Sharp | 49. Samsung |
| 10. Sony, Samsung, Sharp | 50. Sony/Samsung |
| 11. Samsung, LG, Sony | 51. Samsung |
| 12. LG, Sony, Sharp | 52. Samsung |
| 13. LG, Sony, Sharp | 53. Samsung / Sony |
| 14. Samsung, Sony, LG | 54. Sony, LG, Samsung, Sharp |
| 15. Sony, Samsung, LG | 55. Sony, LG, Samsung |
| 16. Samsung, Sony, LG | 56. LG, Sony, Samsung, Sharp |
| 17. Sony, Sharp, Samsung | 57. LG, Sony, Samsung, Sharp |
| 18. Sony, Samsung, Sharp | 58. Sony, Samsung, Sunbrite |
| 19. Sony, Samsung, LG | 59. Sony |
| 20. Sony, Samsung, Planar | 60. Sony, Samsung |
| 21. Samsung, Sony, Sharp | 61. Samsung, Sharp, Panasonic |
| 22. Sony, Samsung, LG | 62. Samsung, Sony, LG |
| 23. Samsung, Sharp, JVC | 63. LG |
| 24. Sony, Seura, samsung | 64. Sony, Samsung, Sharp, Panasonic, Sharp |
| 25. Sony, LG, Samsung | 65. Sony, Samsung, LG |
| 26. Samsung, LG | 66. Sony, Samsung, |
| 27. Sony, Samsung, LG | 67. Sony, Samsung, |
| 28. Sony, Samsung, LG | 68. Samsung, Pioneer, LG |
| 29. Sony, Samsung, LG | 69. LG, Samsung, Sony |
| 30. Samsung | 70. Samsung, Sharp, Panasonic, Sony, LG |
| 31. Sony, Panasonic | 71. Sony, Samsung |
| 32. Sony, LG, SunBrite | 72. Sony; Samsung |
| 33. Samsung, Elite, Panasonic | 73. Sony & LG |
| 34. Sony, Samsung | 74. Samsung, LG, Sony |
| 35. Samsung, LG, Panasonic | 75. Sony, Samsung |
| 36. Samsung | 76. Sony, Samsung, LG |
| 37. Samsung, Planar, Sharp, Panasonic | 77. LG, Sony, Samsung |
| 38. Samsung | 78. Sony, Samsung, Sunbrite |
| 39. Samsung, LG, Sony, Hisense | 79. Sony, Samsung, LG |
| 40. Samsung, LG, Planar | 80. Sony, Samsung, Sharp, LG |

FLAT PANEL DISPLAY

95% of guests are active in this category

81. Samsung, LG, Sony, Sharp
82. LG, Samsung
83. Many
84. Samsung, LG, Sony
85. Sony, Samsung, LG
86. Sony, LG
87. Sony, LG
88. Samsung, Sony
89. Sony, Samsung
90. Samsung, Sony, LG
91. Samsung, Sony, Sharp
92. Samsung/Sony/LG
93. Samsung
94. LG, Sony, Samsung
95. SONY, Bang & Olufsen
96. Sony, Panasonic, LG
97. Sony, LG, Sunbrite
98. Sony, Sharp, Samsung
99. Sony
100. sony samsung
101. Sony,Samsung
102. Samsung, LG, Sharp, Planar
103. Samsung, LG, Sharp , Planar
104. Samsung, Sony, Sunbrite, Seura
105. Sony and Samsung LED, LG

OLED

106. Sony
107. Sony
108. Sony, Samsung
109. Sony, LG, Seura, Planar
110. Sony, Sharp, Samsung
111. Sony / LG
112. Samsung, Sharp , Sony
113. Samsung, LG, Sharp
114. Samsung, LG, Sharp
115. Sony, Samsung
116. Sony, Samsung, Panasonic
117. LG, Sony & Samsung
118. Samsung, Sharp, Sony
119. Samsung

FLOORSTANDING/SELF-STANDING SPEAKERS

93% of guests are active in this category

1. B&W
2. B&W, Dynaudio, Triad, James Loudspeaker
3. B&W, GoldenEar, Paradigm, Klipsch, McIntosh
4. B&W, Klipsch, Martin Logan
5. B&W, Meridian, CAT
6. B&W, Meridian, CAT
7. B&W, Paradigm
8. B&W, Paradigm, GoldenEar
9. B&W, Paradigm, Klipsch
10. B&W, Paradigm, Totem, GoldenEar
11. B&W, SpeakerCraft
12. B&W, Totem, Focal
13. B&W, Wisdom Audio
14. B&W, Wisdom, Triad, Sonance
15. B&W, Focal, Revel, PSB, Magnepan
16. B&W, Klipsch, & Totem
17. B&W, Sonus Faber, McIntosh
18. B&W/Definitive Tech
19. Bang & Olufsen, Sunfire
20. Bowers & Wilkins, James Loudspeaker
21. Bowers & Wilkins, Paradigm
22. Bowers & Wilkins, Paradigm, Revel
23. Bowers & Wilkins, Sonos, Genelec
24. Bowers and Wilkins, Bang and Olufsen, Klipsch
25. Dali, Sonance, Monitor Audio
26. Def Tech, Kef, Klipsch
27. Def. Tech, Triad
28. Definitive Technology
29. Definitive Technology
30. Definitive Technology, B&W, Klipsch
31. Definitive Technology, B&W, Klipsch
32. Dynaudio, Anthony Gallo, Revel
33. Focal, B&W, Totem Acoustics
34. Focal, Meridian, Paradigm
35. GoldenEar, Epicure
36. James Loudspeaker
37. James, Genelec
38. James, Genelec, RBH
39. JBL, Synthesis
40. Kef
41. KEF
42. KEF, Revel, Paradigm
43. KEF, Totem, Definitive Technology
44. Klipsch
45. Klipsch
46. Klipsch, Episode, Triad
47. Klipsch, JBL, Polk
48. Klipsch, Kef
49. Klipsch, Leon
50. Klipsch, Leon
51. Klipsch, Monitor Audio, Definitive Technology
52. Klipsch, Paradigm
53. Klipsch, SpeakerCraft
54. Klipsch, Totem, Bose
55. Klipsch/ Martin Logan
56. Leon, Steinway-Lyngdorf, PRO Audio, Totem
57. Leon, Steinway-Lyngdorf, PRO Audio, Totem
58. Martin Logan
59. Martin Logan, B&W, Golden Ear, Definitive Tech
60. Martin Logan, B&W, Golden Ear, Definitive Tech
61. Martin Logan, Definitive Technologies
62. Martin Logan, Kef
63. Martin Logan, Kef
64. Meridian, B&W, Wisdom
65. Monitor Audio
66. Monitor audio
67. Monitor Audio, Definitive Technology
68. Monitor Audio, Martin logan, sonos
69. Monitor, Klipsch
70. Origin Acoustics, Triad, Episode
71. Paradigm
72. Paradigm

FLOORSTANDING/SELF-STANDING SPEAKERS

93% of guests are active in this category

- | | |
|--|-----------------------------|
| 73. Paradigm | 110. Totem, Paradigm, Revel |
| 74. Paradigm | 111. Totem, Triad, James |
| 75. paradigm mcintosh | 112. Triad |
| 76. Paradigm, B&W, Definitive Tech | 113. Triad |
| 77. Paradigm, B&W, Definitive Tech | 114. Vieanna |
| 78. Paradigm, Burmester Audio | 115. Vieanna |
| 79. Paradigm, CAT | 116. Yamaha, KEF, Klipsch |
| 80. Paradigm, Definitive Technology, JBL | |
| 81. Paradigm, Klipsch, B&W, Revel,
McIntosh | |
| 82. Paradigm, Klipsch, Triad | |
| 83. Paradigm, Klipsch, B&W, Bose | |
| 84. Paradigm, Martin Logan, Triad | |
| 85. Paradigm, Revel, Totem | |
| 86. Paradigm, Sonance | |
| 87. Paradigm, Triad, Leon, James
Loudspeakers | |
| 88. Polk, Triad, Focal | |
| 89. PSB | |
| 90. RBH, DefTech, Klipsch, Dali | |
| 91. Revel | |
| 92. Revel, ATC, Speakerlab, Aerial Acoustics | |
| 93. Revel, Klipsch | |
| 94. Revel, Paradigm | |
| 95. SnapAV, Leon, Martin Logan | |
| 96. SnapAV, Leon, Martin Logan | |
| 97. SnapAV, Martin Logan, Monitor Audio | |
| 98. SnapAV, Martin Logan, Monitor Audio | |
| 99. SnapAV, Triad | |
| 100. Sonos, JBL | |
| 101. Sonos, JBL | |
| 102. Sonus Faber, Leon, PMC, Totem | |
| 103. Sonus Faber, Leon, PMC, Totem | |
| 104. Speakercraft, Sonos, Sonance | |
| 105. Steinway Lyngdorf, Sonance,
Episode, Totem | |
| 106. Tannoy, James Loudspeakers | |
| 107. Tannoy, Revel, Genelec | |
| 108. Totem | |
| 109. Totem | |

FURNITURE

73% of guests are active in this category

- | | |
|--|---|
| 1. Acoustic Innovations, Bass Industries, Salamander Designs | 40. Pallasaides, Fortress |
| 2. American Leather, BDI, Salamander | 41. Palliser |
| 3. BDI | 42. Palliser |
| 4. BDI | 43. Palliser |
| 5. BDI | 44. Palliser |
| 6. bdi | 45. salamader,sanus,texas theater seating |
| 7. BDI, Bello, Kathy Ireland | 46. Salamander |
| 8. BDI, Bello, Kathy Ireland | 47. Salamander |
| 9. BDI, Bello, Salamander | 48. Salamander |
| 10. BDI, Camden | 49. Salamander |
| 11. BDI, Salamander, Sligh, TechCraft | 50. Salamander |
| 12. BDI, Sanus, Hooker | 51. Salamander |
| 13. BDI, Sanus, Salamander | 52. Salamander |
| 14. BDI, Sanus, Salamnder | 53. Salamander |
| 15. Bello, Sanus | 54. Salamander |
| 16. Cineak | 55. Salamander |
| 17. Cineak | 56. Salamander |
| 18. Cinematech | 57. Salamander |
| 19. CinemaTech | 58. Salamander Designs |
| 20. CinemaTech, Acoustic Innovations | 59. Salamander Designs |
| 21. CinemaTech, Acoustic Innovations | 60. Salamander Designs |
| 22. CinemaTech, Bass | 61. Salamander Designs, Sanus |
| 23. CinemaTechBass | 62. Salamander Designs, Sanus |
| 24. CinemaTechBass | 63. Salamander Designs, Sanus |
| 25. Custom | 64. Salamander Designs, Sanus |
| 26. Custom in-house | 65. Salamander, BDI |
| 27. DNA | 66. Salamander, BDI |
| 28. DNA | 67. Salamander, BDI, & Palisser |
| 29. don't offer | 68. Salamander, BDI, Sanus, |
| 30. Fortress | 69. Salamander, Bello, Fortress |
| 31. Fortress, Continental, CinemaTech, | 70. Salamander, Fortress |
| 32. Fortress, Salamander | 71. Salamander, Fortress |
| 33. Fortress, Salamander | 72. Salamander, Jaymar, Bell'O |
| 34. Fortress, Salamander designs | 73. Salamander, Sanus |
| 35. Fortress,Premier Home Theater Seats | 74. Salamander, Sanus |
| 36. Middle Atlantic, Salamander | 75. Salamander, Sanus |
| 37. Omnimount | 76. Salamander,HRS |
| 38. Paliser, BDI, Sonic | 77. Salmander |
| 39. Pallasaides, Fortress | 78. Salmander |
| | 79. Sanus |



BRAND ANALYSIS

FURNITURE

73% of guests are active in this category

- 80. Sanus
- 81. Sanus
- 82. Sanus
- 83. Sanus
- 84. Sanus
- 85. Sanus
- 86. Sanus
- 87. Sanus, BDI, Salamander
- 88. Sonora, Bello, Smaart
- 89. Theater Seating
- 90. United Leather
- 91. United Leather/Fortress/Salamander

GAMING SYSTEM

17% of guests are active in this category

1. Xbox
2. Sony
3. Sony
4. XBox, Wii
5. XBox, Wii
6. Sony
7. Owner Furnished
8. Many
9. Playstation, X-box
10. Xbox, PS4
11. Playstation, XBox
12. xbox, Playstation
13. Xbox
14. X-Box,WII
15. Sony; XBox
16. Xbox, PlayStation
17. Xbox/PS4, Wii
18. Sony
19. PS4
20. Sony PS4, XBox
21. Sony

HDMI CABLE

95% of guests are active in this category

- | | |
|--------------------------------------|--------------------------------------|
| 1. AQ | 41. Binary, Nordost |
| 2. AudioQuest | 42. Binary, Redmere |
| 3. AudioQuest | 43. Binary, Straight Wire, Liberty |
| 4. AudioQuest | 44. Cordz, Liberty |
| 5. AudioQuest | 45. Crestron |
| 6. AudioQuest | 46. Crestron, ADI |
| 7. AudioQuest | 47. Ethereal |
| 8. Audioquest | 48. Ethereal |
| 9. Audioquest | 49. Ethereal |
| 10. Audioquest | 50. Etherial |
| 11. Audioquest | 51. Etherial |
| 12. AudioQuest | 52. Key Digital |
| 13. AudioQuest | 53. Key Digital |
| 14. AudioQuest | 54. Key Digital, AudioQuest, SnapAV |
| 15. AudioQuest | 55. Key Digital, FSR, Binary |
| 16. Audioquest, HOSA | 56. Kordz, Binary |
| 17. AudioQuest, Monstercable | 57. Liberty |
| 18. audioquest, Snap | 58. Liberty |
| 19. AudioQuest, Snap | 59. Liberty AV, Binary |
| 20. AudioQuest, SnapAV | 60. Many |
| 21. AudioQuest, Tributaries, Monster | 61. Many |
| 22. Audioquest,Nordost | 62. metra, binary, audio quest |
| 23. Binary | 63. Monster, Liberty |
| 24. Binary | 64. Monster, Liberty |
| 25. Binary | 65. Monster, Tributaries, Snap AV |
| 26. Binary | 66. Perfect Path |
| 27. Binary | 67. Perfect Path |
| 28. Binary | 68. Perfect Path |
| 29. Binary | 69. Perfect Path, AudioQuest, SnapAV |
| 30. Binary | 70. Perfect Path, Binary |
| 31. Binary | 71. Perfect Path, SCP, Monster |
| 32. Binary | 72. Planet Waves |
| 33. Binary | 73. PPC, AudioQuest |
| 34. Binary | 74. Proconnect, Crestron |
| 35. Binary | 75. Smaart, Vanco, AudioQuest |
| 36. Binary | 76. Snap |
| 37. Binary | 77. Snap |
| 38. Binary, AudioQuest | 78. Snap AV |
| 39. Binary, AudioQuest | 79. Snap AV |
| 40. Binary, Nordost | 80. Snap AV |

HDMI CABLE

95% of guests are active in this category

- 81. SNAP, Ethereum
- 82. SnapAV
- 83. SnapAV
- 84. SnapAV
- 85. SnapAV
- 86. SnapAV
- 87. SnapAV
- 88. Snapav
- 89. SnapAV
- 90. SnapAV
- 91. SnapAV
- 92. SnapAV
- 93. SnapAV
- 94. SnapAV
- 95. SnapAV
- 96. SnapAV
- 97. SnapAV
- 98. SnapAV, AudioQuest
- 99. SnapAV, AudioQuest
- 100. SnapAV, AudioQuest
- 101. SnapAV, AudioQuest
- 102. SnapAV, AudioQuest,
Tributaries
- 103. SnapAV, Key Digital
- 104. SnapAV, Liberty
- 105. SnapAV, Perfect Path
- 106. SnapAV, PPC
- 107. SnapAV,, AudioQuest
- 108. Straight Wire
- 109. Straight Wire, Black Bull
- 110. Stright Wire, SnapAV
- 111. Transparent Cable, Wire World
- 112. Tributaries
- 113. tributaries
- 114. Tributaries, Kordz
- 115. Tributaries. Metra
- 116. Tri-Ed
- 117. VANCO
- 118. Vanco, Binary
- 119. Zuum, SnapAV, Vanco

HEADPHONES

38% of guests are active in this category

- | | |
|------------------------------------|---------------------|
| 1. B&W | 41. Sony |
| 2. B&W | 42. Sony, B&W |
| 3. B&W, Audioquest, Aedle | 43. sony, shure, |
| 4. B&W, Focal | 44. Sony; Senhieser |
| 5. B&W, Klipsch | 45. xbox |
| 6. B&W, Klipsch | 46. Yamaha |
| 7. B&W, SENNHEISER, BOSE | 47. Yamaha, Bose |
| 8. B&W, Sennheiser, Bose | |
| 9. Bang & Olufsen | |
| 10. Bose | |
| 11. Bose, AQ, Sony | |
| 12. Bose, Bowers & Wilkins | |
| 13. BW | |
| 14. Grado | |
| 15. Grado | |
| 16. Grado, B&W, Klipsch, Sony | |
| 17. Klipsch | |
| 18. Klipsch | |
| 19. Klipsch, Bose | |
| 20. Master & Dynamic | |
| 21. Master & Dynamic | |
| 22. mcintosh focal | |
| 23. McIntosh, B&W | |
| 24. McIntosh, B&W | |
| 25. Paradigm, Beats | |
| 26. PSB, B&W, Bose | |
| 27. Seinheiser, Klipsch | |
| 28. Senheiser, Sonos | |
| 29. Sennheiser | |
| 30. Sennheiser | |
| 31. Sennheiser | |
| 32. Sennheiser | |
| 33. Sennheiser | |
| 34. Sennheiser, Audeze, Audioquest | |
| 35. Sennheiser, Sony | |
| 36. Sennheiser, Beyer, Grado | |
| 37. Sennhieser | |
| 38. Sony | |
| 39. Sony | |
| 40. Sony | |

HOME NETWORK

38% of guests are active in this category

- | | |
|------------------------------------|---------------------|
| 1. B&W | 41. Sony |
| 2. B&W | 42. Sony, B&W |
| 3. B&W, Audioquest, Aedle | 43. sony, shure, |
| 4. B&W, Focal | 44. Sony; Senhieser |
| 5. B&W, Klipsch | 45. xbox |
| 6. B&W, Klipsch | 46. Yamaha |
| 7. B&W, SENNHEISER, BOSE | 47. Yamaha, Bose |
| 8. B&W, Sennheiser, Bose | |
| 9. Bang & Olufsen | |
| 10. Bose | |
| 11. Bose, AQ, Sony | |
| 12. Bose, Bowers & Wilkins | |
| 13. BW | |
| 14. Grado | |
| 15. Grado | |
| 16. Grado, B&W, Klipsch, Sony | |
| 17. Klipsch | |
| 18. Klipsch | |
| 19. Klipsch, Bose | |
| 20. Master & Dynamic | |
| 21. Master & Dynamic | |
| 22. mcintosh focal | |
| 23. McIntosh, B&W | |
| 24. McIntosh, B&W | |
| 25. Paradigm, Beats | |
| 26. PSB, B&W, Bose | |
| 27. Seinheiser, Klipsch | |
| 28. Senheiser, Sonos | |
| 29. Sennheiser | |
| 30. Sennheiser | |
| 31. Sennheiser | |
| 32. Sennheiser | |
| 33. Sennheiser | |
| 34. Sennheiser, Audeze, Audioquest | |
| 35. Sennheiser, Sony | |
| 36. Sennheiser, Beyer, Grado | |
| 37. Sennhieser | |
| 38. Sony | |
| 39. Sony | |
| 40. Sony | |

HT PREAMP/PROCESSORS

55% of guests are active in this category

1. Anthem
2. Anthem
3. Anthem
4. Anthem, Marantz, Integra
5. anthem, Marantz, Integran
6. Anthem, Meridian
7. Bryston, Marantz
8. Cary,
9. Classe, Datasat
10. Crestorn
11. Crestorn
12. Crestron
13. Crestron
14. Crestron
15. DataSat, McIntosh, Classe
16. Denon
17. Denon
18. Denon, Datasat
19. ELAN
20. Integra
21. Integra
22. Integra
23. Integra
24. Integra
25. Integra, DataSat, Trinnov
26. Integra, Rotel, Classe
27. KRELL, ANthem
28. Krell, Integra
29. Lexicon, Datasat, Yamaha
30. Marantz
31. Marantz
32. Marantz
33. Marantz
34. Marantz
35. Marantz
36. Marantz, Anthem, McIntosh
37. Marantz, Classe, Audio Control
38. Marantz, Datasat
39. Marantz, Datasat
40. Marantz, JBL, McIntosh, Harman
41. Marantz, Yamaha, Anthem
42. marantz, Yamaha, Anthem
43. Marantz, Yamaha, Rotel
44. McIntosh
45. mcintosh anthem
46. McIntosh, Anthem
47. McIntosh, Anthem
48. McIntosh, Integra, & Marantz
49. McIntosh, Integra, Arcam
50. McIntosh, Integra, Rotel
51. MCINTOSH, ROTEL
52. McIntosh, Rotel
53. McIntosh, Rotel, Classe
54. McIntosh, Rotel, Classe
55. McIntosh,Meridian,Marantz
56. Meridian, Datastat, Integra
57. Meridian, Integra, Trinnov
58. Paradigm
59. Rotel, Classe
60. Sony
61. Trinnov, JBL Synthesis, Classe, Marantz,
62. Yamaha
63. Yamaha
64. Yamaha
65. Yamaha
66. Yamaha, Anthem, Crestron
67. Yamaha, Crestron
68. Yamaha, Parasound
69. Yamaha; Audio Control

HVAC-THERMOSTATS

60% of guests are active in this category

- | | |
|---|--|
| 1. Alarm.com, Control4 | 41. Crestron, Control4, Aprilaire |
| 2. Alarm.Com, Control4 | 42. Crestron, Control4, Lutron |
| 3. Alarm.com, NEST | 43. Crestron, Nest |
| 4. Apriaire | 44. Crestron, Nest |
| 5. AprilAire | 45. Crestron, Nest |
| 6. Aprilaire, Crestron, Cool Automation | 46. Crestron, Savant |
| 7. Aprilaire, HAI | 47. Crestron, Savant |
| 8. Aprilaire, HAI | 48. Crestron, Savant, Nest |
| 9. Aprille Air | 49. HEI |
| 10. c4 | 50. Honeywell |
| 11. C4 | 51. Honeywell |
| 12. Cestron, HAI, 2Gig, | 52. Lutron Nest |
| 13. Contrl 4/ Alarm.com / Nest | 53. Lutron, |
| 14. Control 4 | 54. Lutron, Aprilaire, & NEST |
| 15. Control 4 | 55. Lutron, Crestron, |
| 16. Control 4, Nest | 56. Lutron, Nest |
| 17. Control 4, Savant, Honeywell | 57. Lutron, Savant, C4, Crestron |
| 18. Control 4, Savant, Nest | 58. Lutron, Savant, Control4, Crestron |
| 19. Control4 | 59. Nest |
| 20. Control4 | 60. NEST, alarm.com |
| 21. Control4 | 61. NEST, Alarm.com |
| 22. Control4 | 62. Nest, Apri Air |
| 23. Control4 | 63. Nest, Control 4 |
| 24. Control4 | 64. NEST, Lutron |
| 25. CONTROL4 | 65. NEST, Radio Thermostat |
| 26. Control4 | 66. Nest,Savant |
| 27. Control4 | 67. Nest/Honeywell |
| 28. control4 | 68. Savant |
| 29. Control4, Crestron, Nest | 69. Savant, Control 4 |
| 30. Control4, Lutron | 70. Savant, Control4, Crestron |
| 31. Control4, Nest | 71. Savant, Crestron, Aprillaire, Nest |
| 32. Control4, Savant, Crestron | 72. Savant, Lutron, Nest |
| 33. Control4, Savant, Crestron | 73. Savant, Lutron, Nest |
| 34. Control4/Nest | 74. Savant, NEST |
| 35. Crestron | 75. URC, Crestron, Alarm.com |
| 36. Crestron | |
| 37. Crestron Nest | |
| 38. Crestron, 2Gig | |
| 39. Crestron, Alarm.com, Lutron | |
| 40. Crestron, C4, Nest | |

IN-WALL/IN-CEILING SPEAKERS

97% of guests are active in this category

1. B&W
2. B&W
3. B&W, Definitive, RussSound
4. B&W, Definitive, RussSound
5. B&W, Klipsch, & Origin
6. B&W, Klipsch, Stealth Acoustics
7. B&W, Niles, Origin
8. B&W, Origin Acoustics, Speakercraft
9. B&W, Paradigm
10. B&W, Paradigm, Niles, Klipsch, GoldenEar
11. B&W, Sonance, James Loudspeaker
12. B&W, Sonance, Paradigm, Bose
13. B&W/Origin/Definitive Tech
14. Bose, Yamaha, Monitor, Klipsch, Beale St., Origin
15. Bowers & Wilkins, Sonance
16. Bowers & Wilkins, Speakercraft, Paradigm
17. Current
18. Definitive Technology, Episode
19. Definitive Technology, Klipsch, Triad
20. Elan, Niles, Klipsch, Yamaha, Stealth
21. Episode
22. James, Revel, Speakerlab
23. KEF, Origin Acoustics
24. Kef; Origin; Speakercraft
25. Klipsch
26. Klipsch
27. Klipsch
28. Klipsch, DT, Monitor Audio
29. Klipsch, Sonance
30. Klipsch/ Origin / Acoustics
31. Leon, Sonance, Episode, ProAudio
32. Leon, Steinway-Lyngdorf, Pro Audio, Sonance, Episode
33. Martin Logan, Sonance
34. Martin Logan, Sonance
35. Niles, Klipsch, Polk
36. Niles, Paradigm
37. Niles, Speakercraft, Episode, Klipsch, Origin, Dali, RBH, Many...
38. Origin, monitor audio
39. Origin
40. Origin Acoustics
41. Origin Acoustics, B&W, The DaVinci Group
42. Origin Acoustics, KEF, Episode
43. Origin Acoustics, Klipsch, SpeakerCraft
44. Origin Acoustics, Sonance, Martin Logan
45. Origin Acoustics, Triad Spekaers, Episode
46. Origin, Crestron,
47. Origin, Crestron,
48. Origin, Episode,
49. Origin, Episode, Martin Logan
50. Origin, james loudspeaker, monitor audio
51. Origin, Klipsch, Leon
52. Origin, Klipsch, Leon
53. Origin, Paradigm
54. Origin, Paradigm, Sonance
55. Origin, Revel, Sonance
56. Origin, Stealth, Sonance
57. Origin, Stealth, Sonance
58. Origin, Triad, Focal
59. Paradigm
60. Paradigm, B&W, DefTech
61. Paradigm, B&W, DefTech
62. Paradigm, Martin Logan, SnapAV
63. Paradigm, Revel, B&W
64. Paradigm, Sonance, Episode
65. Paradigm, Triad, Klipsch
66. Proficient Audio
67. Revel
68. Revel, Sonance, Paradigm
69. Revel, Triad
70. Revel, Truaudio
71. Revel/Sonance/James Loudspeakers
72. SnapAV

IN-WALL/IN-CEILING SPEAKERS

97% of guests are active in this category

- | | |
|---|---------------------------------------|
| 73. SnapAV, JBL, Triad | 112. Speakercraft, Klipsch |
| 74. SnapAV, Leon, Martin Logan | 113. Speakercraft, Niles |
| 75. SnapAV, Leon, Martin Logan | 114. Speakercraft, Paradigm, |
| 76. SnapAV, Monitor Audio | Sonance |
| 77. SnapAV, Monitor Audio | 115. Speakercraft, Sonance, Episode |
| 78. SnapAV, Sonance, Monitor Audio | 116. Steinway Lyngdorf, Sonance, |
| 79. SnapAV, Triad | Episode, Triad |
| 80. Soannce, B&W, Leon | 117. Triad, Sonance, B&W, CAT |
| 81. Sonance | 118. Triad, Sonance, B&W, CAT |
| 82. Sonance | 119. Triad, Sonance, Episode, Klipsch |
| 83. Sonance | 120. Triad, Speakercraft |
| 84. Sonance | 121. Yamaha, Paradigm, Tru Audio, |
| 85. sonance | B&W |
| 86. Sonance | |
| 87. Sonance, B&W, Triad, Wisdom, James | |
| 88. Sonance, Bowers & Wilkins | |
| 89. Sonance, Bowers & Wilkins | |
| 90. Sonance, Definitive Technologies, B&W | |
| 91. Sonance, DefinitiveTechnologies, B&W | |
| 92. Sonance, James Loudspeaker, B&W | |
| 93. Sonance, James Loudspeakers, Tannoy | |
| 94. Sonance, James, Origin | |
| 95. Sonance, James, Triad | |
| 96. Sonance, Leon, Stealth, Wisdom | |
| 97. Sonance, Leon, Stealth, Wisdom | |
| 98. Sonance, Monitor Audio | |
| 99. Sonance, Paradigm, B&W | |
| 100. Sonance, Paradigm, Crestron | |
| 101. Sonance, Paradigm, Triad | |
| 102. Sonance, Polk Audio | |
| 103. Sonance, PSB | |
| 104. Sonance, Revel, Paradigm, | |
| Totem | |
| 105. Sonance, Revel, SnapAV | |
| 106. Sonance, Revel, Triad | |
| 107. Sonance, Signature, Klipsch | |
| 108. Sonance, Wisdom, B&W | |
| 109. SpeakerCraft, DefTech | |
| 110. SpeakerCraft, DefTech | |
| 111. SpeakerCraft, GoldenEar | |

IP CAMERA/SURVEILLANCE

96% of guests are active in this category

1. Arecont, Vivotek
2. Avigilon, Wirepath, Videofied
3. Avigilon, Wirepath, Videofied
4. Axxess, Lillin Soon
5. Axis
6. Axis
7. Axis
8. Axis, American Dynamics, ArecontSensormatic
9. Axis, Panasonic, Mobotix
10. Axis, Panasonic, Mobotix
11. Axis, SnapAV,
12. Axis, Speco, Panasonic, Samsung
13. Axis/Luma
14. Digital Watchdog
15. Digital Watchdog, Honeywell, Axis, Arecont
16. DVR Connections, Wirepath
17. EverFocus , Speco, Digital Watchdog
18. GE
19. Gen4, wirepath
20. HIK Vision
21. Hikvision, Axis, Exacqvision, FLIR
22. Honeywell
23. Honeywell
24. Honeywell, SnapAV
25. IC real time, Axis
26. IC Realtime
27. IC Realtime
28. IC REALTIME
29. IC Realtime
30. IC Realtime
31. IC Realtime
32. IC Realtime
33. IC Realtime
34. IC Realtime
35. IC Realtime
36. IC Realtime & Axis
37. IC Realtime, Axis
38. IC Realtime, Axis, Nuvico, Exacqvision
39. IC Realtime, Crest, Speco
40. IC Realtime, Digital Watchdog
41. IC Realtime, Digital Watchdog, SnapAV
42. IC Realtime, Digital Watchdog, Wirepath
43. IC Realtime, Hik vision, Luma
44. IC Realtime, Hik vision, Luma
45. IC Realtime, Lilin, Luma
46. IC Realtime, Luma
47. IC Realtime, Panasonic, Axis,
48. IC Realtime, QNAP, Channel Vision
49. IC Realtime, Snap
50. IC Realtime, Snap AV
51. IC Realtime, SnapAV
52. IC Realtime, SnapAV
53. IC Realtime, SnapAV
54. IC Realtime, SnapAV
55. IC Realtime, Speco
56. IC Realtime, Visualint, Zoom
57. IC Realtime, Visualint, Zoom
58. IC Realtime, Wirepath
59. IC Realtime, Wirepath
60. ICRealtime
61. ICRealtime, Luma, Honeywell
62. lilil, wirepath, visualint
63. LILIN
64. Lilin
65. Lilin, Luma, Channel Vision
66. Lilin, Mobotix, Digital Watchdog
67. Lilin, Ubiquiti
68. Lillin/ Snap AV
69. LT Security
70. Luma
71. Luma
72. Luma
73. Luma
74. Luma
75. Luma, Axis
76. Luma/ Wirepath / Alarm.com
77. Luma/HIK Vision

IP CAMERA/SURVEILLANCE

96% of guests are active in this category

- | | |
|--|--|
| 78. Luma/SnapAV, HikVision, IC Realtime | 115. Vivotek, Digital Watchdog, SnapAV |
| 79. Mobotix, Axis, Panasonic | 116. Wirepath |
| 80. Panasonic, Mobotix | 117. Wirepath, Advidia, Mobotix, etc. |
| 81. Panasonic, SnapAV | 118. Wirepath, Advidia, Mobotix, etc. |
| 82. Panasonic, SnapAV | 119. Wirepath, Flir, Speco |
| 83. Planet, Wirepath, Lilin, Hikvision | 120. Wirepath, IC Realtime |
| 84. snap av, lilin | |
| 85. SnapAV | |
| 86. SnapAV | |
| 87. SnapAV | |
| 88. SnapAV | |
| 89. SnapAV, Arecont, Exacqvision | |
| 90. SnapAV, Avigilon | |
| 91. SnapAV, Axis | |
| 92. SnapAV, Axis | |
| 93. SnapAV, Channel Vision, Speco | |
| 94. SnapAV, IC Realtime | |
| 95. SnapAV, IC Realtime | |
| 96. SnapAV, IC Realtime | |
| 97. SnapAV, IC Realtime | |
| 98. SnapAV, IC Realtime, | |
| 99. SnapAV, IC Realtime, Eclipse | |
| 100. SnapAV, Interlogix | |
| 101. SnapAV, Interlogix | |
| 102. SnapAV, Liin | |
| 103. SnapAV, Panasonic | |
| 104. Speco | |
| 105. Speco | |
| 106. Speco, SnapAV, IC RealTime | |
| 107. TS Microtech | |
| 108. Visualint | |
| 109. Visualint, IC Realtime, Wirepath | |
| 110. Visualint, Luma or Wirepath | |
| 111. Visualint; | |
| 112. Vitek, Sentry 360, Digital Watchdog, SnapAV | |
| 113. Vitek, Sentry 360, Digital Watchdog, SnapAV | |
| 114. Vivotek, Acti, Flir, Nuvico | |

IR DISTRIBUTION

86% of guests are active in this category

- | | |
|---------------------------|-------------------------------|
| 1. atlona, control4 | 41. SnapAV |
| 2. Atlona, SnapAV | 42. SnapAV |
| 3. Binary | 43. SnapAV |
| 4. Binary | 44. SnapAV |
| 5. Binary | 45. SnapAV |
| 6. Binary | 46. SnapAV |
| 7. Binary, SnapAV | 47. SnapAV |
| 8. Calrad | 48. SnapAV |
| 9. Control 4, Savant | 49. SnapAV |
| 10. Control4 | 50. SnapAV |
| 11. Control4 | 51. SnapAV |
| 12. Control4, Daveco, | 52. SnapAV Niles |
| 13. Control4/ Episode | 53. SnapAV, Niles |
| 14. Crestron, Xantech | 54. SnapAV, Niles |
| 15. Don't offer any more | 55. SnapAV, Sonance, Speco |
| 16. ELAN, Xantech | 56. SnapAV, SpeakerCraft |
| 17. Episode | 57. SnapAV, The DaVinci Group |
| 18. Episode | 58. Sonance |
| 19. Episode | 59. Sonance |
| 20. Episode | 60. Sonance |
| 21. Episode, Speakercraft | 61. Sonance |
| 22. Episode, Xantech | 62. Sonance, Xantech |
| 23. Global Cache | 63. Speakercraft |
| 24. Key Digital, Binary | 64. SpeakerCraft |
| 25. Niles | 65. SpeakerCraft |
| 26. Niles | 66. Speakercraft |
| 27. Niles, SnapAV | 67. Universal |
| 28. RT, Savant, Xantech | 68. URC |
| 29. RTI, Episode | 69. URC |
| 30. RTI, Savant, Xantech | 70. URC |
| 31. Salamander, Sonance | 71. URC, Elan |
| 32. Savant | 72. URC, Elan |
| 33. SAVANT | 73. URC, Niles |
| 34. Snap | 74. URC, RTI |
| 35. Snap | 75. VANCO |
| 36. Snap | 76. Vanco, SnapAV, Zuum |
| 37. Snap | 77. Xantec |
| 38. Snap AV | 78. Xantech |
| 39. Snap AV, Sonance | 79. Xantech |
| 40. SnapAV | 80. Xantech |

IR DISTRIBUTION

86% of guests are active in this category

- 81. Xantech
- 82. Xantech
- 83. Xantech
- 84. Xantech
- 85. Xantech
- 86. Xantech
- 87. Xantech
- 88. Xantech
- 89. Xantech
- 90. Xantech
- 91. Xantech
- 92. Xantech
- 93. Xantech
- 94. Xantech
- 95. Xantech
- 96. Xantech
- 97. Xantech
- 98. Xantech
- 99. Xantech
- 100. Xantech, Binary
- 101. Xantech, Crestron
- 102. Xantech, Episode, Niles
- 103. Xantech, RTI
- 104. Xantech, SnapAV
- 105. Xantech, SnapAV, Vanco
- 106. Xantech, URC
- 107. Xantexh

LIFTS

78.4% of guests are active in this category

- | | |
|------------------------------------|---|
| 1. Activated Decor, Nexus21 | 41. Display Devices |
| 2. Activated Designs | 42. DNA |
| 3. Activated Designs | 43. DNA |
| 4. Activated Designs | 44. Draper |
| 5. Activated Designs | 45. Draper |
| 6. Activated Designs, Inca | 46. Electrokinetics, Nexus21 |
| 7. Anton | 47. Fusion Research, Chief |
| 8. Auton | 48. Future Automation |
| 9. Auton | 49. Future Automation |
| 10. Auton | 50. Future Automation |
| 11. Auton | 51. Future Automation |
| 12. Auton | 52. Future Automation |
| 13. Auton | 53. Future Automation |
| 14. Auton | 54. Future Automation |
| 15. Auton | 55. Future Automation |
| 16. Auton, Chief | 56. Future Automation |
| 17. auton, future automation | 57. Future Automation |
| 18. Auton, Inca, Chief | 58. Future Automation |
| 19. Auton, Inca, Future Automation | 59. Future Automation |
| 20. Auton, Inca, Nexus | 60. Future Automation, Auton |
| 21. Auton, Liftech | 61. Future Automation, Auton |
| 22. Auton, LiftMyTV | 62. Future Automation, Electrokinetics |
| 23. Auton, Nexus | 63. Future Automation, Electrokinetics, |
| 24. Auton/Nexus | 64. Future Automation, Electrokinetics, |
| 25. Chief | Nexus 21 |
| 26. Chief | 65. Future Automation, Inca, etc. |
| 27. Chief | 66. Future Automation, Inca, etc. |
| 28. Chief | 67. Future automation, Nexus 21 |
| 29. Chief | 68. Future Automation, OEM Import |
| 30. Chief | 69. INCA |
| 31. Chief | 70. INCA |
| 32. Chief | 71. Inca, Auton |
| 33. Chief, Automated Designs | 72. Inca, Auton |
| 34. Chief, Future Automation | 73. Inca, Auton, Activated Design |
| 35. Chief, Future Automation | 74. Inca, Chief, Cello Custom |
| 36. Chief, Inca, Da-Lite | 75. Inca, Tv-Lifts.com |
| 37. Chief, Nexus | 76. Lift my TV |
| 38. Chief, Nexus 21 | 77. Media Decor, FutureAutomation |
| 39. Chief, SVS | 78. Media Decor, FutureAutomation |
| 40. Custom | |



BRAND ANALYSIS

LIFTS

78.4% of guests are active in this category

- 79. Motivated Design, Electro Kinetics,
Future Automation
- 80. Motivated Design, Electro Kinetics,
Future Automation
- 81. Nexus
- 82. nexus 21
- 83. Nexus 21
- 84. Nexus 21, Future Automation
- 85. Nexus 21, Future Automation
- 86. Nexus 21, INCA
- 87. Nexus, Motivated Design
- 88. Nexus21
- 89. Nexus21
- 90. Nexus21
- 91. Nexus21
- 92. Nexus21
- 93. Nexus21
- 94. Nexus21 / Auton
- 95. Chief
- 96. Sanus
- 97. SnapAV, Sanus
- 98. VUTEC

LIGHTING CONTROL

96% of guests are active in this category

- | | |
|-------------------------------------|---|
| 1. C4 / DMX | 41. Crestron, Lutron, UPB, Zwave, Many |
| 2. Control 4, Lutron, Crestron | 42. Crestron, Lutron, URC |
| 3. Control4 | 43. Elan, Lutron |
| 4. Control4 | 44. Elan, Lutron |
| 5. Control4 | 45. HAI, Lutron |
| 6. Control4 | 46. Lu |
| 7. Control4 | 47. Lutron |
| 8. Control4 | 48. Lutron |
| 9. Control4 | 49. Lutron |
| 10. Control4 | 50. Lutron |
| 11. Control4 | 51. Lutron |
| 12. Control4 | 52. Lutron |
| 13. Control4 | 53. Lutron |
| 14. Control4 | 54. Lutron |
| 15. Control4 | 55. Lutron |
| 16. control4 | 56. Lutron |
| 17. Control4, Lutron | 57. Lutron |
| 18. Control4, Lutron | 58. Lutron |
| 19. Control4, Lutron | 59. Lutron |
| 20. Control4, Lutron | 60. Lutron |
| 21. Control4, Lutron | 61. Lutron |
| 22. Control4, Lutron | 62. Lutron |
| 23. Control4, Lutron | 63. Lutron |
| 24. Control4, Lutron | 64. Lutron |
| 25. Control4, Lutron | 65. Lutron |
| 26. Control4, Lutron | 66. Lutron |
| 27. Control4, Lutron, Total Control | 67. Lutron |
| 28. control4, vantage | 68. Lutron Platinum Dealer, Crestron, Vantage |
| 29. Crestron | 69. Lutron, Control4 |
| 30. Crestron | 70. Lutron, Control4 |
| 31. Crestron | 71. Lutron, Control4 |
| 32. Crestron | 72. Lutron, Control4 |
| 33. Crestron, Control4 | 73. Lutron, Control4 |
| 34. Crestron, Control4 | 74. Lutron, Control4 |
| 35. Crestron, Control4, Lutron | 75. Lutron, Control4 |
| 36. Crestron, Lutron | 76. Lutron, Control4, Crestron |
| 37. Crestron, Lutron | 77. Lutron, Control4, Vantage |
| 38. Crestron, Lutron | 78. Lutron, Creston |
| 39. Crestron, Lutron | 79. Lutron, Crestron |
| 40. Crestron, Lutron | |

LIGHTING CONTROL

96% of guests are active in this category

- | | |
|--|---------------------------------|
| 80. Lutron, Crestron | 117. Vantage, Savant |
| 81. Lutron, Crestron | 118. Vantage, Savant, Control4 |
| 82. Lutron, Crestron | 119. Vantage, Crestron, Lutron, |
| 83. Lutron, Crestron | Control4 |
| 84. Lutron, Crestron, AMX, Savant | 120. Vantage; Crestron |
| 85. Lutron, Crestron, C4 | |
| 86. Lutron, Crestron, C4 | |
| 87. Lutron, Crestron, C4 | |
| 88. Lutron, Crestron, control4 | |
| 89. Lutron, Crestron, Control4 | |
| 90. Lutron, Crestron, COntrl4 | |
| 91. Lutron, Crestron, HAI | |
| 92. Lutron, Crestron, Vantage | |
| 93. Lutron, Leviton, Savant, SnapAV | |
| 94. Lutron, Savant | |
| 95. Lutron, Savant, Crestron | |
| 96. Lutron, Universal Remote, Control4 | |
| 97. Lutron, Vantage | |
| 98. Lutron, Vantage | |
| 99. Lutron, Vantage, AMX | |
| 100. Lutron, Vantage, Control4 | |
| 101. Lutron, Vantage, PCS | |
| 102. Lutron, Vantage, PCS | |
| 103. Lutron, Control4, | |
| 104. Lutron/Crestron | |
| 105. Savant | |
| 106. Savant | |
| 107. Savant | |
| 108. Savant, Lutron, Control4 | |
| 109. Savant, Universal | |
| 110. UPB (Pulseworx), Jasco, | |
| Control4 | |
| 111. UPB, Zwave, Vantage | |
| 112. urc, control 4 | |
| 113. Vantage, Control4, Crestron, | |
| Savant | |
| 114. Vantage, Crestron, Lutron, | |
| Control4 | |
| 115. Vantage, Lutron | |
| 116. Vantage, Savant | |

MEDIA SERVER

49% of guests are active in this category

- | | |
|---|---|
| 1. Autonomic | 40. Kolidoscape |
| 2. Autonomic Controls | 41. Kscape |
| 3. Autonomic, Tivo | 42. KSCAPE |
| 4. Autonomic, Tivo | 43. KSCAPE |
| 5. Autonomics | 44. KScape |
| 6. Autonomics | 45. K-scape |
| 7. Autonomics | 46. K-Scape, Tivo |
| 8. Autonomics | 47. Meridian Sooloos, Sonos, Blue Sound |
| 9. Autonomics | 48. Mirage |
| 10. Autonomics | 49. mirage, crestron, Kaleidescape |
| 11. Comcast, DirecTV, Dish | 50. mirage, crestron, Kaleidescape |
| 12. Crestron | 51. Mirage, K-scape, TiVo |
| 13. Crestron, Mirage, IC Realtime, Kaleidescape | 52. Plex |
| 14. Fire FX | 53. Qnap |
| 15. fusion | 54. Roku, Apple TV |
| 16. Fusion | 55. Sonos, Autonomic, Control4 |
| 17. fusion | 56. Sonos, Sooloos |
| 18. IC Realtime, Luma | 57. Synology |
| 19. Kaleidescape | 58. Tivo |
| 20. Kaleidescape | 59. TiVo |
| 21. Kaleidascope | 60. Tivo |
| 22. Kaleidascope; | 61. TiVo, Autonomic, Xfinity |
| 23. Kaleidescape | |
| 24. Kaleidescape | |
| 25. Kaleidescape | |
| 26. Kaleidescape | |
| 27. Kaleidescape | |
| 28. Kaleidescape | |
| 29. Kaleidescape | |
| 30. Kaleidescape | |
| 31. Kaleidescape, Luma | |
| 32. Kaleidescape, Mirage Audio Servers | |
| 33. Kaleidescape, Roku, Autonomics | |
| 34. Kaleidescape, TiVo | |
| 35. Kaleidescape, Autonomic, Sonos | |
| 36. Kaleidoscape | |
| 37. kaliedascope | |
| 38. kaliedascope | |
| 39. Kaliedescape, AppleTV | |

MOTORIZED SHADE CONTROL

91% of guests are active in this category

- | | |
|-------------------------------|---|
| 1. Crestron | 41. Lutron |
| 2. Crestron | 42. Lutron |
| 3. Crestron | 43. Lutron |
| 4. Crestron, Insolroll | 44. Lutron |
| 5. Crestron, Insolroll | 45. Lutron |
| 6. Crestron, Lutron | 46. Lutron |
| 7. Crestron, Lutron | 47. Lutron |
| 8. Crestron, QMotion | 48. Lutron |
| 9. Crestron, QMotion | 49. Lutron |
| 10. Crestron, QMotion, Lutron | 50. Lutron |
| 11. Crestron, QMotion, Lutron | 51. Lutron |
| 12. Crestron, Somfy | 52. Lutron |
| 13. Graver | 53. Lutron |
| 14. Hunter Douglas | 54. Lutron |
| 15. Hunter Douglas, Crestron | 55. Lutron |
| 16. Hunter Douglas, Lutron | 56. Lutron / Hunter Douglas |
| 17. Hunter Douglas, Lutron | 57. Lutron Platinum Dealer, Insolroll |
| 18. Lutron | 58. lutron qmotion |
| 19. Lutron | 59. Lutron, Crestron |
| 20. Lutron | 60. Lutron, Crestron |
| 21. Lutron | 61. Lutron, Crestron |
| 22. Lutron | 62. Lutron, Crestron |
| 23. Lutron | 63. Lutron, Crestron |
| 24. Lutron | 64. Lutron, Crestron |
| 25. Lutron | 65. Lutron, Crestron |
| 26. Lutron | 66. Lutron, Crestron |
| 27. Lutron | 67. Lutron, Crestron |
| 28. Lutron | 68. Lutron, Crestron |
| 29. Lutron | 69. Lutron, Crestron |
| 30. Lutron | 70. Lutron, Crestron |
| 31. Lutron | 71. Lutron, Crestron |
| 32. Lutron | 72. Lutron, Crestron, Hartmann & Forbes |
| 33. Lutron | 73. Lutron, Crestron, QMotion |
| 34. Lutron | 74. Lutron, Crestron, QMotion |
| 35. Lutron | 75. Lutron, Draper |
| 36. Lutron | 76. Lutron, Hartman and Forbes |
| 37. Lutron | 77. Lutron, Hunter Douglas |
| 38. Lutron | 78. Lutron, Mechoshade, Draper |
| 39. Lutron | 79. Lutron, QMotion |
| 40. Lutron | 80. Lutron, QMotion |

MOTORIZED SHADE CONTROL

91% of guests are active in this category

81. Lutron, Q-Motion
82. Lutron, Q-Motion
83. Lutron, Q-Motion
84. Lutron, QMotion, Crestron
85. Lutron, Q-Motion, Crestron
86. Lutron, Q-Motion, Crestron
87. Lutron, Somfy
88. Mecho
89. Mecho
90. Mechoshade
91. Q Motion
92. q motion, insolroll, draper
93. QMotion
94. QMotion
95. Q-Motion
96. Q-Motion
97. Q-Motion
98. Q-Motion
99. Q-Motion
100. Q-Motion
101. Q-Motion
102. Qmotion / Somfy
103. QMotion, Crestron
104. Q-Motion, Lutron
105. Q-Motion, Lutron
106. Q-Motion, Lutron
107. QMotion, Somfy
108. Q-Motion, Somfy
109. QMotion; Crestron
110. Solar Shading Systems, Q-Motion
111. Somfy
112. Somfy, Crestron
113. Somfy, Lutron
114. Stewart, Draper

MOUNTS

97% of guests are active in this category

- | | |
|---|--------------------------------------|
| 1. Cheif | 40. Peerless, Sanus |
| 2. Cheif | 41. ProMounts, Chief |
| 3. Cheif, Snap , Progressive | 42. Sanus |
| 4. Chief | 43. Sanus |
| 5. CHIEF | 44. Sanus |
| 6. chief | 45. Sanus |
| 7. Chief & Sanus | 46. Sanus |
| 8. Chief, Future Automation | 47. Sanus |
| 9. Chief, Omni Mount | 48. Sanus, Chief |
| 10. Chief, OmniMount, Cello Custom | 49. Sanus, Chief |
| 11. Chief, Sanus | 50. Sanus, Chief |
| 12. Chief, Sanus | 51. Sanus, Chief |
| 13. Chief, Sanus, SnapAV | 52. Sanus, Chief |
| 14. Chief, Sanus, Strong | 53. Sanus, Chief |
| 15. Chief, Seura | 54. Sanus, Chief |
| 16. Chief, Snap | 55. Sanus, Chief, Peerless |
| 17. Chief, SnapAV | 56. Sanus, Chief, Peerless |
| 18. Chief, SnapAV | 57. Sanus, Chief, Peerless, Strong |
| 19. Chief, SnapAV | 58. Sanus, Chief, SnapAV |
| 20. Chief, SnapAV | 59. Sanus, Chief, Strong |
| 21. Chief, SnapAV | 60. Sanus, Omnimount |
| 22. Chief, SnapAV | 61. Sanus, SnapAV |
| 23. Chief, Strong, Future | 62. Sanus, Strong, Omnimount |
| 24. Chief, Strong, Future | 63. Sanus, Chief, Snap AV |
| 25. Chief/Sanus, Peerless | 64. Sanus; Chief |
| 26. Chief, Strong, Future Automation | 65. SanusChief |
| 27. Crimson | 66. SanusChief |
| 28. Fino, Peerless | 67. Smaart, Sonora, Chief, OmniMount |
| 29. Future Automation, Chief | 68. Snap |
| 30. Generic, OmniMount, Sanus, Chief,
Many | 69. Snap AV |
| 31. Master Brand | 70. snap av, sanus |
| 32. Milestone | 71. Snap, Crimson |
| 33. OmniMount | 72. Snap, Crimson |
| 34. OmniMount, Sanus | 73. Snap, Sanus |
| 35. OmniMount, Sanus | 74. SnapAV |
| 36. Peerless, Chief | 75. SnapAV |
| 37. Peerless, Chief, Strong | 76. SnapAV |
| 38. Peerless, OmniMount, Chief | 77. SnapAV |
| 39. Peerless, Proconnect, Strong | 78. SnapAV Chief |
| | 79. SnapAV, Chief |

MOUNTS

97% of guests are active in this category

80. SnapAV, Chief	120. Zumm
81. SnapAV, Chief	121. Zuum, SnapAV
82. SnapAV, Chief	
83. SnapAV, Chief, Sanus	
84. SnapAV, Peerless	
85. SnapAV, Peerless	
86. SnapAV, Peerless	
87. SnapAV, Peerless, Chief	
88. SnapAV, Peerless, Chief	
89. SnapAV, Peerless, Chief	
90. SnapAV, Peerless, Sanus	
91. SnapAV, Sanus	
92. SnapAV, Sanus	
93. SnapAV, Sanus	
94. SnapAV, Sanus, PCS	
95. SnapAV, Strong	
96. SnapAV, Strong	
97. SnapAV/Sanus	
98. Strong	
99. Strong	
100. Strong	
101. Strong	
102. Strong	
103. Strong	
104. Strong Chief Peerless	
105. Strong Mount, Chief, Sanus	
106. Strong, Chief	
107. Strong, Chief, Sanus	
108. Strong, Chief, Sanus	
109. Strong, Chief, Zuum	
110. Strong, Peerless	
111. strong, peerless,	
112. Strong, Rapid Video Mounts	
113. Strong, Sanus	
114. Strong, Sanus	
115. Strong, Sanus	
116. Strong, Sanus	
117. Strong, Peerless, Mountwerks	
118. Various	
119. Zumm	

MULTIROOM AUDIO DISTRIBUTION SYSTEMS

94.4% of guests are active in this category

- | | |
|---|--|
| 1. ADA | 41. Crestron, C4, RTI |
| 2. AMX, Autopatch, Extron, Nuvo | 42. Crestron, Control4 |
| 3. Autonimics, AMX | 43. Crestron, Control4 |
| 4. C4/Elan G/Crestron/SnapAV | 44. Crestron, Control4, Autonomic |
| 5. cobtrik4 | 45. Crestron, Control4, Sonos |
| 6. control 4 | 46. Crestron, Control4, Sonos |
| 7. Control 4 / Episode / Heos / Sonos | 47. Crestron, Elan, Sonos |
| 8. Control 4, Legrand | 48. Crestron, RTI |
| 9. Control 4, Savant, | 49. Crestron, Savant, Autonomic, Sonos |
| 10. Control 4, Savant, Sonos | 50. Crestron, Savant, C4 |
| 11. Control4 | 51. Crestron, Savant, C4 |
| 12. Control4 | 52. Crestron, Savant, Control4 |
| 13. Control4 | 53. Crestron, Savant, Control4 |
| 14. Control4 | 54. Crestron, Savant, Control4 |
| 15. Control4 | 55. Crestron, Savant, Sonos |
| 16. Control4 | 56. Crestron, Savant, Sonos |
| 17. Control4 | 57. Crestron, Savant, Sonos |
| 18. Control4 | 58. Crestron, Sonos |
| 19. Control4 | 59. Crestron, Sonos |
| 20. Control4, BiN/Ary | 60. Crestron, Sonos |
| 21. Control4, Crestron | 61. Crestron, Sonos |
| 22. Control4, Crestron, Savant | 62. Crestron, Sonos, Extron, HEOS |
| 23. Control4, Savant, Sonos, Autonomics | 63. Crestron, Sonos, Russound |
| 24. Control4, Sonos | 64. Dennon Heos |
| 25. Control4, Sonos | 65. Denon HEOS |
| 26. Control4, Sonos | 66. ELAN, Bang & Olufsen |
| 27. Control4, Sonos | 67. Elan, Control4, AMX |
| 28. Control4, Sonos, Autonomic | 68. Elan, Crestron, Vantage |
| 29. Control4, Sonos, Bose, Paradigm | 69. Elan, Crestron, Vantage |
| 30. Control4, Sonos, Episode | 70. ELAN, Sonos |
| 31. Control4, Total Control, Sonos | 71. Elan, Speakercraft, Sonos |
| 32. Control4, URC | 72. Elan, URC, Savant |
| 33. Crestron | 73. Elan, Vantage, Sonos |
| 34. Crestron | 74. Elan; Control4; Crestron |
| 35. Crestron | 75. Legrand, Savant, RTI |
| 36. Crestron, | 76. Niles, Control4, Sonos |
| 37. Crestron, | 77. Russound, Sonos |
| 38. Crestron, AMX, Control4 | 78. RussSound, Sonos |
| 39. Crestron, Autonomic | 79. Savant |
| 40. Crestron, Autonomic, Savant | 80. SAVANT |

MULTIROOM AUDIO DISTRIBUTION SYSTEMS

94.4% of guests are active in this category

81. SAVANT
82. Savant
83. Savant, Control4
84. Savant, Control4
85. Savant, Control4
86. Savant, Control4
87. Savant, Crestron
88. Savant, Crestron, Control4
89. Savant, Crestron, Sonos
90. Savant, Meridian Sooloos
91. Savant, Nuvo
92. Savant, RTI
93. Savant, Sonos
94. Savant, Sonos
95. Savant, Sonos, RTI
96. Savant, Sonos, RTI
97. Savant, Total Control& Autonomics
98. Savant, Total Control, Sonos
99. Sonos
100. Sonos
101. Sonos, Control4
102. Sonos, Control4
103. Sonos, Control4
104. Sonos, Control4
105. Sonos, Control4
106. Sonos, Control4
107. Sonos, Control4
108. Sonos, Control4, Niles
109. Sonos, Crestron
110. Sonos, Crestron
111. Sonos, Crestron, Nuvo,
Universal Remote
112. Sonos, Elan, SnapAV
113. Sonos, Elan, SnapAV
114. Sonos, Niles, Speakercraft
115. Sonos, RTI, Nuvo
116. Sonos, Savant
117. Sonos, Symetrix, Crestron
118. URC, Crestron, Episode

NETWORKING/DATA WIRE

60% of guests are active in this category

- | | |
|-------------------------------|--------------------------------------|
| 1. Access Network, SnapAV | 41. pakedge |
| 2. AQ, Liberty | 42. Pakedge |
| 3. Audioquest,Nordost | 43. Pakedge, Cisco |
| 4. Belden, Leviton, Liberty | 44. Panduit, General Cable |
| 5. Binary | 45. Panduit, General Cable |
| 6. Binary | 46. Provo |
| 7. Binary | 47. Ruckus, Cisco, Pakedge |
| 8. Binary | 48. SCP |
| 9. Binary | 49. Snap |
| 10. Binary | 50. Snap |
| 11. Binary | 51. Snap |
| 12. Comscope, Wirepath | 52. Snap AV |
| 13. Fortinet, Netgear, Ruckus | 53. Snap AV |
| 14. Genesis | 54. Snap AV |
| 15. Honeywell | 55. Snap AV, Liberty |
| 16. Honeywell | 56. Snap AV, Liberty |
| 17. ICE | 57. Snap, Luxul, Pakedge |
| 18. IS | 58. SnapAV |
| 19. Legrand | 59. SnapAV |
| 20. Liberty | 60. SnapAV |
| 21. Liberty | 61. SnapAV |
| 22. Liberty | 62. SnapAV, Genesis |
| 23. Liberty | 63. SnapAV, Liberty |
| 24. Liberty | 64. Structured Cable |
| 25. Liberty | 65. Structured Cable Products, Metra |
| 26. Liberty | 66. Structured Cable Products, Metra |
| 27. Liberty | 67. Tri-ed |
| 28. Liberty | 68. Ubiquiti, Luxul, Araknis |
| 29. Liberty | 69. Various |
| 30. Liberty | 70. WAVE / Snap AV |
| 31. Liberty | 71. Windy City |
| 32. Liberty & AQ | 72. Windy City Wire |
| 33. LUXUL | 73. Wirepath |
| 34. Luxul | 74. Wirepath |
| 35. Luxul | 75. Wirepath |
| 36. Luxul, Araknis, ubiquit | |
| 37. Packedge | |
| 38. Packedge, Luxul | |
| 39. pakedge | |
| 40. Pakedge | |

OUTDOOR AUDIO

95% of guests are active in this category

- | | |
|--|--|
| 1. B&W, Bose, Episode | 37. Niles, SnapAV |
| 2. B&W, Rockustics | 38. Niles, Yamaha |
| 3. Bose | 39. Origen |
| 4. Bose, Klipsch, SnapAV | 40. Origin |
| 5. Bose, Sonance, | 41. origin |
| 6. Bose, Sonance, Paradigm, Tru Audio | 42. Origin Acoustics, Episode, Definitive Technology |
| 7. Bowers & Wilkins, Bose, Episode, James | 43. Origin Acoustics, Klipsch, Bose |
| 8. Bowers & Wilkins, Episode | 44. Origin Acoustics, Rockustics, Episode, |
| 9. Bowers & Wilkins, Klipsch, Sonance | 45. Origin, Episode |
| 10. Bowers & Wilkins, Origin Acoustics, Coastal Source | 46. origin, james loudspeaker |
| 11. Bowers & Wilkins, Origin, Soundcast, James Loudspeaker | 47. Origin, Klipsch, Bose |
| 12. Bowers & Wilkins, Sonance | 48. Origin, Sonance, James Loudspeaker |
| 13. Bowers & Wilkins, Sonance | 49. Origin, Sonance, James Loudspeaker |
| 14. Control4 | 50. Origin, Sonance |
| 15. Crestron, SnapAV, Niles, Sonance | 51. Origin, Sonance |
| 16. Current | 52. Origin, Soundcast |
| 17. DefintiveTech, Bowers & Wilkins, Sonance | 53. Origin, Snap |
| 18. DefintiveTech, Bowers & Wilkins, Sonance | 54. Origin; Speakercraft |
| 19. Episode | 55. Paradigm, Episode |
| 20. Episode | 56. Paradigm, Klipsch, Niles |
| 21. Episode, Klipsch, Sonance | 57. Paradigm, Sonance, Niles |
| 22. Episode, Origin, Sonance | 58. Paradigm, Sonance, Niles |
| 23. Episode, Sonance | 59. Russound, Sonos |
| 24. Episode, Sonance | 60. SnapAV |
| 25. James and Sonance | 61. SnapAV |
| 26. James Loudspeaker, JBL, Posh | 62. SnapAV, C4, TC |
| 27. James Loudspeaker, Snap AV, TruAudio, | 63. SnapAV, James Loudspeaker, JBL |
| 28. James, Sonance, Coastal Source | 64. Sonance |
| 29. James, Sonance, Near | 65. Sonance |
| 30. JBL, Paradigm | 66. Sonance |
| 31. Klipsch / Origin / Acoustics/ Episode | 67. Sonance |
| 32. Klipsch, Monitor Audio, Sonance | 68. Sonance |
| 33. Klipsch, SnapAV | 69. Sonance |
| 34. NEAR, Rockustics, Sonance | 70. Sonance |
| 35. NHT, JBL, Episode Landscape | 71. Sonance |
| 36. Niles, Bose, Klipsch | 72. Sonance |
| | 73. Sonance |
| | 74. Sonance |
| | 75. Sonance |

OUTDOOR AUDIO

95% of guests are active in this category

- | | |
|--|-----------------------------------|
| 76. sonance | 113. Soundcast, DefinitiveTech, |
| 77. Sonance | Sonance, Bose |
| 78. Sonance | 114. Soundcast, DefinitiveTech, |
| 79. Sonance Landscape, Origin | Sonance, Bose |
| 80. Sonance, Bowers & Wilkins | 115. Speakercraft |
| 81. Sonance, Bowers & Wilkins, James | 116. Speakercraft |
| Loudspeakers | 117. speakercraft, bose |
| 82. Sonance, Bowers & Wilkins, SoundCast | 118. Speakercraft, Sonos, Sonance |
| 83. Sonance, Coastal source | 119. Speakercraft, coastal |
| 84. Sonance, Coastal source | |
| 85. Sonance, Episode | |
| 86. Sonance, Episode | |
| 87. Sonance, Episode | |
| 88. Sonance, Episode, Coastal Source | |
| 89. Sonance, Episode, Coastal Source | |
| 90. Sonance, James | |
| 91. Sonance, James Loudspeaker, Bose | |
| 92. Sonance, James Loudspeaker, Bose | |
| 93. Sonance, James Loudspeaker, Snap AV | |
| 94. Sonance, JBL, B&W | |
| 95. Sonance, Klipsch | |
| 96. Sonance, Klipsch | |
| 97. Sonance, Klipsch, Crestron | |
| 98. Sonance, Leon, Episode | |
| 99. Sonance, Leon, Episode | |
| 100. Sonance, Martin Logan | |
| 101. Sonance, Origin, Bose | |
| 102. Sonance, Paradigm, JBL | |
| 103. Sonance, Polk Audio | |
| 104. Sonance, SnapAV | |
| 105. Sonance, SnapAV, James | |
| Loudspeaker | |
| 106. Sonance, Terra | |
| 107. Sonance, Terra, Paradigm | |
| 108. Sonance/James Loud Speaker | |
| 109. Sonance/James Loudspeakers | |
| 110. Sonance/SnapAV/Origin | |
| 111. Sonos, Sonance | |
| 112. Sonos, SpeakerCraft | |

OUTDOOR VIDEO

86% of guests are active in this category

- | | |
|-------------------------------|----------------------|
| 1. Chief, Seaura, Mirage | 41. Seura, Sunbrite |
| 2. Epson | 42. Seura, Sunbrite |
| 3. IC Realtime | 43. Seura, SunBrite |
| 4. Samsung | 44. Seurra, SunBrite |
| 5. Samsung | 45. Skyvue, SunBrite |
| 6. Samsung, Sony | 46. Suera |
| 7. Samsung, Sony, Seura | 47. Suera, SunBright |
| 8. Seura | 48. Sun Brite, Serua |
| 9. Seura | 49. Sunbright |
| 10. Seura | 50. Sunbright |
| 11. Seura | 51. SunBrite |
| 12. Seura | 52. SunBrite |
| 13. Seura | 53. SunBrite |
| 14. Seura | 54. SunBrite |
| 15. Seura | 55. SunBrite |
| 16. Seura | 56. SunBrite |
| 17. Seura | 57. SunBrite |
| 18. Seura | 58. SunBrite |
| 19. Seura | 59. SunBrite |
| 20. Seura | 60. SunBrite |
| 21. Seura | 61. SunBrite |
| 22. Seura | 62. SunBrite |
| 23. Seura | 63. SunBrite |
| 24. Seura | 64. SunBrite |
| 25. Seura | 65. SunBrite |
| 26. Seura | 66. SunBrite |
| 27. Seura & Sunbrite | 67. SunBrite |
| 28. Seura Inc./MirageVision | 68. SunBrite |
| 29. Seura Storm | 69. SunBrite |
| 30. seura sunbrite | 70. SunBrite |
| 31. Seura, Sunbrite | 71. SunBrite |
| 32. Seura, Skyvue | 72. SunBrite |
| 33. Seura, Stewart Filmscreen | 73. Sunbrite |
| 34. Seura, Stewart Filmscreen | 74. Sunbrite |
| 35. Seura, Sunbright | 75. SunBrite |
| 36. Seura, Sunbright | 76. Sunbrite |
| 37. Seura, SunBrite | 77. Sunbrite |
| 38. seura, sunbrite | 78. Sunbrite |
| 39. Seura, SunBrite | 79. SunBrite |
| 40. Seura, SunBrite | 80. Sunbrite |

OUTDOOR VIDEO

86% of guests are active in this category

81. Sunbrite
82. Sunbrite
83. SunBrite
84. Sunbrite
85. SunBrite
86. Sunbrite
87. Sunbrite
88. SunBrite
89. SunBrite
90. SunBrite
91. SunBrite
92. SunBrite
93. SunBrite
94. Sunbrite, Peerless
95. Sunbrite, Seura
96. SunBrite, Seura
97. Sunbrite, Seura
98. SunBrite, Seura
99. SunBrite, Seura
100. SunBrite, Seura
101. Sunbrite, Seura
102. Sunbrite, Seura
103. SunBrite, Seura
104. Sunbrite, Stewart
105. SunBriteTV
106. SunBriteTV
107. SunBrite

PHONE SYSTEMS-INTERCOMS

39% of guests are active in this category

- | | |
|------------------------------|-----------------------------------|
| 1. 2N | 41. Panasonic, Control4 |
| 2. 3CX | 42. Panasonic, Legrand |
| 3. 3CX | 43. Panasonic, LeGrand |
| 4. 3CX, Control 4 | 44. Panasonic, NEC |
| 5. 3CX, Yealink, Grandstream | 45. Panasonic, Siedle, Holovision |
| 6. 3CX, Yealink, Grandstream | 46. Polycom |
| 7. Control 4/ On Q | 47. Siedle |
| 8. Control4 | 48. Siedle, Control4 |
| 9. Control 4, | 49. VOIP |
| 10. Control4 | |
| 11. Control4 | |
| 12. Control4 | |
| 13. Control4, RTI | |
| 14. Control4, RTI | |
| 15. Crestron, Savant | |
| 16. Elan | |
| 17. Holovision | |
| 18. Holovision | |
| 19. ICT | |
| 20. Legrand | |
| 21. Legrand | |
| 22. Legrand, Crestron | |
| 23. NEC | |
| 24. On-Q | |
| 25. Panasonic | |
| 26. Panasonic | |
| 27. Panasonic | |
| 28. Panasonic | |
| 29. Panasonic | |
| 30. Panasonic | |
| 31. Panasonic | |
| 32. Panasonic | |
| 33. Panasonic | |
| 34. Panasonic | |
| 35. Panasonic | |
| 36. Panasonic | |
| 37. Panasonic | |
| 38. Panasonic | |
| 39. Panasonic | |
| 40. Panasonic Siedle | |

POWER CONDITIONERS

92% of guests are active in this category

- | | |
|---|--|
| 1. APC | 40. Panamax |
| 2. APC, Panamax | 41. PANAMAX |
| 3. APC/Surge X | 42. Panamax |
| 4. AudioQuest, Furman, SurgeX | 43. Panamax furman |
| 5. Crestron, APC | 44. Panamax, APC |
| 6. Crestron, Furman, Episode | 45. Panamax, APC, SnapAV |
| 7. Digital Loggers | 46. Panamax, Exact Power, Episode |
| 8. ECS | 47. Panamax, Furman |
| 9. ECS | 48. Panamax, Furman |
| 10. Epsiode | 49. Panamax, Furman |
| 11. Furman | 50. Panamax, Furman |
| 12. Furman | 51. Panamax, Furman, SnapAV, Tripplite |
| 13. Furman | 52. Panamax, Furman, WattBox, APC |
| 14. furman | 53. Panamax, Middle Atlantic |
| 15. Furman | 54. Panamax, SnapAV |
| 16. Furman, APC | 55. Panamax, SnapAV |
| 17. Furman, APC | 56. Panamax, SnapAV |
| 18. Furman, Panamax | 57. Panamax, SnapAV, Smaart |
| 19. Furman, Panamax | 58. Panamax, Surgex |
| 20. Furman, Panamax | 59. Panamax, SurgeX |
| 21. Furman, Panamax, & AQ | 60. Panamax, SurgeX |
| 22. Furman, Panamax, Total Protection Solutions | 61. Panamax, SurgeX, SnapAV |
| 23. Furman, Panamzx | 62. Panamax, Watt Box |
| 24. Furman, SnapAV | 63. Panamax, WattBox |
| 25. Furman, SnapAV | 64. Panamax, Wattbox |
| 26. Furman, Tributaries, Monster, Panamax | 65. Panamax, WattBox |
| 27. Furman, Panamax, Snap | 66. Panamax/Furman/SnapAV |
| 28. Levity | 67. Snap/WattBox |
| 29. Middle Atlantic | 68. SnapAV |
| 30. Middle Atlantic | 69. SnapAV |
| 31. Middle Atlantic | 70. SnapAV |
| 32. Middle Atlantic | 71. SnapAV |
| 33. Middle Atlantic, WattBox | 72. SnapAV |
| 34. Monster, Panamax | 73. SnapAV |
| 35. Panamax | 74. SnapAV |
| 36. Panamax | 75. SnapAV |
| 37. Panamax | 76. SnapAV |
| 38. Panamax | 77. SnapAV, Furman, Panamax |
| 39. Panamax | 78. SnapAV, Furman, Panamax |
| | 79. SnapAV, Juice Goose, Panamax |

POWER CONDITIONERS

92% of guests are active in this category

80. SnapAV, Panamax
81. SnapAV, Panamax
82. SnapAV, WattBox
83. SnapAV, WattBox
84. Surge X, APC
85. SurgeX
86. SurgeX, Bryston
87. SurgeX, Panamax
88. SurgeX, Panamax, WattBox
89. SurgeX, Torus Power, WattBox
90. SurgeX, Torus Power, WattBox
91. Surgex, Furman, Audioquest
92. SurgX, Snap
93. SurgX, Snap
94. Torus, Panamax, Tripp Lite
95. Torus, Panamax, Tripp Lite
96. Tributaries, APC, Wattbox
97. Tributaries, SnapAV, Furman,
Audioquest
98. Tripp Lite, APC
99. Tripp Lite, SnapAV, APC
100. watt box, furman
101. WattBox
102. Wattbox
103. WattBox
104. Wattbox, APC, Torus
105. Wattbox, APC, Torus
106. Wattbox, Furman, Panamax
107. Wattbox, Middle Atlantic
108. WattBox, Panamax
109. Wattbox, Panamax
110. WattBox, Panamax
111. WattBox, Panamax, Furman
112. Wattbox, Panamax, TrippLite
113. WattBox, SurgeX
114. Wattbox, SurgeX
115. WattBox, APC,

PROJECTORS

96% of guests are active in this category

- | | |
|---|--|
| 1. BenQ, JVC, Sony | 41. Epson, Sony |
| 2. Christie Digital, Sony | 42. Epson, Sony |
| 3. Christie, Sony | 43. Epson, Sony, Hitachi |
| 4. Digital Projection | 44. Epson, Sony, JVC |
| 5. Digital Projection, Epson, Sony | 45. Epson, Sony, Runco |
| 6. Digital Projection, Sim2, Epson, Runco | 46. Epson, Sony, Runco |
| 7. Digital Projection, Sony | 47. Epson, Sony, Runco |
| 8. Digital Projection, Sony | 48. Epson, Sony, Sim2 |
| 9. Digital Projection, Sony, Epson | 49. Epson, Sony, Vivitek |
| 10. DPI | 50. Epson, Sony, Vivitek |
| 11. DPI, Runco | 51. Epson/Sony/Digital Projection |
| 12. DPI, Sony | 52. JVC |
| 13. Epson | 53. JVC |
| 14. Epson | 54. JVC |
| 15. Epson | 55. JVC |
| 16. Epson | 56. JVC Sony Epson |
| 17. Epson | 57. JVC Reference, Epson Pro, Digital Projection |
| 18. Epson / Digital Projection | 58. JVC, Digital Projection |
| 19. Epson Sony dp | 59. JVC, Epson |
| 20. Epson, Optoma, NEC | 60. JVC, Epson |
| 21. Epson, Digital Projection | 61. JVC, Optoma |
| 22. Epson, Digital Projection | 62. JVC, Sony |
| 23. Epson, DP, Sim2 | 63. JVC, Sony, Digital Projection |
| 24. Epson, DP, Sim2 | 64. JVC, Vivitek |
| 25. Epson, JVC | 65. Mitsubishi, JVC |
| 26. Epson, JVC | 66. Mitsubishi, JVC, Sony |
| 27. Epson, JVC, Sony | 67. Runco, Sanyo, Hitachi, Epson |
| 28. Epson, Optoma | 68. Sim2 |
| 29. Epson, Runco | 69. Sim2, Digital Projection, Wolf |
| 30. Epson, Runco | 70. Sony |
| 31. Epson, Runco, Sony | 71. Sony |
| 32. Epson, Sim2 | 72. Sony |
| 33. Epson, Sim2, JVC | 73. Sony |
| 34. Epson, Sony | 74. Sony |
| 35. Epson, Sony | 75. Sony |
| 36. Epson, Sony | 76. Sony |
| 37. Epson, Sony | 77. Sony |
| 38. Epson, Sony | 78. SONY |
| 39. Epson, Sony | 79. Sony, Digital Projection |
| 40. Epson, Sony | |

PROJECTORS

96% of guests are active in this category

80. Sony, Digital Projection	119. Wolf / Sony
81. Sony, Digital Projection, Epson	120. Wolf, Sony, JVC
82. Sony, Digital Projection, Epson	
83. Sony, Digital Projection, Sim2	
84. Sony, DPI, Optoma	
85. Sony, EPSON	
86. Sony, Epson	
87. Sony, Epson	
88. Sony, Epson	
89. Sony, Epson	
90. Sony, Epson	
91. Sony, Epson	
92. Sony, Epson	
93. Sony, Epson	
94. Sony, Epson	
95. Sony, Epson, & Sim2	
96. Sony, Epson, Benq	
97. Sony, Epson, Benq	
98. Sony, Epson, DPI	
99. Sony, Epson, InFocus	
100. Sony, Epson, JVC	
101. Sony, Epson, JVC	
102. Sony, JVC	
103. Sony, JVC	
104. Sony, JVC	
105. Sony, JVC,	
106. Sony, JVC, Digital Projection, Epson	
107. Sony, Panasonic, Epson	
108. Sony, Runco, Epson	
109. Sony, Sim2	
110. Sony, Sim2,	
111. Sony, Vivitek, JVC	
112. Sony, Wolf	
113. Sony, Wolf	
114. sony,epson	
115. Sony,JVC,Epson	
116. Sony/Epson	
117. Sony/Epson	
118. Wolf	

RACK COOLING SYSTEM

53% of guests are active in this category

- | | |
|---|--------------------------------------|
| 1. Active Thermal | 41. Middle Atlantic |
| 2. Active Thermal | 42. Middle Atlantic |
| 3. Active Thermal | 43. Middle Atlantic |
| 4. Active Thermal & Middle Atlantic | 44. Middle Atlantic ATM |
| 5. Active Thermal Management | 45. Middle Atlantic, ATM |
| 6. Active Thermal Management | 46. Middle Atlantic, ATM |
| 7. Active Thermal management | 47. Middle Atlantic, Cool Components |
| 8. ATM | 48. Middle Atlantic, Cool Systems |
| 9. ATM | 49. Middle Atlantic, ProConnect |
| 10. ATM | 50. Middle Atlantic, SnapAV |
| 11. Cool Components | 51. Omnimount |
| 12. Cool Components | 52. Onmimount |
| 13. cool components | 53. Sanus |
| 14. Cool Components, ATM | 54. Sanus |
| 15. Cool Components, ATM, Middle Atlantic | 55. Sanus |
| 16. Cool Components, Mid Atlantic | 56. sanus |
| 17. Cool Components, Middle Atlantic | 57. Sanus |
| 18. Cool Components, Middle Atlantic | 58. Snap |
| 19. Cool Components, middle atlantic | 59. SNAP |
| 20. Cool Rack | 60. Snap AV |
| 21. Mid Atlantic, ATM | 61. SnapAV |
| 22. Mid-Atatlantic, ATM | 62. SnapAV |
| 23. Middel Atlantic, Omnimount | 63. SnapAV |
| 24. Middle Atlantic | 64. SnapAV |
| 25. Middle Atlantic | 65. Strong & Middle Atlantic |
| 26. Middle Atlantic | 66. Strong Cool |
| 27. Middle Atlantic | |
| 28. Middle Atlantic | |
| 29. Middle Atlantic | |
| 30. Middle Atlantic | |
| 31. Middle Atlantic | |
| 32. Middle Atlantic | |
| 33. Middle Atlantic | |
| 34. Middle Atlantic | |
| 35. Middle Atlantic | |
| 36. Middle Atlantic | |
| 37. Middle Atlantic | |
| 38. Middle Atlantic | |
| 39. Middle Atlantic | |
| 40. Middle Atlantic | |

RACKS

97% of guests are active in this category

- | | |
|--|---|
| 1. Chief, Sanus | 40. Middle Atlantic, Sanus |
| 2. Chief, SnapAV, Middle Atlantic | 41. Middle Atlantic, Sanus |
| 3. Installer's Choice, SnapAV, Middle Atlantic | 42. Middle Atlantic, Sanus |
| 4. Master Brand, Middle Atlantic | 43. Middle Atlantic, Sanus |
| 5. mid atlantic , snap | 44. Middle Atlantic, Sanus |
| 6. Mid-Atlantic | 45. Middle Atlantic, Sanus |
| 7. Mid-Atlantic | 46. Middle Atlantic, Sanus |
| 8. Middle Atlantic | 47. Middle Atlantic, Sanus, SnapAV |
| 9. Middle Atlantic | 48. Middle Atlantic, SnapAV |
| 10. Middle Atlantic | 49. Middle Atlantic, SnapAV |
| 11. Middle Atlantic | 50. Middle Atlantic, SnapAV |
| 12. Middle Atlantic | 51. Middle Atlantic, SnapAV |
| 13. Middle Atlantic | 52. Middle Atlantic, SnapAV |
| 14. Middle Atlantic | 53. Middle Atlantic, SnapAV |
| 15. Middle Atlantic | 54. Middle Atlantic, SnapAV |
| 16. Middle Atlantic | 55. Middle Atlantic, SnapAV |
| 17. Middle Atlantic | 56. Middle Atlantic, SnapAV |
| 18. Middle Atlantic | 57. Middle Atlantic, SnapAV |
| 19. Middle Atlantic | 58. Middle Atlantic, Strong |
| 20. Middle Atlantic | 59. Middle Atlantic, Strong |
| 21. Middle Atlantic | 60. Middle Atlantic, Strong |
| 22. Middle Atlantic | 61. Middle Atlantic, Strong |
| 23. Middle Atlantic | 62. Middle Atlantic, Strong |
| 24. Middle Atlantic | 63. Middle Atlantic, Strong |
| 25. Middle Atlantic | 64. Middle Atlantic, Strong |
| 26. Middle Atlantic | 65. Middle Atlantic, Strong |
| 27. Middle Atlantic | 66. Middle Atlantic, Strong |
| 28. Middle Atlantic | 67. Middle Atlantic, Strong, Omnimount |
| 29. Middle Atlantic | 68. Middle Atlantic, Strong, Sanus |
| 30. Middle Atlantic | 69. Middle Atlantic, Strong, Thermal Management |
| 31. Middle Atlantic | 70. Middle Atlantic, Strong, Thermal Management |
| 32. Middle Atlantic | 71. Midle Atlantic Strong |
| 33. Middle Atlantic | 72. Omni Mount |
| 34. Middle Atlantic | 73. Omni Mount |
| 35. Middle Atlantic | 74. Omni Mount |
| 36. Middle Atlantic, Chief | 75. Omni Mount |
| 37. Middle Atlantic, Omni Mount, Strong | 76. Omni Mount, Middle Atlantic |
| 38. Middle atlantic, Omnimount | 77. Omni Mount, Sanus, MA, SnapAV |
| 39. Middle Atlantic, Proconnect | |

RACKS

97% of guests are active in this category

78. Omni, SnapAV	116. Strong (Snap), Middle Atlantic
79. Omni, SnapAV	117. Strong, Mid Atl
80. Omnimount	118. Strong, Middle Atlantic
81. OmniMount, Middle Atlantic	119. Strong, Middle Atlantic
82. Salamander, SnapAV	120. Strong/ Mid Atlantic
83. Salamander, SnapAV	121. WAVE
84. Sanus	
85. Sanus	
86. Sanus, Chief, Middle Atlantic	
87. Sanus, Middle Atlantic	
88. Sanus, Middle Atlantic	
89. Sanus, Middle Atlantic, SnapAV	
90. Sanus, SnapAV	
91. Sanus, SnapAV	
92. Sanus, SnapAV	
93. Sanus,Chief,Omnimont	
94. snap	
95. Snap and middle atlantic	
96. Snap and middle atlantic	
97. SnapAV	
98. SnapAV	
99. SnapAV	
100. SnapAV	
101. SnapAV, Great Lakes, Middle Atlantic	
102. SnapAV, Great Lakes, Middle Atlantic	
103. SnapAV, ICC, Middle Atlantic	
104. SnapAV, Middle Atlantic	
105. SnapAV, Middle Atlantic	
106. SnapAV, Middle Atlantic	
107. SnapAV, Middle Atlantic	
108. SnapAV, Middle Atlantic	
109. SnapAV, Middle Atlantic	
110. SnapAV, Middle Atlantic	
111. SnapAV, Sanus	
112. SnapAV, Sanus, Salamander	
113. SnapAV, Sanus, Salamander	
114. SnapAV/Middle Atlantic	
115. Stron	

REMOTE MANAGED SERVICES

73% of guests are active in this category

- | | |
|--|---|
| 1. Adding One Vision 2016 | 41. ihiji |
| 2. Alarm.com | 42. Ihiji |
| 3. Blue Bolt, Control4 | 43. Ihiji |
| 4. Blue Bolt, Pakedge | 44. ihiji |
| 5. Bluebolt, OvRC, iHiJi | 45. ihiji |
| 6. BlueBolt, Wattbox, Custom solutions | 46. ihiji, OVRC |
| 7. BlueBolt, Wattbox, Custom solutions | 47. ihiji, Blue Bolt |
| 8. BlueBolt/WattBox/Ihigi | 48. ihiji, Blue Bolt |
| 9. Control 4 | 49. ihiji, Blue Bolt, |
| 10. Control4 | 50. Ihiji, BlueBolt |
| 11. Control4 | 51. Ihiji, BlueBOLT, Powerhouse |
| 12. Control4, Araknis | 52. ihiji, Elan, DSC |
| 13. Control4, Crestron, Savant, ihiji | 53. Ihiji, OverC |
| 14. Crestron, Luxul | 54. Ihiji, OverC |
| 15. Custom (Our own) | 55. ihiji, OvrC |
| 16. Custom (Our own) | 56. ihiji, Panamax, Blue Bolt |
| 17. Domootz | 57. iHiji, snap |
| 18. ELAN | 58. Ihiji, Wattbox |
| 19. GoTo Assist, iHiji | 59. In House |
| 20. Honeywell, Control4 | 60. LogMeIn, OVRC, Domotz, iHiji |
| 21. ihiji | 61. OverC & Amazon Servers |
| 22. Ihiji | 62. OVRC |
| 23. ihiji | 63. OVRC |
| 24. ihiji | 64. OvrC |
| 25. ihiji | 65. OVRC |
| 26. iHiji | 66. OvrC, BakPak |
| 27. ihiji | 67. OvrC, BlueBOLT |
| 28. ihiji | 68. ovrc, ihijii |
| 29. Ihiji | 69. OvrC/SnapAV, BlueBolt/Panamax |
| 30. ihiji | 70. Pakedge |
| 31. ihiji | 71. Pakedge |
| 32. ihiji | 72. Pakedge |
| 33. Ihiji | 73. Pakedge Bakpak |
| 34. ihiji | 74. pakedge ihji |
| 35. Ihiji | 75. Pakedge, Blue Bolt |
| 36. ihiji | 76. Pakedge, Furman Bluebolt, Honeywell Total |
| 37. Ihiji | Connect, 4-Sight |
| 38. ihiji | 77. Panamax Blue Bolt |
| 39. ihiji | 78. Panamax, Ihiji |
| 40. ihiji | 79. Savant, ihiji |



BRAND ANALYSIS

REMOTE MANAGED SERVICES

73% of guests are active in this category

- 80. Snap av
- 81. SnapAV
- 82. SnapAV, Pakedge
- 83. SnapAV, Panamax
- 84. SnapAV, Wattbox
- 85. SnapAV, Wattbox
- 86. Sonicwall, Pakedge, ihiji, SnapAV
- 87. URC
- 88. URC
- 89. Vantage
- 90. VPN
- 91. Wattbox

SATELLITE

54.4% of guests are active in this category

- | | |
|-------------------|-----------------------------|
| 1. Bell | 41. DirecTV |
| 2. DirecTV | 42. DirecTV |
| 3. Direct TV | 43. DirecTV |
| 4. Direct TV | 44. DirecTV |
| 5. direct tv | 45. DirecTV |
| 6. Direct TV | 46. DirecTV |
| 7. DirecTV | 47. DirecTV |
| 8. DirecTV | 48. DirecTV, Dish |
| 9. DirecTV | 49. DirecTV, Dishnet |
| 10. DirecTV | 50. Dish |
| 11. DirecTv | 51. Dish |
| 12. DirecTv | 52. Dish |
| 13. DirecTv | 53. Dish |
| 14. DirecTv | 54. dish |
| 15. DirecTv | 55. Dish |
| 16. DirecTv | 56. Dish |
| 17. DirecTv | 57. Dish |
| 18. DirecTv | 58. Dish |
| 19. DirecTv | 59. Dish |
| 20. DirecTv | 60. Dish and Direct |
| 21. DirecTv | 61. Dish and Direct |
| 22. DirecTv | 62. Dish Network |
| 23. DirecTV | 63. Dish Network |
| 24. DirecTv | 64. Dish Network, Direct TV |
| 25. DirecTv | 65. Dish Network, Directv |
| 26. DirecTv | 66. Dish, DirecT |
| 27. DirecTv | 67. DISH, DirecTV |
| 28. DirecTv, Dish | 68. DNA |
| 29. DirecTv, Dish | |
| 30. DirecTv, Dish | |
| 31. DirecTv, Dish | |
| 32. DirecTV | |
| 33. DirecTV | |
| 34. Directv | |
| 35. DirecTV | |
| 36. DirecTV | |
| 37. DirecTV | |
| 38. DirecTV | |
| 39. DirecTV | |
| 40. DirecTV | |

SEATS

46% of guests are active in this category

- | | |
|---------------------------------------|-------------------------------------|
| 1. Accostic Inovations | 41. Palliser |
| 2. Accoustismart, salamnder | 42. Palliser |
| 3. acoustic Innovations | 43. palliser, Jaymar |
| 4. Acoustical innovations | 44. Palliser, Jaymar |
| 5. AcousticSmart | 45. Row One |
| 6. American Leather | 46. RowOne |
| 7. As needed | 47. Salamander |
| 8. Bell'O, Salamander | 48. Salamander |
| 9. CINEAK | 49. Salamander |
| 10. Cineak, CinemaTech | 50. Salamander Designs |
| 11. Cinema Tech | 51. Salamander Designs |
| 12. Cinematech | 52. Salamander Designs, Cinematech |
| 13. Cinematech | 53. Salamander, Acoustic Inovations |
| 14. CinemaTech | 54. Salamander, Palliser, Cineak |
| 15. CinemaTech | 55. United Leather |
| 16. Cinematech | 56. United Leather, BDI, Salamander |
| 17. Cinematech | 57. United leather, BDI, Salamander |
| 18. cinematech | |
| 19. cinematech | |
| 20. Cinematech | |
| 21. CinemaTech, Fortress | |
| 22. CinemaTech, Fortress | |
| 23. Cinematech, Salamander, Pallisser | |
| 24. Custom | |
| 25. Fortress | |
| 26. Fortress | |
| 27. Fortress | |
| 28. Fortress | |
| 29. Fortress | |
| 30. Fortress | |
| 31. Fortress | |
| 32. Fortress, Cineak | |
| 33. Fortress, CinemaTech, Cineak | |
| 34. Fortress, Oasis | |
| 35. Fortress, Pallisades | |
| 36. Fortress, Pallisades | |
| 37. Fortress, Salamander | |
| 38. Fortress, Salamander | |
| 39. Palliser | |
| 40. Palliser | |

SECURITY-FIRE

42.4% of guests are active in this category

- | | |
|------------------------|------------------------------------|
| 1. 2GIG, Alarm.com | 41. Honeywell, Silent Knight |
| 2. Adding 2016 | 42. Hunneywell |
| 3. ADI | 43. Hunneywell |
| 4. Alarm.com | 44. Integrate—don't install |
| 5. caddx | 45. Interlogix |
| 6. Concorde | 46. Interlogix, 2Gig |
| 7. DMP | 47. Interlogix, 2Gig |
| 8. DSC | 48. Interlogix, DSC, Silent Knight |
| 9. DSC | 49. Interlogix, Qolsys |
| 10. DSC | 50. Interlogiz, DSC, Silent Knight |
| 11. DSC | 51. Qolsys |
| 12. DSC | 52. QolSys |
| 13. DSC | 53. Resolution Products, UTC |
| 14. dsc honeywell | |
| 15. DSC, 2Gig | |
| 16. DSC, GE, | |
| 17. DSC, Honeywell | |
| 18. DSC, Leviton | |
| 19. dsc, paradox | |
| 20. Elk | |
| 21. Elk | |
| 22. Elk, 2GIG | |
| 23. GE | |
| 24. GE | |
| 25. GE | |
| 26. GE | |
| 27. GE | |
| 28. GE interlogics | |
| 29. GE, DSC | |
| 30. GE, Honeywell | |
| 31. HAI, 2gig, DSC, | |
| 32. HAI, Honeywell | |
| 33. HAI-Leviton, DSC | |
| 34. Honeywell | |
| 35. Honeywell | |
| 36. Honeywell | |
| 37. Honeywell | |
| 38. Honeywell | |
| 39. Honeywell, 2Gig | |
| 40. Honeywell, Leviton | |

SOUNDBAR

94.4% of guests are active in this category

- | | |
|--|--------------------------------------|
| 1. Artison, Leon | 41. Leon |
| 2. Artison, SnapAV, Leon, SONOS | 42. LEON |
| 3. B&W, James Loudspeaker, Sonance | 43. Leon Speakers, James Loudspeaker |
| 4. B&W,Yamaha | 44. Leon, B&W, Bose, Sonos |
| 5. Bose, Klipsch | 45. Leon, B&W, Sonos |
| 6. Bose, Klipsch, Sonos | 46. Leon, Paradigm |
| 7. Bose, Klipsch, Yamaha | 47. Leon, Paradigm |
| 8. Bose, Martin Logan, Yamaha | 48. Leon, SnapAV, Episode |
| 9. Bose, Martin Logan, Yamaha | 49. Leon, SnapAV, Paradigm |
| 10. Bose, Polk, Klipsch | 50. Leon, SnapAV, Sonos |
| 11. Bose, SnapAV | 51. Leon, SnapAV, Sonos |
| 12. bose,sonos,sony,goldenear,epicure | 52. Leon, Sonance |
| 13. Bowers & Wilkins, Leon, Sonance | 53. Leon, Sonance, B&W, Sonos |
| 14. Definitive Technologies | 54. Leon, Sonance, Sonos |
| 15. Definitive Technologies | 55. Leon, Sonos |
| 16. Definitive Technologies, Sonos, SnapAV | 56. Leon, Sonos |
| 17. Episode, Definitive Technology | 57. Leon, Sonos |
| 18. Episode, Samsung | 58. Leon, Sonos |
| 19. GoldenEar, Sonos, B&W | 59. Leon, Sonos |
| 20. james Loudspeaker, leon, snap av | 60. Leon, Sonos, Paradigm |
| 21. James Loudspeakers, Sonance | 61. Leon, Sonos, Polk Audio |
| 22. James, Leon | 62. Leon, Triad |
| 23. James, Martin Logan, Sony | 63. Leon, Triad, Episode |
| 24. James, Sonance, Triad | 64. Leon, Triad, Paradigm |
| 25. Jamo, Klipsch | 65. Leon/Sonance |
| 26. KEF | 66. Ig |
| 27. KEF | 67. Paradigm |
| 28. KEF, Sonos | 68. Paradigm, Bose, Samsung |
| 29. Klipsch, Leon, Artison | 69. Paradigm, Sonos |
| 30. Klipsch, Leon, Artison | 70. Paradigm, Sonos, Definitive |
| 31. Klipsch, Sonos, Monitor Audio, SnapAV | Technologies |
| 32. Klipsch/ Episode / Samsung | 71. Paradigm, Sonos, Definitive |
| 33. Leon | Technologies |
| 34. Leon | 72. Paradigm, Yamaha, Sony |
| 35. Leon | 73. Polk, Bose, Sonos |
| 36. Leon | 74. snap |
| 37. Leon | 75. Snap |
| 38. Leon | 76. SnapAV, Sonance, James |
| 39. Leon | 77. SnapAV, United Leather |
| 40. Leon | 78. SnapAV, United Leather |

SOUNDBAR

94.4% of guests are active in this category

79. SnapAV/Sonos/B&W	117.	Yamaha, Sonos, Bose
80. Sonance	118.	Yamaha, Sonos, Paradigm
81. Sonance, Bose, Klipsch, Leon		
82. Sonance, Leon		
83. Sonance, Martin Logan		
84. Sonance, Sonos		
85. Sonance/Leon		
86. Sonos		
87. SONOS		
88. Sonos Leon Artison		
89. Sonos, B&W		
90. Sonos, Def Tech		
91. Sonos, Episode		
92. Sonos, Episode		
93. Sonos, Episode		
94. Sonos, GoldenEar, Klipsch, Yamaha, Paradigm		
95. Sonos, HEOS, Paradigm		
96. Sonos, Leon		
97. Sonos, Many		
98. Sonos, Paradigm		
99. Sonos, Paradigm, Integra		
100. Sonos, SnapAV		
101. Sonos, Sonance, Samsung		
102. Sonos, Sonance, Sony		
103. Sonos, Triad		
104. Sonos, Triad		
105. Sonos, Triad		
106. Sonos, Triad, Episode		
107. Sonos, Leon, Sonance, Klipsch, Bose		
108. Sony, Samsung, Integra		
109. Sony, Yamaha, Bose		
110. Sony, Yamaha, Bose		
111. Source Technologies		
112. Triad, SnapAV		
113. Triad, Sonance		
114. Triad, Sonance		
115. Triad, Sonos, Episode		
116. TruAudio, HEOS		

SPEAKER WIRE-INTERCONNECTS

93% of guests are active in this category

- | | |
|-------------------------------------|---|
| 1. ADI | 41. Honeywell, Tributaries |
| 2. AQ | 42. Honeywell, Tributaries, AudioQuest |
| 3. AudioQuest | 43. Ice Cable, Perfect Path, Planet Waves |
| 4. AudioQuest | 44. ICE, Planet Waves |
| 5. AudioQuest | 45. ICE, Planet Waves |
| 6. AudioQuest | 46. iConnect, AudioQuest |
| 7. AudioQuest | 47. Internal |
| 8. Audioquest | 48. IS |
| 9. Audioquest | 49. Liberty |
| 10. AudioQuest | 50. Liberty |
| 11. AudioQuest | 51. Liberty |
| 12. Audioquest | 52. Liberty |
| 13. Audioquest | 53. Liberty |
| 14. AudioQuest | 54. Liberty |
| 15. AudioQuest | 55. Liberty |
| 16. AudioQuest | 56. Liberty |
| 17. AudioQuest | 57. Liberty |
| 18. AudioQuest | 58. Liberty |
| 19. AudioQuest | 59. Liberty |
| 20. audioquest tributaries mcintosh | 60. Liberty |
| 21. Audioquest, HOSA | 61. Liberty Wire and Cable, StraightWire |
| 22. AudioQuest, Monstercable | 62. Liberty Wire Cable |
| 23. Belden, Planet Waves | 63. Liberty, AudioQuest |
| 24. Binary | 64. Liberty, ICE |
| 25. Binary | 65. Liberty, Snap |
| 26. Binary | 66. Liberty, Tributaries |
| 27. Binary | 67. Liberty, Tributaries, Pro-Flex, |
| 28. Binary | AudioQuest |
| 29. Binary | 68. metra, snap av |
| 30. Binary | 69. Monster, Straightwire, Liberty |
| 31. Binary, Audio Quest | 70. Nordost, Audioquest, Transparent |
| 32. Binary, Liberty | 71. Paige Wire, SnapAV |
| 33. Binary, Tributaries | 72. Perfect Path, AudioQuest, SnapAV |
| 34. Ethereal | 73. Perfect10, Honeywell, SnapAV |
| 35. Four Star, Genesys | 74. Perfect10, Honeywell, SnapAV |
| 36. Generic, Distib | 75. Planet Waves |
| 37. Genesis | 76. Planet Waves, AudioQuest, Liberty |
| 38. Honeywell | 77. Platinum tools, Binary, ICE |
| 39. Honeywell | 78. Pro Audio, Tributaries, Snap |
| 40. Honeywell, AudioQuest | 79. Remee, SnapAV |

SPEAKER WIRE-INTERCONNECTS

93% of guests are active in this category

- 80. SCP, Perfect Path
- 81. Self
- 82. Snap
- 83. Snap
- 84. Snap
- 85. Snap
- 86. Snap
- 87. SnapAV
- 88. SnapAV
- 89. SnapAV
- 90. SnapAV
- 91. SnapAV
- 92. SnapAv
- 93. SnapAV
- 94. SnapAV
- 95. SnapAV
- 96. SnapAV
- 97. SnapAV
- 98. SnapAV, ADI, Wave, Liberty
- 99. SnapAV, ADI, Wave, Liberty
- 100. SnapAV, Liberty
- 101. SnapAV, Planet Waves
- 102. SnapAV, Planet Waves, RTI
- 103. SnapAV, Planet Waves, RTI
- 104. SnapAV, Planet Waves, Windy
- City Wire
- 105. Straight Wire, Binary
- 106. StraightWire
- 107. Structured cable p
- 108. tributaries
- 109. Tributaries, Clarus, McIntosh
- 110. upg
- 111. Windy City Wire, Liberty
- 112. Windy City Wire, Liberty
- 113. Windy City Wire, Straight Wire
- 114. Wirepath
- 115. Wirepath
- 116. Wirepath, Kordz, Transparent

STRUCTURED WIRING

86.4% of guests are active in this category

- | | |
|---------------------------|--|
| 1. Audioquest | 41. Liberty |
| 2. Audioquest | 42. Liberty |
| 3. Binary | 43. Liberty |
| 4. Binary | 44. Linear |
| 5. Binary | 45. Linear, Leviton, On-Q, SnapAV |
| 6. Binary | 46. metra, snap av |
| 7. Channel Vision | 47. Mid Atlantic, Strong, ICE, Arlington |
| 8. Channel Vision | 48. On Q, Snap |
| 9. Channel Vision, Custom | 49. OnQ |
| 10. Channel Vision, On-Q | 50. ONQ |
| 11. Crestron | 51. OnQ |
| 12. DNA | 52. On-Q |
| 13. DNA | 53. On-Q |
| 14. Generic Patch Panels | 54. On-Q |
| 15. Honeywell | 55. On-Q |
| 16. ICE | 56. On-Q |
| 17. ICE, Snap | 57. On-Q, Legrand |
| 18. Ice, Wirepath | 58. OnQ, Leviton |
| 19. iConnect, Liberty | 59. On-Q, Leviton |
| 20. In House | 60. On-Q, Leviton |
| 21. In House, Leviton | 61. On-Q, Tributaries, Liberty |
| 22. Internal | 62. On-Q, USTEC |
| 23. Legrand | 63. On-Q, Wirepath |
| 24. Legrand | 64. Open House |
| 25. Legrand | 65. Our own |
| 26. Legrand | 66. Panduit, SnapAV |
| 27. legrand | 67. Panduit, SnapAV |
| 28. Legrand, Snap AV | 68. Pro-Audio |
| 29. Legrand, SnapAV | 69. Proprietary |
| 30. Leviton | 70. Proprietary |
| 31. Leviton | 71. Sanp |
| 32. Leviton, Wirepath | 72. Self |
| 33. Liberty | 73. Snap |
| 34. Liberty | 74. Snap AV |
| 35. Liberty | 75. Snap, Legrand |
| 36. Liberty | 76. Snap, Legrand |
| 37. Liberty | 77. SnapAV |
| 38. Liberty | 78. SnapAV |
| 39. Liberty | 79. SnapAV |
| 40. Liberty | 80. SnapAV |

STRUCTURED WIRING

86.4% of guests are active in this category

81. SnapAV
82. SnapAV
83. SnapAV
84. SnapAV
85. SnapAV
86. SnapAV
87. SnapAV
88. SnapAV
89. SnapAV
90. SnapAV
91. SnapAV, ADI, Wave, Liberty
92. SnapAV, ADI, Wave, Liberty
93. SnapAV, ICC
94. SnapAV, Windy City Wire, West Penn
95. structured
96. Vantage, SnapAV
97. Vantage, SnapAV
98. Various
99. Via Distribution
100. Wirepath
101. Wirepath
102. Wirepath
103. Wirepath
104. Wirepath
105. Wirepath, Legrand
106. Wirepath, Leviton
107. Wirepath, Linear, On-Q
108. Wirepath, Linear, On-Q

TOOLS AND TESTERS

29% of guests are active in this category

1. CalMan
2. DeWalt
3. Fluke
4. Fluke
5. Fluke
6. Fluke
7. Fluke DTX, OTDR's & others
8. Fluke DTX, OTSR's
9. Fluke, Corning
10. Fluke, Platinum Tools, Labor Saving
Devices
11. Ideal
12. Ideal
13. Klein
14. Klein
15. Klein
16. Klein
17. Klein, Fluke
18. Klein, Fluke, Ideal
19. Klein, Platinum Tools
20. Klein, Southwire
21. Klien
22. Kline
23. LSD
24. LSD
25. LSD
26. Milwaukee, DeWalt
27. Network testers, HDMI testers
28. Network tools
29. Palladium
30. Palladium
31. Platinum
32. Platinum
33. Platinum Tools, Klein
34. WirePath, Platinum
35. Wirepath, Platinum
36. Wirepath/ Fluke / Dewalt

TURNTABLES

35% of guests are active in this category

- | | |
|--|---------------------------|
| 1. Clear Audio | 40. VinylPlay, Music Hall |
| 2. Denon | 41. VinylPlay, Music Hall |
| 3. Denon | 42. VPI, Marantz. |
| 4. Denon | 43. vPI, Marantz. Thorens |
| 5. Denon | 44. VPI, Music Hall |
| 6. Klipsch | |
| 7. Macintosh | |
| 8. McIntosh | |
| 9. McIntosh | |
| 10. mcintosh | |
| 11. McIntosh, Thorens | |
| 12. MusicHall | |
| 13. Client Provided (N/A) | |
| 14. ProJect | |
| 15. ProJect | |
| 16. Project | |
| 17. Project | |
| 18. Project | |
| 19. Project, | |
| 20. ProJect, McIntosh | |
| 21. Project, Thorens, Onkyo, TEAC, Denon
McIntosh | |
| 22. Rega, McIntosh | |
| 23. Rega, Sony | |
| 24. Rega, Sony | |
| 25. Rega,Project,Oracle,Clear Audio | |
| 26. Sony | |
| 27. Sony | |
| 28. Sony | |
| 29. Sony | |
| 30. SONY | |
| 31. TEAC, SOTA | |
| 32. technics | |
| 33. Thorens | |
| 34. Thorens | |
| 35. Thorens | |
| 36. Thorens | |
| 37. Thorens | |
| 38. Thorens, McIntosh | |
| 39. Varies | |

UNIVERSAL REMOTE

94.4% of guests are active in this category

- | | |
|--|---|
| 1. AMX, RTI | 40. Harmony, RTI, Apple |
| 2. Apple | 41. iPad mini |
| 3. Apple | 42. iPads |
| 4. Apple, URC | 43. Logitech/ Control4 |
| 5. control4, savant | 44. Pro Control, RTI |
| 6. Control4 | 45. ProControl, iPads |
| 7. Control4 | 46. ProControl, Universal Remote |
| 8. control4 | 47. ProControl, URC, Elan |
| 9. Control4 | 48. RTI |
| 10. Control4 | 49. RTI |
| 11. Control4, Apple | 50. RTI |
| 12. Control4, Apple, URC | 51. RTI, Apple |
| 13. Control4, Apple, URC | 52. RTI, Apple |
| 14. Control4, Harmony, URC | 53. RTI, Apple, C4 |
| 15. Control4, iPad | 54. RTI, Crestron |
| 16. Control4, RTI, Apple | 55. RTI, Crestron, Savant |
| 17. Control4, Savant | 56. RTI, iPad |
| 18. Control4, Savant, iPad (with Launchport) | 57. RTI, ProControl, Control4 |
| 19. Control4, Savant, Pro Control, Crestron | 58. RTI, ProControl, Control4 |
| 20. Control4, URC | 59. RTI, Univ |
| 21. Control4, URC | 60. RTI, URC, Pro Control, Apple iPad |
| 22. Control4, URC | 61. RTI, URC, Pro Control, Apple iPad |
| 23. Control4, URC | 62. RTI/URC |
| 24. Control4, URC | 63. Savant |
| 25. Crestron, Apple | 64. Savant |
| 26. Crestron, Apple | 65. Savant |
| 27. Crestron, C4, ProControl | 66. Savant |
| 28. Crestron, C4, Savant, URC, Apple iOS | 67. Savant, Control4, Apple |
| 29. Crestron, C4, Savant, URC, Apple iOS | 68. Savant, RTI, Elan, Apple |
| 30. Crestron, Savant, URC | 69. Savant, RTI, Elan, Apple |
| 31. Crestron, Savant, URC | 70. Savant, RTI, URC |
| 32. Crestron, URC, Apple | 71. Savant, Crestron, Control4 |
| 33. Crestron, URC, Elan, iPad | 72. Savant/iPad, Crestron, RTI |
| 34. Crestron, URC, Harmony | 73. Universal |
| 35. ELAN, Procontrol, Bang & Olufsen | 74. Universal Electronics |
| 36. ELAN, URC | 75. Universal Electronics |
| 37. Elan, URC, Apple | 76. Universal Remote Control/Apple |
| 38. Elan, URC, Apple | 77. Universal Remote Controls, Crestron |
| 39. Harmony, Control4 | 78. Universal Remote, Control4 |
| | 79. Universal Remote, Savant |

UNIVERSAL REMOTE

94.4% of guests are active in this category

- 80. Universal Remotes
- 81. Universal, Control4
- 82. Universal, RTI
- 83. Universal, RTI, Control4
- 84. URC
- 85. URC
- 86. URC
- 87. URC
- 88. URC
- 89. URC
- 90. URC
- 91. URC
- 92. URC
- 93. URC
- 94. URC
- 95. URC
- 96. URC RTI Apple
- 97. URC,
- 98. URC, Apple
- 99. URC, Apple
- 100. URC, Apple
- 101. URC, Apple
- 102. URC, Apple iTouch/iPad
- 103. URC, Apple, Crestron
- 104. URC, Control4, ProControl
- 105. URC, Crestron
- 106. URC, Crestron
- 107. URC, Crestron, Control4
- 108. URC, Crestron, Control4
- 109. URC, Elan
- 110. URC, iPad
- 111. URC, iPad
- 112. URC, OnControls, Control4
- 113. URC, Pro Control
- 114. URC, Roomie Remote
- 115. URC, RTI
- 116. URC, Savant
- 117. URC, Savant, Crestron
- 118. URC/RTI

VIDEO DISTRIBUTION-SWITCHERS-EXTENDERS

92% of guests are active in this category

- | | |
|--|------------------------------------|
| 1. AMX, Autopatch, Extron, Wyrestorm,
Just Add Power | 39. Crestron DM, Leaf |
| 2. AMX, Control4, | 40. Crestron DM, Leaf |
| 3. AMX,SNAP,Just Add Power | 41. Crestron, |
| 4. Atlona | 42. Crestron, AMX |
| 5. Atlona / Leaf / Binary | 43. Crestron, AMX, Extron |
| 6. Atlona, Binary, Wyrestorm | 44. Crestron, Atlona |
| 7. Atlona, Key Digital | 45. Crestron, Atlona, Savant |
| 8. Atlona, Key Digital | 46. Crestron, Atlona, Wyrestorm |
| 9. Atlona, Zuum, SnapAV, Wirestrom | 47. Crestron, Binary |
| 10. Atlona,Binary | 48. Crestron, Binary |
| 11. Binary Gefen Altinex | 49. Crestron, Binary, Savant |
| 12. Binary, Crestron | 50. Crestron, Binary, Savant |
| 13. Binary, Wyrestorm | 51. Crestron, C4, Binary |
| 14. C4/Crestron/SnapAV | 52. Crestron, Control4 |
| 15. Control 4, Binary, Zuum | 53. Crestron, Control4, SnapAV |
| 16. Control 4, Savant, Snap | 54. Crestron, Elan, Atlona, SnapAV |
| 17. Control4 | 55. Crestron, Extron, Control4 |
| 18. Control4 | 56. Crestron, Hydraconnect, Gefen |
| 19. Control4 | 57. Crestron, Intellix, wyreStorm |
| 20. Control4 | 58. Crestron, Just add Power, |
| 21. control4 leaf snap | 59. Crestron, Just add Power, |
| 22. Control4 Leaf, Binary | 60. Crestron, Key Digital, Binary |
| 23. Control4, Atlona, Just Add Power | 61. Crestron, Key Digital, Intelix |
| 24. Control4, Binary | 62. Crestron, Leaf, Binary |
| 25. Control4, Just Add Power, Leaf | 63. Crestron, Savant |
| 26. control4, savant | 64. Crestron, Savant |
| 27. Control4, SnapAV | 65. Crestron, Savant |
| 28. Control4, SnapAV | 66. Crestron, Savant, Altona |
| 29. Control4, SnapAV, Atlona | 67. Crestron, Savant, Atlona |
| 30. Control4, SnapAV, Atlona, ZeeVee | 68. Crestron, Savant, Control4 |
| 31. Control4, Vanco, Wyrestorm, Just Add
Power, Key Digital, Leaf | 69. Crestron, Savant, SnapAV |
| 32. Crestron | 70. Crestron, SnapAV |
| 33. Crestron | 71. Crestron, SnapAV, Atlona |
| 34. Crestron | 72. Crestron, SnapAV, Atlona |
| 35. Crestron | 73. Crestron, Zektor, SnapAV |
| 36. Crestron | 74. Crestron/Atlona |
| 37. Crestron | 75. ELAN |
| 38. Crestron DM, Control4 Leaf, Binary | 76. Elan, SnapAV, Key Digital |
| | 77. Gefen, SnapAV, ZeeVee |
| | 78. Just Add Power |



BRAND ANALYSIS

VIDEO DISTRIBUTION-SWITCHERS-EXTENDERS

92% of guests are active in this category

79. Just Add Power, Key Digital
80. Key Digital, Savant, Aetlona, Binary
81. Leaf / Control4
82. Savant
83. SAVANT
84. SAVANT
85. Savant
86. Savant
87. Savant
88. Savant, Binary
89. Savant, Binary
90. Savant, Binary, Atlona
91. Savant, Episode
92. Savant, Key Digital, and Atlona
93. Savant, Key Digital, Control4
94. Savant, Kramer
95. Savant, SnapAV
96. Savant, SnapAV, Atlona
97. Savant, SnapAV, Atlona
98. Snap AV
99. Snap AV
100. snap av ,control 4
101. Snap AV,Key Digital
102. SnapAV
103. SnapAV
104. SnapAV
105. SnapAV, Binary
106. SnapAV, Binary
107. SnapAV, Control4
108. SnapAV, Control4, Partner
- Brands
109. SnapAV, Control4, Partner
- Brands
110. SnapAV, Crestron, Avocation, Control4
111. SnapAV, Elan
112. SnapAV, Just Add Power
113. SnapAV, Just Add Power
114. SnapAV, Key Digital, Atlona
115. Zektor, Atlona, SnapAV

VIDEO FILMSCREEN

94% of guests are active in this category

- | | |
|---|---|
| 1. Da-Lite | 41. Screen Innovations, Draper |
| 2. Da-Lite, Dragonfly | 42. Screen Innovations, Snap |
| 3. Da-Lite, Draper | 43. Screen Innovations, Stewart |
| 4. Da-Lite, Screen Innovations | 44. Screen Innovations, Stewart |
| 5. Da-Lite, Screen Innovations | 45. Screen Innovations, Stewart |
| 6. Da-Lite, Screen Innovations | 46. Screen Innovations, Stewart |
| 7. Da-Lite, Snap AV | 47. Screen Innovations, Stewart Filmscreen |
| 8. DaLite, Stewart, Vutec | 48. Screen Innovations, Stewart Filmscreen, Dragonfly |
| 9. Dragonfly, Stewart | 49. Screen Innovations, Stewart, Da-Lite |
| 10. DragonFly, Stewart, Da-Lite | 50. Screen Innovations, Stewart, Da-Lite |
| 11. Draper, SnapAV, Daylight, Severtson | 51. Screen Innovations, Stewart, Da-Lite |
| 12. Draper, SnapAV, Stewart | 52. Screen Innovations, Stewart, Da-Lite |
| 13. Elite, SI, Da-Lite, Stewart | 53. Screen Innovations, Vutec, Da-Lite |
| 14. Elite,Vutec, Stewart | 54. SI |
| 15. Grandview, Draper | 55. SI |
| 16. Masterbrand | 56. SI, Stewart, Da-Lite |
| 17. Masterbrand | 57. SI, Stewart, Da-Lite, Snap |
| 18. Screen Excellence | 58. SI, Stewart, Da-Lite, Snap |
| 19. Screen Excellence | 59. SI, Stewart, SnapAV |
| 20. Screen Innovations | 60. SI, Stuart |
| 21. Screen innovations | 61. SnapAV |
| 22. Screen Innovations | 62. SnapAV SI Draper |
| 23. Screen Innovations | 63. SnapAV, Screen Innovations |
| 24. Screen innovations | 64. SnapAV, Screen Innovations |
| 25. Screen Innovations | 65. SnapAV, Screen Innovations |
| 26. Screen Innovations | 66. SnapAV, Screen Innovations, Draper |
| 27. Screen Innovations | 67. SnapAV, Stewart |
| 28. Screen Innovations | 68. Stewart |
| 29. Screen Innovations | 69. Stewart |
| 30. Screen Innovations | 70. Stewart |
| 31. Screen Innovations | 71. Stewart |
| 32. Screen Innovations | 72. Stewart |
| 33. Screen Innovations | 73. Stewart |
| 34. Screen Innovations | 74. Stewart |
| 35. Screen Innovations | 75. Stewart |
| 36. Screen Innovations, Da-Lite | 76. Stewart |
| 37. Screen Innovations, Da-Lite, Dragon Fly | 77. Stewart |
| 38. Screen Innovations, Da-Lite, SnapAV | 78. Stewart |
| 39. Screen Innovations, Da-Lite, SnapAV | 79. Stewart |
| 40. Screen Innovations, DragonFly/SnapAV | |

VIDEO FILMSCREEN

94% of guests are active in this category

80. Stewart	116. Vutec, Day Light
81. Stewart	117. Vutec, Stewart
82. Stewart	
83. Stewart	
84. Stewart	
85. Stewart	
86. Stewart	
87. Stewart	
88. Stewart Filmscreen	
89. Stewart Filmscreen, Draper	
90. Stewart Filmscreen, Screen Innovations	
91. stewart si vutec	
92. Stewart, Da-Lite	
93. Stewart, Da-Lite	
94. Stewart, Dalite, Screen Innovations	
95. Stewart, Da-Lite, Screen Innovations	
96. Stewart, Da-Lite, Seymour	
97. Stewart, Da-Lite, SnapAV, Vutec	
98. Stewart, Dragonfly	
99. Stewart, Draper	
100. Stewart, Draper	
101. Stewart, Draper	
102. Stewart, Draper, Screen	
Research	
103. Stewart, Screen Innovations	
104. Stewart, Screen Innovations,	
Da-Lite	
105. Stewart, Screen Innovations,	
Draper	
106. Stewart, SI, DaLite	
107. Stewart, Snap AV, Screen	
Inovations	
108. Stewart, SnapAV, Da-Lite	
109. Stewart, SnapAV, Da-Lite	
110. Stewart, Vutec	
111. Stewart, Vutec	
112. Stewart/SnapAV/DaLite	
113. Stewrt / Black Dimond	
114. Vutec	
115. Vutec	

WHOLE-HOUSE AUTOMATION

97% of guests are active in this category

- | | |
|--------------------------------|--|
| 1. AMX, Lutron, Vantage | 40. Control4, Total Control, Resolution Products |
| 2. AMX, RTI, Elan | 41. Control4, URC |
| 3. Ap Based Only | 42. Crestron, Elan, HAI, URC, 2GIG |
| 4. C4/Elan G/Crestron | 43. Crestron |
| 5. Control 4 | 44. Crestron |
| 6. control 4 | 45. Crestron |
| 7. Control 4, Savant, Crestron | 46. Crestron |
| 8. Control4 | 47. Crestron |
| 9. Control4 | 48. Crestron |
| 10. Control4 | 49. Crestron |
| 11. Control4 | 50. Crestron |
| 12. Control4 | 51. Crestron, AMX, Savant |
| 13. Control4 | 52. Crestron, C4, RTI |
| 14. Control4 | 53. Crestron, C4, Savant |
| 15. Control4 | 54. Crestron, C4, Savant |
| 16. Control4 | 55. Crestron, Control4 |
| 17. Control4 | 56. Crestron, Control4 |
| 18. Control4 | 57. Crestron, Control4 |
| 19. Control4 | 58. Crestron, Control4 |
| 20. Control4 | 59. Crestron, Control4 |
| 21. Control4 | 60. Crestron, Control4 |
| 22. Control4 | 61. Crestron, Control4, AMX |
| 23. Control4 | 62. Crestron, Control4, Savant |
| 24. Control4 | 63. Crestron, Control4, Savant |
| 25. Control4 | 64. Crestron, Control4, Total Control |
| 26. Control4 | 65. Crestron, HAI |
| 27. Control4 | 66. Crestron, Lutron, C4 |
| 28. Control4 | 67. Crestron, Lutron, HAI |
| 29. Control4 | 68. Crestron, Savant |
| 30. control4 savant | 69. Crestron, Savant |
| 31. Control4, Crestron | 70. Crestron, Savant |
| 32. Control4, Crestron, Savant | 71. Crestron, Savant |
| 33. Control4, Elan, AMX | 72. Crestron, Savant |
| 34. Control4, Lutron | 73. Crestron, Savant |
| 35. Control4, Lutron, | 74. Crestron, Savant |
| 36. Control4, RTI | 75. Crestron, Savant, Control4 |
| 37. Control4, SAVANT | 76. Crestron, Savant, Control4 |
| 38. Control4, SAVANT | 77. Crestron, Savant, Control4 |
| 39. control4, savant | 78. Crestron, Savant, Control4 |

WHOLE-HOUSE AUTOMATION

97% of guests are active in this category

79. Crestron/Elan/Control 4	119. Savant, URC, Control4
80. ELAN	120. URC, Crestron, AMX
81. Elan	121. Vantage
82. ELAN	
83. Elan	
84. Elan, Alarm.com	
85. Elan, Alarm.com	
86. Elan, Control4, Alarm.com	
87. Elan/Vantage	
88. HAI, Elan, Control4, AMX	
89. HAI, Leveton	
90. RTI, Crestron	
91. RTI, HAI	
92. Savant	
93. Savant	
94. Savant	
95. SAVANT	
96. SAVANT	
97. Savant	
98. Savant	
99. Savant	
100. Savant Total Control	
101. Savant, Clare, Honeywell	
102. Savant, Clare, Honeywell	
103. Savant, Control4	
104. Savant, Control4	
105. Savant, Control4	
106. Savant, Control4	
107. Savant, Control4, Crestron	
108. Savant, Creston, Control4	
109. Savant, Crestron, Control4	
110. Savant, Crestron, Control4	
111. Savant, Crestron, RTI, AMX	
112. Savant, Elan	
113. Savant, Lutron	
114. Savant, RTI	
115. Savant, RTI, Control4	
116. Savant, RTI, Elan	
117. Savant, RTI, Elan	
118. Savant, Total Control, Crestron	

WIRELESS AUDIO

86% of guests are active in this category

- | | |
|--------------------------|-----------|
| 1. Apple | 41. Sonos |
| 2. Apple | 42. Sonos |
| 3. Bang & Olufsen, SONOS | 43. Sonos |
| 4. Blue Sound, Sonos | 44. Sonos |
| 5. bose ,sonos | 45. Sonos |
| 6. Control4 | 46. Sonos |
| 7. Control4, Sonos, Bose | 47. Sonos |
| 8. Control4 | 48. Sonos |
| 9. DNA | 49. Sonos |
| 10. Heos / Sonos | 50. Sonos |
| 11. HEOS Sonos | 51. Sonos |
| 12. Sonors | 52. Sonos |
| 13. Sonos | 53. Sonos |
| 14. Sonos | 54. Sonos |
| 15. Sonos | 55. Sonos |
| 16. Sonos | 56. Sonos |
| 17. Sonos | 57. Sonos |
| 18. Sonos | 58. Sonos |
| 19. Sonos | 59. Sonos |
| 20. Sonos | 60. Sonos |
| 21. Sonos | 61. Sonos |
| 22. Sonos | 62. Sonos |
| 23. Sonos | 63. Sonos |
| 24. Sonos | 64. Sonos |
| 25. Sonos | 65. Sonos |
| 26. Sonos | 66. Sonos |
| 27. Sonos | 67. Sonos |
| 28. sonos | 68. Sonos |
| 29. Sonos | 69. SONOS |
| 30. Sonos | 70. Sonos |
| 31. Sonos | 71. sonos |
| 32. Sonos | 72. Sonos |
| 33. Sonos | 73. Sonos |
| 34. Sonos | 74. Sonos |
| 35. Sonos | 75. Sonos |
| 36. Sonos | 76. Sonos |
| 37. Sonos | 77. Sonos |
| 38. Sonos | 78. Sonos |
| 39. Sonos | 79. Sonos |
| 40. Sonos | 80. Sonos |

WIRELESS AUDIO

86% of guests are active in this category

81. Sonos Bose HEOS Blusound
82. Sonos Gold Dealer
83. Sonos, Apple
84. Sonos, Apple
85. Sonos, BlueSound
86. Sonos, Bose
87. Sonos, Bose
88. Sonos, Bose
89. Sonos, Bose, Heos
90. Sonos, Bose, HEOS
91. Sonos, Control4
92. Sonos, Control4
93. Sonos, Dennon Hes
94. Sonos, Denon HEOS
95. Sonos, Denon, HEOS
96. Sonos, Heos
97. Sonos, Heos
98. Sonos, Heos
99. Sonos, HEOS, Paradigm
100. Sonos, HEOS, Soundcast
101. Sonos, NUVO
102. Sonos, Paradigm
103. Sonos, Savant
104. Sonos, SoundCast
105. Sonos, Soundcast
106. Sonos, Yamaha
107. Sonos, OutCast

Brand Analysis Index

1. Access Control
2. Acoustical Treatments
3. Assistive Listening Devices
4. Audio Components & Processors
5. Audio Conferencing Solutions
6. Audio Distribution Systems
7. Cabinets, Furniture, Racks, Mounts
8. Cell Signal Boosters
9. Collaboration Systems
10. Digital Signage
11. Display/Projector Mounts
12. Headphones & Headsets
13. HVAC Zone Controls & Thermostats
14. Installed Loudspeakers & Subwoofers
15. Interactive Whiteboards
16. Intercoms & Paging Systems
17. Intrusion & Fire Detection
18. Large-Scale Control Systems
19. Lighting Controllers
20. Mass Notification Emergency Communication
21. Media Servers
22. Microphones
23. Mixers & Mixing Consoles
24. Motorized Window Treatments
25. Networking Gear
26. Pan/Tilt/Zoom Cameras
27. Power Conditioning, Surge Suppression, & Energy Solutions
28. Projectors
29. Remote Monitoring & Management
30. Specialty A/V Cables, Interconnects, & IR Extenders
31. Touchscreens
32. TVs/Video Monitors
33. Venue/Line Array Loudspeakers
34. Video Components & Processors
35. Video Conferencing/Telepresence Solutions
36. Video Distribution Systems
37. Video Surveillance
38. Video Walls Solutions

ACCESS CONTROL

25% of guests are active in this category

1. ADI
2. ADI
3. Agnostic
4. Bosch
5. Bosch, Aiphone
6. Cisco
7. CISCO, HONEYWELL, SIEMENS
8. Decline
9. Exaqvision
10. GE, Bosch
11. genetec
12. Genetec, AMAG, Galaxy Control
Systems, Bosch, AXIS
13. Genetec, HID, S2
14. Honeywell
15. Kantech
16. Keyscan
17. Lenel
18. Maxxess, Keri, Kantech
19. Pern Systems
20. Pern Systems
21. S2
22. Schlage
23. XYZ

ACOUSTICAL TREATMENTS

36% of guests are active in this category

1. Accoustic
2. Acoustical Solutions
3. Acoustical Solutions
4. AcousticalSolutions
5. Acoustics First
6. Agnostic
7. ATS
8. ATS
9. Auralex
10. Auralex
11. Auralex
12. Auralex, Primeacoustic
13. BENTON BROS. SOLUTIONS
14. Cambridge
15. Clearone
16. Crown, JBL, Biamp, Bogen
17. Custom
18. Decline
19. Golterman & Sabo
20. HGC Engineering
21. iWeiss
22. Perdue
23. Perdue, GIK
24. PNC West, Primacoustic
25. Primacoustic, Episode, Acoustiblok
26. Prime Accoustics
27. Prime Accoustics
28. Prime Acoustics, Auralex
29. Purdue
30. Purdue
31. PURDUE, CRESTRON
32. SPS Acoustical, Prime Acoustics, Aurlex
33. SPS Acoustical, Prime Acoustics, Aurlex

ASSISTIVE LISTENING DEVICES

56% of guests are active in this category

- | | |
|-----------------------------------|---------------------------------------|
| 1. Agnostic | 41. Shure, JBL, TOA |
| 2. ALS | 42. William Sound, Telex |
| 3. ClearOne | 43. Williams |
| 4. Clearone/Gentner | 44. Williams Sound |
| 5. Decline | 45. WILLIAMS SOUND |
| 6. FrontRow | 46. Williams Sound, Listen |
| 7. Listen | 47. Williams Sound, Listen Technology |
| 8. Listen | 48. Williams Sound, Listen Technology |
| 9. Listen | 49. Williams, Listen |
| 10. Listen | 50. Williams, Listen Tech, ECA |
| 11. Listen | 51. Williams, Listen Tech, ECA |
| 12. Listen | |
| 13. Listen | |
| 14. Listen | |
| 15. Listen | |
| 16. Listen | |
| 17. Listen | |
| 18. Listen | |
| 19. Listen | |
| 20. Listen | |
| 21. Listen tech | |
| 22. Listen Tech, Williams | |
| 23. Listen Tech, Williams Sound | |
| 24. Listen Tech, Williams Sound | |
| 25. Listen Tech, Williams Sound | |
| 26. LISTEN TECH., | |
| 27. Listen Technologies | |
| 28. Listen Technologies | |
| 29. Listen, Williams | |
| 30. Listen, Williams | |
| 31. Listen, Williams | |
| 32. Listen, Williams | |
| 33. Listen, Williams Sound | |
| 34. Listen, Williams Sound | |
| 35. Listen, Williams Sound | |
| 36. Listen, Williams Sound | |
| 37. Listen, Williams Sound, Telex | |
| 38. ListenTech | |
| 39. Sennheiser | |
| 40. Shure | |

AUDIO COMPONENTS AND PROCESSORS

75% of guests are active in this category

- | | |
|--|---|
| 1. Agnostic | 41. Crestron, Extron, AMX |
| 2. Ashly | 42. Crown, Biamp, Clearone |
| 3. Ashly, dbx | 43. Crown, Extron, |
| 4. Ashly, dbx | 44. Crown, JBL, Community, Biamp, Bogen,
Beyer Dynamic |
| 5. Audio Enhancement | 45. Crown, Labgruppen, Yamaha |
| 6. Biamp | 46. Decline |
| 7. Biamp | 47. Denon, Marantz |
| 8. Biamp | 48. Extron, Shure, Crestron |
| 9. Biamp | 49. Harman (JBL/Crown/BSS), Biamp, QSC |
| 10. Biamp | 50. Harman, Biamp, Shure |
| 11. Biamp | 51. Harman, Shure |
| 12. Biamp | 52. Harman, Shure, Biamp |
| 13. Biamp QSC | 53. JBL |
| 14. Biamp, BSS, DBX | 54. JBL |
| 15. BiAmp, BSS, Extron | 55. JBL, Biamp |
| 16. Biamp, Clear one, BSS | 56. JBL, Biamp, Crown, RevoLabs |
| 17. Biamp, ClearOne, Harman | 57. JBL, Sennheiser, Soundcraft |
| 18. Biamp, ClearOne, Symetrix | 58. JBL, Sennheiser, Soundcraft |
| 19. BIAMP, CRESTRON, HARMAN | 59. JBL, Shure |
| 20. Biamp, Extron, ClearOne | 60. JBL, Shure |
| 21. Biamp, Harman, QSC | 61. Kramer, TOA, Crestron |
| 22. Biamp, Harman, QSC | 62. OAP, Atlas, TOA |
| 23. BIAMP, LECTROSONICS, QSC | 63. QSC, Biamp, Symetrix |
| 24. BIAMP, POLYCOM, CLEARONE | 64. Qsys, BiAmp, ClearOne |
| 25. Biamp, QSC, Bose | 65. Shure - Ashley - Atlas |
| 26. Biamp, QSC, Clearone | 66. Shure, Biamp, Crestron |
| 27. Biamp, QSC, Extron | 67. Shure, JBL, TOA |
| 28. BiAmp, Sennheiser, Shure | 68. Symmetrix, Bose |
| 29. Biamp, Sennheiser, Shure | |
| 30. Biamp, Shure | |
| 31. Biamp, Shure | |
| 32. Bogen, Atlas | |
| 33. Bose / Lowell /Rane | |
| 34. BSS | |
| 35. BSS, Biamp, Rane | |
| 36. BSS, Biamp, Rane | |
| 37. BSS, Crown, Extron | |
| 38. ClearOne | |
| 39. ClearOne, Bi-Amp, Crestron | |
| 40. Community, Atlas, EV/Bosch, Harman | |

AUDIO CONFERENCING SOLUTIONS

77% of guests are active in this category

1. Agnostic
2. Audio Enhancement
3. Audix, Audio Technica
4. Audix, Audio Technica
5. Biamp
6. Biamp
7. Biamp
8. Biamp
9. Biamp
10. Biamp
11. Biamp
12. Biamp
13. Biamp QSC
14. BIAMP, CISCO, POLYCOM
15. Biamp, ClearOne, Polycom
16. Biamp, ClearOne, Polycom
17. Biamp, ClearOne, Polycom
18. BiAmp, Clearone, Sennheiser
19. Biamp, Clearone, Sennheiser
20. Biamp, ClearOne, Symetrix
21. BIAMP, Lectrosonics, Clear-One
22. Biamp, Polycom, BSS
23. Biamp, Polycom, BSS
24. Biamp, Polycom, Cisco
25. Biamp, Polycom, Revolabs
26. Biamp, QSC, BSS
27. Biamp, QSC, Polycom
28. Biamp, Symetrix, Cisco
29. BIAMP,POLYCOM,CISCO
30. BSS
31. Cisco, Biamp, QSC
32. Cisco, Biamp, QSC
33. Cisco, Lifesize, Polycom, Vidyo, Blue Jeans, Steelcase, Smart Technologies
34. Cisco, Polycom, Sharp
35. Cisco, Polycom, Smart Technologies
36. Cisco, Polycom, Smart Technologies
37. Cisco, Polycom, Starleaf
38. Clear One
39. Clearone
40. ClearOne, Biamp, Polucom
41. Clearone, Polycom, QSC
42. ClearOne, Revolabs, Bi-Amp
43. Decline
44. Infocus, Clear One
45. Lifesize
46. Lifesize, Cisco, Polycom
47. Polycom
48. Polycom
49. polycom
50. Polycom
51. Polycom
52. Polycom, Ashly
53. Polycom, Biamp, Clearone
54. Polycom, Cisco
55. Polycom, Cisco
56. Polycom, Cisco, Microsoft
57. Polycom, Cisco, Sharp, Smart Technologies
58. Polycom, Cisco, Shure
59. Polycom, Cisco, Smart Technologies
60. Polycom, Clearcom
61. Polycom, LifeSize, Cisco
62. Polycom, LifeSize, Cisco
63. QSC
64. Qsys, BiAmp, Cleaone
65. Revolabs
66. Sennheiser, RevoLabs, Crown
67. Sennheiser, RevoLabs, Crown
68. Shure, JBL, TOA
69. SMART Technologies, Crestron, NEC
70. Vidyo

AUDIO DISTRIBUTION SYSTEMS

79% of guests are active in this category

- | | |
|-------------------------------|--------------------------------|
| 1. Agnostic | 41. BSS, Extron, BIAMP |
| 2. Amika | 42. ClearOne |
| 3. Atlas | 43. Control4, Crestron, Savant |
| 4. Atlas Sound | 44. Crestron |
| 5. Audio Enhancement | 45. Crestron, Biamp, Cambridge |
| 6. Aviom | 46. Crown |
| 7. Aviom | 47. Decline |
| 8. BiAmp | 48. EV, Rane, Atlas Sound |
| 9. Biamp | 49. Extron, AMX |
| 10. Biamp | 50. Extron, Bogen, AMX |
| 11. Biamp | 51. Extron, Crestron, AMX |
| 12. Biamp | 52. Harman, Extron, Crestron |
| 13. Biamp | 53. Harman, Shure |
| 14. Biamp | 54. Harman, Shure |
| 15. Biamp | 55. Intelix |
| 16. Biamp | 56. JBL |
| 17. Biamp QSC | 57. JBL |
| 18. Biamp, BSS, TOA | 58. JBL |
| 19. Biamp, BSS, TOA | 59. JBL |
| 20. Biamp, Clear one, BSS | 60. JBL, Biamp, Crown |
| 21. BIAMP, CLEARONE, CRESTRON | 61. JBL, Crown, Bose, Toa |
| 22. biamp, clearone, many | 62. JBL, Lowell, ECA |
| 23. Biamp, ClearOne, Polycom | 63. JBL, Lowell, ECA |
| 24. Biamp, ClearOne, Symetrix | 64. JBL, QSC, Community |
| 25. Biamp, Crestron, Extron | 65. Purelink, Christie |
| 26. Biamp, Crestron, Extron | 66. Purelink, Christie |
| 27. Biamp, Crestron, Extron | 67. QSC |
| 28. Biamp, Crown, TOA | 68. QSC, Biamp, BSS |
| 29. Biamp, EV | 69. Qsys, Biamp, Clearone |
| 30. Biamp, Extron, Crestron | 70. Shure, JBL, Clearone |
| 31. Biamp, QSC, Extron | 71. Symetrex |
| 32. Biamp, QSC, Penton | 72. TOA, JBL, Biamp |
| 33. BiAmp, Shure QSC | |
| 34. Biamp, Shure, Harman | |
| 35. Biamp, Shure, Harmon | |
| 36. Biamp, Shure, QSC | |
| 37. BIAMP,POLYCOM,EXTRON | |
| 38. Bimap, Shure | |
| 39. Bogen, Atlas, Clearone | |
| 40. Bose, Martin | |

CABINETS, FURNITURE, RACKS, MOUNTS

76% of guests are active in this category

1. Agnostic
2. AvinED, Middle Atlantic, Chief
3. AvTek, VFI
4. Chief
5. Chief - Peerless
6. Chief, Marshall, Middle Atlantic
7. Chief, Middle Atlantic Products
8. Chief, Middle Atlantic, VFI
9. Chief, Premiere, Mid-Atlantic
10. CPI, Hoffman, Chief
11. Dalite, Bredford
12. Decline
13. Exact, Middle Atlantic
14. KSI, AVTEQ, MIDDLE ATLANTIC, AVFI, WINSTEAD
15. Lowell MAP
16. Lowell, Mid Atlantic
17. Lowell, Mid Atlantic, Elite Core Audio
18. Lowell, Mid Atlantic, Elite Core Audio
19. Lowell, Middle Atlantic
20. MAAP, VFI, Custom
21. many
22. MAP
23. MAP, Chief
24. MAP, Chief
25. Marshall, Middle Atlantic, Atlas
26. Mid Atlantic, Atlas
27. Mid Atlantic, Premier Mounts, OmniMount
28. Mid-Atlantic
29. Middle Atlantic
30. Middle Atlantic
31. Middle Atlantic
32. Middle atlantic
33. Middle Atlantic
34. Middle Atlantic
35. Middle Atlantic
36. Middle Atlantic
37. Middle Atlantic
38. Middle Atlantic
39. middle atlantic
40. Middle Atlantic
41. Middle Atlantic
42. Middle Atlantic, AVF, Spectrum
43. Middle Atlantic, AVF, Spectrum
44. Middle Atlantic, Avteq, VFI
45. Middle Atlantic, Chief
46. Middle Atlantic, Chief
47. Middle Atlantic, Chief, AVG
48. Middle Atlantic, Da-Lite, VFI
49. Middle Atlantic, Eurodesign
50. Middle Atlantic, FSR
51. Middle Atlantic, FSR
52. Middle Atlantic, Lowell
53. Middle Atlantic, Lowell, APC
54. Middle Atlantic, Lowell, Spectrum
55. MIDDLE ATLANTIC, SOUND CRAFT
56. Middle Atlantic, Soundcraft, Sound Construction
57. Middle Atlantic, Soundcraft, Sound Construction
58. Middle Atlantic, Spectrum Industries, Audio Visual
59. Middle Atlantic, Spectrum Industries, Audio Visual
60. Middle Atlantic, VFI
61. Omni, Middle Atlantic, TruAudio
62. SnapAV, Sanus, PCS
63. Spectrum
64. Strong, Chief, Sanus, Middle Atlantic, Omnimount
65. VFI, Middle Atlantic, Chief
66. VMP
67. VMP, Sanus, Gator, Raxxess
68. Winstead
69. Winsted

CELL SIGNAL BOOSTERS

12% of guests are active in this category

1. Agnostic
2. CISCO, NETGEAR
3. Williams
4. Wilson
5. Wilson
6. Wilson
7. Wilson
8. Wilson
9. Wilson Pro
10. Wilson, Surecell, Ubersignal
11. XYZ

COLLABORATION SYSTEMS

74% of guests are active in this category

- | | |
|---|---|
| 1. Agnostic | 39. Infocus |
| 2. barco | 40. Kramer |
| 3. Barco | 41. Kramer |
| 4. Barco, Christie | 42. Kramer Via, Barco Clickshare |
| 5. Barco, Christie | 43. Kramer, Christie Brio, Barco Clickshare, Extron |
| 6. Barco, Christie, Crestron | 44. Kramer, Christie Brio, Barco Clickshare, Extron |
| 7. Barco, Christie, Crestron | 45. Kramer, Mersive, AMX |
| 8. Barco, Crestron | 46. many |
| 9. Barco, Crestron, AMX | 47. Mersive Solstice |
| 10. Barco, Crestron, Kramer | 48. Mersive, Crestron, Extron |
| 11. Barco, Extron, Christie | 49. Microsoft, Zoom, Cisco |
| 12. Barco, Mersive, Creston | 50. Polycom |
| 13. BlueJeans, Vidyo, Zoom | 51. Polycom |
| 14. Brio, Clickshare | 52. Polycom |
| 15. Christie, Extron | 53. Polycom, Cisco |
| 16. Cisco, Lifesize, Polycom, Vidyo, Smart Technologies | 54. Polycom, Cisco |
| 17. Cisco, Polucom, Crestron, Logitech, Microsoft | 55. Polycom, Cisco |
| 18. Cisco, Polycom | 56. Polycom, Cisco, Vadio |
| 19. Cisco, Polycom | 57. Polycom, Cisco, Vadio |
| 20. Cisco, Polycom, Crestron, Logitech | 58. Polycom, Clearcom |
| 21. CISCO, POLYCOM, SMART | 59. Polycom, Crestron, Biamp |
| 22. Cisco, Polycom, Smart Technologies | 60. Revolabs |
| 23. CISCO,POLYCOM,LIFESIZE | 61. Skype for Business |
| 24. ClearOne, Polycom, Cisco | 62. SMART Technologies, Crestron |
| 25. Crestron | 63. Smart Technologies, Polycom |
| 26. Crestron | 64. Smart Technologies, Polycom |
| 27. Crestron, Cisco, Mersive, Vidyo | 65. Vaddio |
| 28. Crestron, Cisco, Mersive, Vidyo | 66. Vaddio, Crestron, Barco |
| 29. Crestron, Extron, AMX | 67. Vidyo, Tightrope |
| 30. Crestron, Kramer, Display Note | |
| 31. Crestron, LifeSize | |
| 32. Crestron, Polycom | |
| 33. Crestron, Polycom, Cisco | |
| 34. Decline | |
| 35. Fortem | |
| 36. IndabaCall, Pexip | |
| 37. InFocus | |
| 38. InFocus | |

DIGITAL SIGNAGE

76% of guests are active in this category

- | | |
|-------------------------------------|--|
| 1. Agnostic | 41. Samsung, NEC, BenQ |
| 2. AMX, Tightrope, Spinetix | 42. Samsung, Sony, Sharp |
| 3. AMX, Visix | 43. Scala |
| 4. AMX, CRESTRON | 44. Scala, Brightlink |
| 5. BARCO (X2O), HARMAN, CRESTRON | 45. Scala, Brightsign |
| 6. BrighSign | 46. Scala, Tightrope |
| 7. Bright Signs, X2O, Total Channel | 47. Smarter Sign, Scala, NEC |
| 8. Brightsign | 48. Spinetix |
| 9. BrightSign | 49. Spinetix, Brightsign |
| 10. BrightSign | 50. Spinetix, BrightSign, Visix |
| 11. Brightsign | 51. Spinetix, Tightrope, Samsung, LG,
Panasonic |
| 12. BrightSign, Haivision | 52. Spinetix, Visix, LG |
| 13. BrightSign, ladea, Visix | 53. TightRope |
| 14. BrightSign, MVIX, Samsung | 54. Tightrope, Brightsign, LG |
| 15. BrightSign, MVIX, Samsung | 55. Tightrope, Digitalsignage |
| 16. Brightsign, Samsung, NEC | 56. Tightrope, NEC |
| 17. BrightSign, Spinetix | 57. Tightrope, NEC |
| 18. Brightsign, Tightrope | 58. Tightrope, Planar |
| 19. CE Labs, Wave Ware | 59. Tightrope, Samsung |
| 20. Cisco | 60. Tightrope, Skykit, Cassnet |
| 21. Cisco, | 61. Videro, Panasonic, Samsung |
| 22. Cisco, Tightrope, SVSi | 62. Visix |
| 23. Cisco, Tightrope, SVSi | 63. visix |
| 24. Crestron | 64. Visix, Keywest |
| 25. Daktronics | 65. Visix, Keywest, |
| 26. Decline | 66. Visix, NanoLumens |
| 27. Extron | 67. Visix, Tightrope |
| 28. Haivision | 68. Visix, Tightrope, Brightsign |
| 29. Haivision | 69. X2O |
| 30. Haivision, Brightsign, Visix | |
| 31. HaiVision, Extron, | |
| 32. Industry Weapon | |
| 33. LG, Planar | |
| 34. many | |
| 35. PDC NA | |
| 36. Runco, EZsign | |
| 37. Safari Montage | |
| 38. Samsung, BrightSign | |
| 39. Samsung, LG | |
| 40. Samsung, NEC, BenQ | |

DISPLAY-PROJECTOR MOUNTS

78% of guests are active in this category

- | | |
|--------------------------------------|--|
| 1. Agnostic | 41. Chief, Premier, Peerless |
| 2. Cheif | 42. Chief, Premiere |
| 3. Cheif | 43. Chief, Premiere |
| 4. Cheif Peerless | 44. Chief, VMP, Recordex |
| 5. Chief | 45. Chief, VMP, Recordex |
| 6. Chief | 46. Decline |
| 7. Chief | 47. Draper, Mid Atlantic, Optoma, Premier Mounts |
| 8. Chief | 48. Exact, Middle Atlantic |
| 9. CHIEF | 49. LG-Samsung |
| 10. Chief | 50. many |
| 11. Chief | 51. Mid-Atlantic |
| 12. CHIEF | 52. Mid-Atlantic, Atlas |
| 13. Chief | 53. Middle Atlantic |
| 14. Chief | 54. Middle Atlantic, Avteq, VFI |
| 15. Chief | 55. Middle Atlantic, Chief |
| 16. Chief | 56. Middle Atlantic, FSR |
| 17. Chief | 57. Middle Atlantic, Spectrum |
| 18. Chief | 58. Middle Atlantic, Spectrum Industries, Audio Visual Furniture |
| 19. Chief | 59. Middle Atlantic, Spectrum Industries, Audio Visual Furniture |
| 20. Chief | 60. Milestone |
| 21. chief | 61. Omni, Middle Atlantic |
| 22. Chief, Marshall, Middle Atlantic | 62. Peerless, Chief |
| 23. Chief, Middle Atlantic, VFI | 63. Peerless, Chief |
| 24. Chief, Peerless | 64. Premier Mounts, Chief, Peerless |
| 25. Chief, Peerless | 65. Premier, Chief, Peerless |
| 26. Chief, Peerless | 66. Samsung |
| 27. Chief, Peerless | 67. Samsung |
| 28. CHIEF, PEERLESS | 68. Snap AV, Peerless |
| 29. Chief, Peerless | 69. SnapAV, Sanus, PCS |
| 30. Chief, Peerless | 70. Strong, Chief, Sanus |
| 31. Chief, Peerless, | 71. VFI, Middle Atlantic, Chief |
| 32. Chief, Peerless, | |
| 33. Chief, Peerless, Premier | |
| 34. Chief, Peerless, Premier | |
| 35. Chief, Peerless, Premier | |
| 36. Chief, Peerless, Premier | |
| 37. Chief, Premier | |
| 38. Chief, Premier, Extron | |
| 39. Chief, Premier, Peerless | |
| 40. Chief, Premier, Peerless | |

HEADPHONES AND HEADSETS

40% of guests are active in this category

1. Agnostic
2. AKG
3. AKG
4. AKG, Sennheiser, AudioTechnica
5. AKG, Sennheiser, AudioTechnica
6. AT, Telex
7. Audio Technica, Behringer, Shure
8. Audio Technica, Behringer, Shure
9. Audio Technica, Shure, Sennheiser
10. Audio Technica, Shure, Sennheiser
11. Bose
12. Bose, Senheisser
13. Decline
14. PLANTRONICS, LG
15. Sennheiser
16. Sennheiser
17. Sennheiser
18. Sennheiser, Shure, Elite Core Audio
19. Sennheiser, Shure, Elite Core Audio
20. Shure
21. Shure
22. Shure, AT, Sony
23. Shure, Audio Technica, Senheiser
24. Shure, JBL, TOA
25. Shure, Listen, Williams
26. Shure, Sennheiser, Audio-Technica
27. Shure, Sennheiser, Bose
28. Shure, Sony
29. Shure, Telex, Audio Technica
30. Shure, Ultimate Ears
31. Sony
32. SONY, AUDIA-TECHNICA
33. Sony, RTS/Telex
34. Sony, Senheiser
35. Sure
36. Yamaha, Sennheiser



BRAND ANALYSIS

HVAC ZONE CONTROLS & THERMOSTATS

23% of guests are active in this category

1. Agnostic
2. AMX, CRESTRON
3. Automated
4. Crestron
5. Crestron
6. Crestron
7. Crestron
8. Crestron
9. Crestron
10. Crestron
11. Crestron
12. Crestron
13. Crestron, AMX
14. Crestron, AMX
15. Crestron, AMX
16. Crestron, AMX
17. Crestron, Harman
18. Decline
19. Lutron, Crestron, Honeywell
20. many
21. URC, Crestron, Alarm.com

INSTALLED LOUDSPEAKERS AND SUBWOOFERS

79% of guests are active in this category

- | | |
|---|---|
| 1. Agnostic | 41. JBL, EV, QSC |
| 2. Atlas, JBL, | 42. JBL, Extron, Crestron |
| 3. Atlas, JBL, Bogen | 43. JBL, Extron, Crestron, Klipsch, Bose, |
| 4. Atlas, JBL, Tanoy | 44. JBL, Innovox, Extron |
| 5. Audio Enhancement | 45. JBL, Innovox, Extron |
| 6. Biamp | 46. JBL, Meyer, Bose |
| 7. Biamp | 47. JBL, Meyer, Bose |
| 8. Biamp, Harman | 48. JBL, QSC, Community |
| 9. Bogen, TruAudio | 49. JBL, SLS, PreSonus |
| 10. Bosch | 50. JBL, SLS, PreSonus |
| 11. Bose, Atlas, JBL | 51. JBL, Tannoy |
| 12. Bose, JBL, Atlas | 52. JBL, Tannoy, Atlas |
| 13. Bose, JBL, QSC | 53. many |
| 14. Bose,JBL, Martin | 54. Martin Audio, L-Acoustics, Bose |
| 15. Community | 55. Qsys, Crestron, Tannoy |
| 16. Community Professional Loudspeakers | 56. Renkus |
| 17. Community, Atlas, EV | 57. Renkus |
| 18. Community, QSC, Bose | 58. Renkus |
| 19. Crestron, SoundTube, JBL | 59. Renkus-Heinz, EV, Community |
| 20. Crestron, Tannoy, JBL | 60. Revolabs |
| 21. Crown, JBL, Community, Biamp, Bogen | 61. Shure, JBL, TOA |
| 22. Decline | 62. SnapAV, James Loudspeaker, JBL |
| 23. Harman | 63. Sound Tube, Tannoy, Klipsch |
| 24. Harman, QSC, Atlas | 64. Sound Tube, Tannoy, Klipsch, |
| 25. Harman, QSC, Atlas | 65. SoundTube - Atlas |
| 26. JBL | 66. Tannoy |
| 27. JBL | 67. Tannoy / JBL / Bose |
| 28. JBL | 68. Tannoy, JBL, EAW |
| 29. JBL | 69. Tannoy, Sound Tube, Atlas |
| 30. Jbl | 70. TANNOY,SOUNDTUBE,JBL |
| 31. JBL | 71. TOA |
| 32. JBL | 72. Ubiquiti |
| 33. JBL | |
| 34. JBL | |
| 35. JBL | |
| 36. JBL | |
| 37. JBL | |
| 38. JBL, Crestron, Bose | |
| 39. JBL, Crestron, QSC | |
| 40. JBL, CRESTRON, TANNOY, EXTRON | |

INTERACTIVE WHITEBOARDS

55% of guests are active in this category

- | | |
|---|-----------------------------------|
| 1. Agnostic | 40. SMART, Clevertouch, Microsoft |
| 2. Cisco, Polycom | 41. Smart, Hitachi, XYZ |
| 3. Cisco, Polycom | 42. Smart, Hitachi, XYZ |
| 4. Cisco, Polycom | 43. SMART, Microsoft |
| 5. Decline | 44. Smart, Mimio |
| 6. Epson, Panasonic, Steelecase | 45. SMART, SAMSUNG |
| 7. Hitachi, 3M | 46. Smart, Sharp, Panasonic |
| 8. Infocus, Smart | 47. SmartBoard |
| 9. LifeSize | 48. SMARTBOARD, NUREVA |
| 10. many | 49. Steelcase |
| 11. Milestone | 50. Steelcase |
| 12. Milestone | |
| 13. Panasonic | |
| 14. Panasonic | |
| 15. Planar | |
| 16. Polycom, Cisco | |
| 17. Polycom, Cisco, BlueJeans | |
| 18. Polycom, Cisco, Sharp, Smart Technologies | |
| 19. Promethean | |
| 20. Promethean, Boxlight | |
| 21. Sharp | |
| 22. Sharp | |
| 23. Sharp | |
| 24. Sharp, InFocus, | |
| 25. Sharp, Luidia | |
| 26. Sharp, Prysm | |
| 27. Sharp, Prysm | |
| 28. Sharp, Smart | |
| 29. Smarrt, Epson | |
| 30. Smart | |
| 31. SMART | |
| 32. SMART | |
| 33. Smart | |
| 34. SMART | |
| 35. Smart Kapp | |
| 36. SMART Technologies | |
| 37. SMART Technologies | |
| 38. SMART Technologies | |
| 39. SMART Technologies | |

INTERCOMS AND PAGING SYSTEMS

62% of guests are active in this category

- | | |
|---|---------------------------|
| 1. Agnostic | 40. Lowell, ECA |
| 2. Aiphone, Anchor Audio | 41. QSC, Biamp, Bogen |
| 3. Aiphone, Anchor Audio | 42. QSC, Williams, |
| 4. AMX | 43. Qsys, Biamp |
| 5. Atlas | 44. Rauland, TOA, Aiphone |
| 6. Atlas | 45. Shure |
| 7. Atlas, Valcom | 46. Shure |
| 8. Audio Enhancement | 47. Shure |
| 9. Biaamp, Toa, Bogen | 48. Shure, AKG, ClearOne |
| 10. Biamp | 49. Stentophon |
| 11. Biamp | 50. Telex |
| 12. Biamp | 51. TOA, Atlas |
| 13. Biamp | 52. TOA, Atlas, DBX |
| 14. BIAMP | 53. TOA, Atlas, DBX |
| 15. BIAMP, CLEARONE, VALCOM | 54. Valcom |
| 16. Biamp, EV | 55. Valcom, Bogen |
| 17. Biamp, IED | 56. Valcom, Toa |
| 18. Biamp, Penton | |
| 19. Biamp, Shure | |
| 20. Bogen | |
| 21. Bogen, AMX, Extron | |
| 22. Bosch | |
| 23. Cambridge | |
| 24. carehawk | |
| 25. Clearcom | |
| 26. ClearCom | |
| 27. Clear-Com | |
| 28. ClearOne | |
| 29. Crown, Biamp | |
| 30. Crown, JBL, Community, Biamp, Bogen,
Beyer Dynamic | |
| 31. Decline | |
| 32. EV, Atlas Sound | |
| 33. Front row | |
| 34. Front Row, Extron | |
| 35. galaxy | |
| 36. Harman, Shure | |
| 37. Harman, Shure | |
| 38. Intercon | |
| 39. Lowell, ECA | |

INTRUSION AND FIRE DETECTION

13% of guests are active in this category

1. 2GIG, Alarm.com
2. Agnostic
3. Bosch
4. Bosch
5. Bosch
6. Decline
7. GE, Bosch
8. Genetec, HID, S2
9. Honeywell
10. Honeywell
11. SECURITY 101, CISCO
12. XYZ

LARGE-SCALE CONTROL SYSTEMS

73% of guests are active in this category

- | | |
|--------------------------|-----------------------------------|
| 1. Agnostic | 41. Crestron, AMX, Extron |
| 2. AMX | 42. Crestron, AMX, Extron |
| 3. AMX | 43. Crestron, AMX, Extron |
| 4. AMX | 44. Crestron, AMX, Extron |
| 5. AMX, Crestron, AMX | 45. Crestron, AMX, Extron |
| 6. AMX, Crestron, Extron | 46. CRESTRON, AMX, EXTRON |
| 7. AMX, Crestron, Extron | 47. Crestron, AMX, Kramer |
| 8. AMX,CRESTRON | 48. Crestron, AMX, Kramer |
| 9. Crestron | 49. Crestron, AMX, Kramer, Extron |
| 10. Crestron | 50. Crestron, AMX, RoomReady |
| 11. Crestron | 51. Crestron, AMX, RoomReady |
| 12. Crestron | 52. Crestron, Extron |
| 13. Crestron | 53. Crestron, Extron , AMX |
| 14. Crestron | 54. Crestron, Extron, AMX |
| 15. Crestron | 55. Crestron, Extron, AMX |
| 16. Crestron | 56. Crestron, Extron, AMX |
| 17. Crestron | 57. Crestron, Extron, AMX |
| 18. Crestron | 58. Crestron, Extron, AMX |
| 19. Crestron | 59. Crestron, Extron, AMX |
| 20. Crestron | 60. Crestron, Lutron |
| 21. Crestron | 61. Crestron, Lutron, AMX, Extron |
| 22. Crestron | 62. Decline |
| 23. Crestron | 63. Extron |
| 24. Crestron | 64. extron |
| 25. Crestron | 65. Extron, Crestron, AMX |
| 26. Crestron | 66. RTI |
| 27. Crestron | |
| 28. Crestron | |
| 29. Crestron, AMX | |
| 30. Crestron, AMX | |
| 31. Crestron, AMX | |
| 32. Crestron, AMX | |
| 33. Crestron, AMX | |
| 34. Crestron, AMX | |
| 35. Crestron, AMX | |
| 36. Crestron, AMX | |
| 37. Crestron, AMX | |
| 38. Crestron, AMX | |
| 39. Crestron, AMX | |
| 40. Crestron, AMX | |

LIGHTING CONTROLLERS

58% of guests are active in this category

- | | |
|--|---|
| 1. Agnostic | 41. Lightronics |
| 2. Alcorn McBride | 42. Lutron |
| 3. Altman, Elation, Leviton | 43. Lutron |
| 4. Altman, Elation, Leviton | 44. Lutron |
| 5. Brightline | 45. Lutron |
| 6. Crestron | 46. LUTRON, BRIGHTLINE |
| 7. Crestron | 47. Lutron, Crestron |
| 8. Crestron | 48. Lutron, Crestron |
| 9. Crestron | 49. Lutron, Crestron |
| 10. Crestron | 50. Lutron, Crestron |
| 11. CRESTRON | 51. Lutron, Crestron |
| 12. Crestron | 52. Martin, ADJ |
| 13. Crestron | 53. Vantage, Control4, Crestron, Savant |
| 14. Crestron | |
| 15. Crestron | |
| 16. Crestron | |
| 17. Crestron | |
| 18. Crestron | |
| 19. Crestron | |
| 20. Crestron | |
| 21. Crestron | |
| 22. Crestron, AMX | |
| 23. Crestron, AMX, Kramer | |
| 24. Crestron, DFD, Elation | |
| 25. Crestron, DFD, Elation | |
| 26. Crestron, Lutron | |
| 27. Crestron, Lutron | |
| 28. Crestron, Lutron | |
| 29. Crestron, Lutron | |
| 30. Crestron, Lutron, URC | |
| 31. Crestron, PCS | |
| 32. Crestron/Lutron | |
| 33. Crestron, AMX | |
| 34. Decline | |
| 35. ETC | |
| 36. ETC | |
| 37. ETC, Watt Stopper, Crestron | |
| 38. ETC, Watt Stopper, Crestron | |
| 39. Jands, Interactive Technologies, ETC | |
| 40. Leprecon, Jands, Crestron | |

MASS NOTIFICATION EMERGENCY COMMUNICATION

21% of guests are active in this category

1. Agnostic
2. Amika Mobile
3. Atlas
4. Atlas
5. Atlas Sound
6. Audio Enhancement
7. Biamp
8. BIAMP
9. Biamp, Bogen, TOA
10. Biamp, Vocia
11. Biamp, Vocia
12. BIAMP, WILLIAMS SOUND
13. Bosch
14. Bosch, BrightSign
15. Cambridge
16. Decline
17. Gamewell FCI
18. X2O
19. XYZ

MEDIA SERVER

57% of guests are active in this category

- | | |
|--|--------------------------------|
| 1. Agnostic | 40. Tightrope |
| 2. Alcorn McBride | 41. Tightrope |
| 3. AMX, Visix | 42. Tightrope |
| 4. APS, ClearOne | 43. Tightrope |
| 5. APS, ClearOne | 44. Tightrope |
| 6. Autonomic, TiVo, Xfinity | 45. Tightrope, Samsung |
| 7. Bright Sign, | 46. V-Brick, Polycom, Vidyo |
| 8. Brightsign | 47. V-Brick, Polycom, Vidyo |
| 9. Brightsign | 48. Videro, Panasonic, Samsung |
| 10. Brightsign | 49. Visix |
| 11. Cisco | 50. Visix |
| 12. Cisco | 51. Visix |
| 13. Cisco | 52. WD, Universal, Plex |
| 14. Cisco | |
| 15. Cloud | |
| 16. Crestron, Kramer, Display Note | |
| 17. Decline | |
| 18. Dell | |
| 19. Dell, Exact | |
| 20. Exterity | |
| 21. Extron | |
| 22. Extron | |
| 23. Haivision | |
| 24. HP | |
| 25. Kaleidascope, Helix Media | |
| 26. Leightronix, Cablecast | |
| 27. many | |
| 28. misc | |
| 29. Polycom | |
| 30. Runco, EZsign | |
| 31. Safari Montage | |
| 32. Samsung, LG | |
| 33. Smarter Sign | |
| 34. Sonic Foundry | |
| 35. Sonic Foundry | |
| 36. Sonic Foundry, Extron | |
| 37. Spinetix | |
| 38. Spinetix, Tightrope, Samsung, LG,
Panasonic | |
| 39. Tightrope | |

MICROPHONES

74% of guests are active in this category

- | | |
|---|--|
| 1. Acacia, Windtech, Sennheiser, Hosa | 41. Shure, A/T, AKG |
| 2. Acacia, Windtech, Sennheiser, Hosa | 42. Shure, AKG, Sennheiser, AudioTechnica |
| 3. Agnostic | 43. Shure, AKG, Sennheiser, AudioTechnica |
| 4. AKG, Beyer, Sennheiser | 44. Shure, AT, Lectrosonics |
| 5. AKG, Beyerdynamic, Shure | 45. Shure, Audio-Technica, Revolabs |
| 6. AT, EV, Shure, ClearOne | 46. Shure, Beyerdynamic, Clock Audio, Audio Technica |
| 7. AUDIX, SHURE, AUDIA-TECHNICA | 47. Shure, Clear One, Sennheiser |
| 8. ClearOne | 48. Shure, Clock, Sennheiser |
| 9. Clock Audio | 49. Shure, EV |
| 10. Clock Audio, Shure, Polycom, ClearOne | 50. Shure, JBL, TOA |
| 11. Clock Audio, Shure, Polycom, ClearOne | 51. shure, many |
| 12. Crown | 52. Shure, Polycom, Clock Audio |
| 13. Decline | 53. Shure, Revolabs, AKG |
| 14. Electro voice | 54. Shure, Revolabs, ClearOne |
| 15. Sennheiser, Shure | 55. Shure, Sennheiser, |
| 16. Sennheiser | 56. Shure, Sennheiser, AKG |
| 17. Sennheiser | 57. Shure, Sennheiser, Audio Technica |
| 18. Sennheiser, Shure Audix | 58. Shure, Sennheiser, Audio Technica |
| 19. Sennheiser, Shure Audix | 59. Shure, Sennheiser, AudioTechnica |
| 20. Sennheiser, Shure, Audio Technica | 60. Shure, Sennheiser, Audix |
| 21. Sennheiser, Shure, Audio Technica | 61. Shure, Sennheiser, Clock Audio |
| 22. Shure | 62. Shure, Sennheiser, Clock Audio |
| 23. Shure | 63. Shure, Sennheiser, Electrovoice |
| 24. Shure | 64. Shure, Sennheiser, Revo |
| 25. Shure | 65. Sure |
| 26. Shure | 66. sure |
| 27. Shure | 67. Sure, ClockAudio, ClearOne |
| 28. Shure | |
| 29. Shure | |
| 30. Shure | |
| 31. Shure | |
| 32. Shure | |
| 33. Shure | |
| 34. Shure | |
| 35. Shure | |
| 36. Shure | |
| 37. Shure | |
| 38. Shure | |
| 39. Shure- | |
| 40. Shure Galaxy | |

MIXERS AND MIXING CONSOLES

49.45% of guests are active in this category

- | | |
|---|---------------------------------------|
| 1. Agnostic | 41. Yamaha, Soundcraft, Allen & Heath |
| 2. allen & heath | 42. Yamaha, SoundCraft, Mackie |
| 3. Allen & Heath, Soundcraft, Personus | 43. Yamaha, SoundCraft, Mackie |
| 4. Allen & Heath, Yamaha, Soundcraft | 44. Yamaha, Soundcraft, Presonus |
| 5. Allen and Heath, SoundCraft, Yamaha | 45. Yamaha, SSL, |
| 6. Allen Heath, Yamaha | |
| 7. APB Dynasonics, Yamaha, Digico | |
| 8. Behringer | |
| 9. Behringer | |
| 10. Biamp, Yamaha, Soundcraft | |
| 11. Decline | |
| 12. Harman Clarl Tech | |
| 13. Harman, Yamaha, | |
| 14. Mackie | |
| 15. Mackie, Soundcraft | |
| 16. Mackie, Soundcraft | |
| 17. many | |
| 18. MIDAS,BEHRINGER,ROLAND | |
| 19. Peavey, Yamaha | |
| 20. Presonus | |
| 21. QSC, Biamp, | |
| 22. Shure - Mackie - | |
| 23. Shure, JBL, TOA | |
| 24. Sound Craft, Shure, Roland | |
| 25. Sound Craft, Shure, Roland | |
| 26. Soundcraft | |
| 27. Soundcraft, Allen and Heath | |
| 28. Soundcraft, Allen&Heath | |
| 29. SoundCraft, PreSonus, Allen & Heath | |
| 30. SoundCraft, PreSonus, Allen & Heath | |
| 31. TOA | |
| 32. Yamaha | |
| 33. Yamaha | |
| 34. Yamaha | |
| 35. Yamaha, | |
| 36. Yamaha, Mackie, Behringer | |
| 37. Yamaha, Roland | |
| 38. Yamaha, Sound Craft, Midas | |
| 39. Yamaha, Sound Craft, Midas | |
| 40. Yamaha, Soundcraft, Allen & Heath | |

MOTORIZED WINDOW TREATMENTS

36% of guests are active in this category

1. Agnostic
2. Crestron
3. Crestron
4. CRESTRON
5. Crestron
6. Crestron
7. Crestron
8. Crestron
9. Crestron, Draper
10. Crestron, Draper, Lutron
11. Crestron, Lutron
12. Crestron, Lutron
13. Crestrson
14. Da-lite
15. Decline
16. Draper
17. Draper
18. Draper
19. Draper
20. Draper
21. Draper
22. draper
23. Draper, Crestron
24. Draper, Dalite
25. Draper, Da-Lite
26. Drapper
27. Lutron
28. Lutron
29. Lutron
30. Lutron, Crestron
31. Lutron, Crestron
32. Somfy, Crestron
33. XYZ

NETWORKING GEAR

60.4% of guests are active in this category

- | | |
|--------------------------------------|--------------------------------|
| 1. Agnostic | 41. Net Gear, D-Link, Packedge |
| 2. Apple, NetGear, Cisco | 42. Net Gear, D-Link, Packedge |
| 3. Apple, NetGear, Cisco | 43. Netgear, Cisco |
| 4. Aruba | 44. Netgear, Linksys |
| 5. Beldon, Aruba | 45. Netgear, Linksys |
| 6. cisci, Xirrus, Fortnet | 46. Netgear, Sisco |
| 7. Cisco | 47. Pakedge |
| 8. Cisco | 48. Pakedge |
| 9. Cisco | 49. Pakedge, Cisco |
| 10. Cisco | 50. Pakedge, Cisco, Netgear |
| 11. Cisco | 51. Pathway |
| 12. Cisco | 52. Pathway |
| 13. Cisco | 53. Rackspace.com |
| 14. Cisco | 54. Ubiquiti |
| 15. cisco | 55. Videro Software, Apple |
| 16. Cisco | |
| 17. Cisco | |
| 18. Cisco | |
| 19. Cisco | |
| 20. Cisco, Araknis | |
| 21. Cisco, Aruba | |
| 22. Cisco, Crestron | |
| 23. Cisco, D-link | |
| 24. CISCO, EXTREME, ALLIED TELESYS | |
| 25. Cisco, HP | |
| 26. Cisco, HP, | |
| 27. Cisco, NetGear | |
| 28. Cisco, NetGear | |
| 29. Cisco, Netgear, Crestron | |
| 30. Cisco, Netgear, Dell | |
| 31. Cisco, Netgear, Extreme Networks | |
| 32. Cisco, Netgear, Ruckus | |
| 33. Cisco, Pakedge | |
| 34. CISCO,NETGEAR | |
| 35. Decline | |
| 36. D-Link | |
| 37. Extreme, Cisco,NetGear | |
| 38. Haivision, Cisco, Akamai | |
| 39. Linksys | |
| 40. Meraki | |

PAN-TILT-ZOOM CAMERAS

56% of guests are active in this category

- | | |
|---------------------------------|--------------------------------------|
| 1. Agnostic | 41. Vaddio, Cisco, Aver |
| 2. Axis | 42. Vaddio, Logitech, Sony |
| 3. Canon, ClearOne, VADDIO | 43. Vaddio, Panasonic |
| 4. Canon, ClearOne, VADDIO | 44. Vaddio, Panasonic, Picture Phone |
| 5. Cisco, Vaddio | 45. Vaddio, Panasonic, Picture Phone |
| 6. Cisco, Vaddio | 46. Vaddio, Panasonic, Sony |
| 7. ClearOne, Vaddio, Panasonic | 47. Vaddio, Panasonic, Sony |
| 8. Decline | 48. Vaddio, Sony |
| 9. Hikvision | 49. Vaddio, Sony, Logitech |
| 10. Panasonic | 50. Vaddio, Sony, Logitech |
| 11. Panasonic | 51. Vaddio, Sony, Panasonic |
| 12. Panasonic | |
| 13. Panasonic, Marshall | |
| 14. Panasonic, Sony | |
| 15. Panasonic, Sony, Vaddio | |
| 16. Panasonic, Sony, Vaddio | |
| 17. Panasonic, Sony, Vaddio | |
| 18. Panasonic, Vaddio | |
| 19. Panasonic, Vaddio, Marshall | |
| 20. PTZ Optics, Vaddio | |
| 21. PTZ Optics, Vaddio | |
| 22. Samsung | |
| 23. Sony | |
| 24. Sony, Panasonic, Hitachi | |
| 25. Sony, Panasonic, Logitech | |
| 26. Sony, Vaddio | |
| 27. Sony, Vaddio | |
| 28. Sony, Vaddio | |
| 29. Sony, Vaddio | |
| 30. SONY, VADDIO, JVC | |
| 31. SONY,VDO360. | |
| 32. Vaddio | |
| 33. Vaddio | |
| 34. Vaddio | |
| 35. Vaddio | |
| 36. Vaddio | |
| 37. Vaddio | |
| 38. Vaddio | |
| 39. Vaddio | |
| 40. Vaddio, Axis, Panasonic | |

POWER CONDITIONING, SURGE SUPPRESSION AND ENERGY STORAGE

68% of guests are active in this category

- | | |
|--|--|
| 1. ADI, PSG | 40. Middle Atlantic, SurgeX, APC |
| 2. Agnostic | 41. Middle Atlantic, SurgeX, Furman |
| 3. Altronics | 42. Packedge, Furman, Middle Atlantic |
| 4. APC | 43. Packedge, Furman, Middle Atlantic |
| 5. APC | 44. SnapAV, Juice Goose, Panamax |
| 6. APC | 45. SurgeEx, Middle Atlantic, APC |
| 7. APC | 46. SurgeX |
| 8. APC, Mid-Atlantic | 47. SurgeX |
| 9. APC, Panamax, Middle Atlantic | 48. Surgex |
| 10. APC, Suregex, Power VAR | 49. Surgex, APC, Middle Atlantic |
| 11. Atlas | 50. SurgeX, Furman |
| 12. Crestron, Lutron | 51. Surgex, Furman |
| 13. Decline | 52. Surgex, Furman |
| 14. furman | 53. SurgeX, Furman |
| 15. Furman Surgex | 54. SurgeX, Furman, Mid Atlantic |
| 16. FURMAN, APC, MIDDLE ATLANTIC | 55. SurgeX, Furman, Mid Atlantic |
| 17. Furman, Lowell, Mid Atlantic | 56. Surgex, MAP, Crestron |
| 18. Furman, Lowell, Mid Atlantic | 57. Surgex, Middle Atlantic, Juice Goose |
| 19. Furman, Middle Atlantic | 58. SurgeX, Middle Atlantic |
| 20. Furman, SurgeX | 59. SurgeX, Middle Atlantic |
| 21. Furman, SurgeX | 60. SurgX, Middle Atlantic |
| 22. Furman, SurgeX | 61. Tripp lite |
| 23. Juice Goose, Middle Atlantic, APC | 62. Watt Box |
| 24. Juice, Goose, Panamax, TrippLite, Wattbox, | |
| 25. many | |
| 26. MAP | |
| 27. MAP | |
| 28. Mid Atlantic, Surgex, Chief | |
| 29. Middle Atlantic | |
| 30. Middle Atlantic | |
| 31. Middle Atlantic | |
| 32. Middle Atlantic, APC | |
| 33. Middle Atlantic, APC, SnapAV | |
| 34. Middle Atlantic, Eaton | |
| 35. Middle Atlantic, Furman, Panamax | |
| 36. Middle Atlantic, SurgeX | |
| 37. Middle Atlantic, SurgeX | |
| 38. Middle Atlantic, SurgeX | |
| 39. Middle Atlantic, SurgeX, | |

PROJECTORS

79% of guests are active in this category

- | | |
|---|---|
| 1. Agnostic | 39. Hitachi, Christie, Barco |
| 2. AMX, Crestron | 40. Infocus, Panasonic, Eiki |
| 3. AMX, Crestron, Kramer, Sharp, NEC, Christie | 41. Kramer, Epson |
| 4. AMX, Kramer, Christie, Sony | 42. Kramer, Extron |
| 5. Barco, Panasonic | 43. Kramer, Extron |
| 6. BenQ Optima | 44. NEC, Christie Digital, Epson |
| 7. Boxlight, Promethean | 45. NEC, Epson, Christie |
| 8. Christie | 46. NEC, Optima, Panasonic |
| 9. Christie | 47. NEC, Panasonic |
| 10. Christie | 48. NEC, Panasonic, Epson |
| 11. Christie | 49. NEC, Panasonic, Epson |
| 12. Christie | 50. NEC, Sony, Epson |
| 13. CHRISTIE DIGITAL, BARCO, DIGITAL PROJECTION | 51. Nureava, Sony, Epson, Panasonic |
| 14. Christie, NEC, Barco | 52. Panasonic |
| 15. Christie, NEC, Extron | 53. Panasonic |
| 16. Christie, NEC, Panasonic | 54. Panasonic |
| 17. Christie, NEC, Panasonic | 55. Panasonic |
| 18. Christie, Panasonic, Vivitek | 56. Panasonic |
| 19. Christie, Panasonic, DP | 57. Panasonic, Christie |
| 20. Christie, Panasonic, DP | 58. Panasonic, Christie, Sony |
| 21. Christie, Panasonic, DP | 59. Panasonic, Epson, Eiki |
| 22. Decline | 60. Panasonic, JVC Reference, Epson Pro, Digital Projection |
| 23. Digital Projection | 61. Panasonic, NEC, Christie |
| 24. Digital Projection, Christie, Sony | 62. Panasonic, NEC, Digital Projections |
| 25. Digital Projection, Christie, Sony | 63. Panasonic, NEC, Epson |
| 26. Draper, Projection Design, Optoma | 64. Purelink |
| 27. dukane | 65. Runco, Sanyo, Hitachi, Epson |
| 28. Eiki - Optoma - Canon | 66. Samsung |
| 29. Eiki, Panasonic | 67. Samsung, Panasonic |
| 30. Eiki, Panasonic | 68. Sharp, Extron, Crestron |
| 31. Epson, NEC, Panasonic | 69. Sony, Boxlight, Panasonic |
| 32. Epson, NEC, Panasonic | 70. Sony, Extron |
| 33. Epson, Sony, Panasonic | 71. Sony, Panasonic, Epson, Christie |
| 34. Extron, Crestron | 72. SONY, NEC, PANASONIC |
| 35. Extron, Crestron, Epson | |
| 36. Haivision | |
| 37. Hitachi, Barco, Casio | |
| 38. Hitachi, Barco, Casio | |

REMOTE MONITORING AND MANAGEMENT

44% of guests are active in this category

1. Agnostic
2. AMX RMS
3. AMX, CRESTRON
4. CCS Monitoring and Support
5. Cisco
6. Control4, Crestron, Savant, ihiji
7. Crestron
8. Crestron
9. Crestron
10. Crestron
11. Crestron
12. Crestron
13. Crestron
14. Crestron
15. Crestron
16. Crestron
17. Crestron
18. Crestron
19. Crestron,
20. Crestron, AMXI
21. Crestron, Extron
22. Crestron, Extron, AMX
23. Crestron, Extron, Science Logic
24. Crestron, Extron, Science Logic
25. Decline
26. Evertz
27. Extron
28. Extron
29. Extron, Crestron
30. Ihiji
31. Ihiji
32. In House
33. Internal
34. internal solution
35. OvrC, BlueBOLT
36. Polycom, Vyocta
37. RoomReady
38. RoomReady
39. SCIENCELOGIC, HP, MICROSOFT
40. XYZ

SPECIALTY AV CABLES, INTERCONNECTS AND IR EXTENDERS

73% of guests are active in this category

- | | |
|--|--------------------------------------|
| 1. Agnostic | 40. Kramer, Extron |
| 2. All | 41. Kramer, SnapAV |
| 3. Anixter Distributor, BTX, Cablestogo | 42. Liberty |
| 4. APS, Hosa, TV-ONE | 43. Liberty |
| 5. APS, Hosa, TV-ONE | 44. Liberty |
| 6. Belden | 45. Liberty |
| 7. Belden | 46. Liberty |
| 8. Belden, Anixter, BTX | 47. Liberty Cable, Belden, Extron |
| 9. Belden, Extron, Windy City Wire | 48. Liberty, ADI, Windy City Cable |
| 10. BTX | 49. Liberty, ADI, Windy City Cable |
| 11. BTX, C2G | 50. Liberty, Belden, Extron |
| 12. C2G | 51. Liberty, Cables to Go |
| 13. Cables to Go | 52. Liberty, Cables to Go |
| 14. Cables to go, Liberty, Extron | 53. Liberty, Crestron |
| 15. Comprehensive - Extron - | 54. Liberty, Crestron |
| 16. Covid, Liberty AV | 55. LIBERTY, CRESTRON, KRAMER |
| 17. Crestron, Comprehensive, Liberty | 56. Liberty, Extron, Kramer |
| 18. Crestron, Extron, Liberty | 57. Liberty, Kramer, Herman Pro |
| 19. Crestron, Extron, Liberty | 58. Liberty, ShowMe Cables, Firefold |
| 20. Crestron, Key Digital, Kramer, Belden, C2G | 59. Liberty, SnapAV |
| 21. CTG | 60. Nuetriik |
| 22. DataComm, Kramer, Liberty | 61. Snap Av, Hosa, Rapco |
| 23. DataComm, Kramer, Liberty | 62. SnapAV, Perfect Path |
| 24. Decline | 63. Sound Control Technologies, Inc, |
| 25. Dinky Link, Extron, Liberty | 64. Win Long |
| 26. extron | 65. Windy City, Crestron, Extron |
| 27. Extron, Crestron, | 66. Xantech, Comprehensive |
| 28. Extron, Crestron, Belden | |
| 29. Extron, Crestron, Kramer | |
| 30. Extron, Kramer, | |
| 31. FSR, Key Digital | |
| 32. Gefen | |
| 33. ICE, FSR, Extron | |
| 34. ICE, FSR, Extron | |
| 35. IEWC (Purchased Delco Wire and Cable) | |
| 36. Kramer | |
| 37. Kramer | |
| 38. Kramer, Covid, C2G | |
| 39. Kramer, Exreon, CTG | |

TOUCHSCREENS

75% of guests are active in this category

- | | |
|-----------------------------|--------------------------------|
| 1. Agnostic | 41. Crestron, Kramer, FSR |
| 2. AMX | 42. Crestron, Kramer, FSR |
| 3. AMX | 43. Crestron, Lutron, AMX |
| 4. AMX, CRESTRON | 44. Crestron, Samsung, AMX |
| 5. AMX, Crestron | 45. Decline |
| 6. AMX, Crestron, Extron | 46. ELO |
| 7. Crestron | 47. ELO |
| 8. Crestron | 48. ELO |
| 9. Crestron | 49. Elo, Displax |
| 10. Crestron | 50. ELO, TSI |
| 11. Crestron | 51. ETC Crestron |
| 12. Crestron | 52. ETC, Crestron |
| 13. Crestron | 53. Infocus |
| 14. Crestron | 54. InFocus, VADDIO |
| 15. Crestron | 55. InFocus, VADDIO |
| 16. Crestron | 56. Newline Interactive, SMART |
| 17. Crestron | 57. Panasonic, Christie |
| 18. Crestron | 58. Panasonic, Christy |
| 19. Crestron, AMX | 59. Planar |
| 20. Crestron, AMX | 60. planar |
| 21. CRESTRON, AMX, APPLE | 61. Planar, Microsoft |
| 22. Crestron, AMX, Apple | 62. Qomo, |
| 23. Crestron, AMX, Apple | 63. Samsung |
| 24. Crestron, AMX, Extron | 64. Samsung |
| 25. Crestron, AMX, Extron | 65. Sharp |
| 26. Crestron, AMX, Extron | 66. Sharp, Crestron |
| 27. Crestron, AMX, Extron | 67. Sharp, NEC, Planar |
| 28. Crestron, Apple | 68. SMART |
| 29. Crestron, Extron | |
| 30. Crestron, Extron | |
| 31. Crestron, Extron | |
| 32. Crestron, Extron | |
| 33. Crestron, Extron, AMX | |
| 34. Crestron, Extron, AMX | |
| 35. Crestron, Extron, AMX | |
| 36. Crestron, Extron, AMX | |
| 37. Crestron, Extron, AMX | |
| 38. Crestron, Extron, AMX | |
| 39. Crestron, Extron, Apple | |
| 40. Crestron, iPad | |

TVS-VIDEO MONITORS

81% of guests are active in this category

- | | |
|---|-----------------------------------|
| 1. AMX, Crestron, Kramer, Sharp, NEC, Christie | 39. Samsung |
| 2. Agnostic | 40. Samsung |
| 3. Crestron | 41. Samsung |
| 4. Crestron | 42. Samsung |
| 5. Crestron, Extron | 43. Samsung |
| 6. Crestron, Extron | 44. Samsung, Christie, AHA |
| 7. Crestron, Mitsubishi, Christie, Epson, Panasonic | 45. Samsung, LG |
| 8. Decline | 46. Samsung, LG, Christie |
| 9. Extron, Sony, LG | 47. Samsung, LG, Sharp |
| 10. Haivision, Crestron | 48. Samsung, Planar |
| 11. LG | 49. Samsung, Sharp |
| 12. LG, Samsung, Sharp | 50. Samsung, Sharp, NEC |
| 13. LG, Samsung, Sharp | 51. Samsung, Sony, Sharp |
| 14. LG-Samsung-Sony | 52. Samsung, Sony, Sharp |
| 15. NEC, Christie, Sharp | 53. SAMSUNG, NEC, SHARP |
| 16. NEC, Christie, Sharp | 54. Sharp |
| 17. NEC, LG, Samsung | 55. Sharp, Clevertouch, Dell |
| 18. NEC, Planar, Panasonic | 56. Sharp, Crestron |
| 19. NEC, Planar, Sony | 57. Sharp, Crestron |
| 20. NEC, Samsung, Panasonic | 58. Sharp, Phillips, Samsung, NEC |
| 21. NEC, Samsung, Sharp | 59. Sharp, Phillips, Samsung, NEC |
| 22. NEC, Samsung, Sharp | 60. Sharp, Planar, LG |
| 23. NEC, Sharp, | 61. Sharp, Samsung |
| 24. NEC, SHARP, LG | 62. Sharp, Samsung, LG |
| 25. NEC, Sharp, Panasonic | 63. Sharp, Samsung, LG |
| 26. NEC, VADDIO, Panasonic | 64. Sharp, Samsung, LG, Panasonic |
| 27. NEC, VADDIO, Panasonic | 65. Sharp, Samsung, LG, Panasonic |
| 28. None | 66. Sharp, Samsung, NEC |
| 29. Panasonic, LG, NEC, Planar | 67. Sharp, Samsung, NEC |
| 30. Panasonic, NEC, Samsung | 68. Sharp, Samsung, NEC |
| 31. Panasonic, Peerless AV | 69. Sharp, Samsung, NEC |
| 32. Panasonic, Samsung, Sony | 70. Sharp, Samsung, NEC |
| 33. Panasonic, Samsung, Sony | 71. Sharp, Samsung, NEC |
| 34. Planar | 72. Sony, Panasonic, LG |
| 35. Planar | 73. Various Dist |
| 36. Planar, NEC, Sharp | 74. Vizio |
| 37. Planar, Sharp | |
| 38. Purelink, Vista Systems | |

VENUE-LINE ARRAY LOUDSPEAKERS

71.4% of guests are active in this category

- | | |
|---|---|
| 1. Agnostic | 41. JBL, Renkus Heinz |
| 2. Alcons, EV, Renkus-Heinz | 42. JBL, Renkus Heinz, Intelivox, Shure |
| 3. Atlas | 43. JBL, Renkus Heinz, Intelivox, Shure |
| 4. Biamp | 44. JBL, SLS, PreSonus |
| 5. Biamp | 45. JBL, SLS, PreSonus |
| 6. Biamp, JBL | 46. JBL, TOAc |
| 7. Bosch | 47. K Array, |
| 8. Bose | 48. K-Array, Atlas, Tannoy |
| 9. Bose | 49. K-Array, Atlas, Tannoy |
| 10. Bose | 50. L-Acoustics, Bose |
| 11. Bose, Electrovoice | 51. many |
| 12. Bose, Innovox, Intellivox | 52. Meyer Sound Labs, L'Acoustic, D&B
Audiotechnik |
| 13. Bose, JBL | 53. Meyer Sound Labs, L'Acoustic, D&B
Audiotechnik |
| 14. Bose, JBL, EAW | 54. Meyer Sound, Renkus Heinz, JBL |
| 15. Bost, Crown, JBL | 55. Meyer, Danley, JBL Nexus |
| 16. Community Professional Loudspeakers | 56. RENKUS HEINZ |
| 17. Community, Bose | 57. Renkus Heinz |
| 18. Decline | 58. Renkus-Heinz |
| 19. Harman | 59. RENKUS-HEINZ,TANNOY, |
| 20. Harman, QSC, Tannoy | 60. Shure, JBL, TOA |
| 21. Harman, QSC, Tannoy | 61. SnapAV, JBL, Triad |
| 22. Innovox, JBL | 62. Tannoy |
| 23. ISI / Bose | 63. Tannoy |
| 24. JBL | 64. Tannoy, EAW |
| 25. JBL | 65. TruAudio |
| 26. JBL | |
| 27. JBL | |
| 28. Jbl | |
| 29. JBL | |
| 30. JBL | |
| 31. JBL | |
| 32. JBL | |
| 33. JBL | |
| 34. JBL | |
| 35. JBL | |
| 36. JBL | |
| 37. JBL, Community, QSC | |
| 38. JBL, Martin, Bose | |
| 39. JBL, QSC, Bose | |
| 40. JBL, Renkus | |

VIDEO COMPONENTS AND PROCESSORS

75% of guests are active in this category

- | | |
|---|------------------------------------|
| 1. Agnostic | 41. Extron |
| 2. AJA | 42. Extron - Kramer |
| 3. Alcorn McBride, Crestron | 43. Extron, AMX, Kramer |
| 4. AMX | 44. Extron, Crestron |
| 5. AMX, Crestron, Extron | 45. Extron, Crestron, |
| 6. AMX, Extron | 46. Extron, Crestron, Atlona |
| 7. Atlona | 47. Extron, Crestron, Atlona |
| 8. Atlona, Kramer, Snap AV | 48. Extron, Crestron, Kramer |
| 9. Black Magic | 49. Extron, Crestron, Kramer |
| 10. BlackMagic, Extron | 50. Extron, Crestron, Kramer |
| 11. Crestron | 51. Extron, Kramer, Black Magic |
| 12. Crestron | 52. Extron, Kramer, Black Magic |
| 13. Crestron | 53. Extron, Kramer, Roland |
| 14. Crestron, Atlona | 54. Haivision |
| 15. Crestron, Extron | 55. Haivision |
| 16. Crestron, Extron | 56. Kramer |
| 17. Crestron, Extron, AMX | 57. Kramer, Crestron, Extron |
| 18. Crestron, Extron, AMX | 58. Kramer, Liberty, Atlona |
| 19. Crestron, Extron, AMX | 59. Kramer, Liberty, Atlona |
| 20. Crestron, Extron, AMX | 60. Panasonic |
| 21. Crestron, Extron, AMX | 61. Panasonic |
| 22. Crestron, Extron, AMX | 62. Panasonic, AJA, Extron |
| 23. Crestron, Extron, AMX, Kramer | 63. PLANAR, RGB SPECTRUM, CHRISTIE |
| 24. Crestron, Extron, AMX, Kramer | DIGITAL |
| 25. Crestron, Extron, Atlona | 64. Purelink, Vista Systems |
| 26. Crestron, Extron, Atlona | 65. Runco, BenQ |
| 27. Crestron, Extron, Evertz | 66. Various Dist |
| 28. Crestron, Extron, Gefen,Key Digital | 67. Xantech, TV-One |
| 29. Crestron, Extron, RGB | 68. Xantech, TV-One |
| 30. Crestron, Extron, SVSi | |
| 31. Crestron, Extron, SVSi, Analog Way | |
| 32. Crestron, Extron, SVSi, Analog Way | |
| 33. Crestron, Haivision | |
| 34. Crestron, Kramer | |
| 35. Crestron, Kramer | |
| 36. Crestron, Kramer | |
| 37. CRESTRON,EXTRON,AMX | |
| 38. Decline | |
| 39. DM, Thinklogical, Extron, Evertz | |
| 40. Extron | |

VIDEO DISTRIBUTION SYSTEMS

79% of guests are active in this category

1. Agnostic
2. AMX, Crestron, Extron
3. AMX, Crestron, Kramer, Sharp, NEC, Christie
4. AMX, Extron
5. Atlona
6. Atlona, Kramer, Snap AV
7. Avigilon
8. Christie, Epson, Panasonic
9. Christie, NEC, Sharp
10. Crestron
11. Crestron
12. Crestron
13. Crestron
14. Crestron
15. Crestron
16. Crestron
17. Crestron
18. Crestron DM, AMX DGX
19. Crestron DM, Thinklogical, Evertz
20. Crestron, AMX
21. Crestron, Extron
22. Crestron, Extron
23. Crestron, Extron AMX
24. CRESTRON, EXTRON, AMX
25. Crestron, Extron, AMX
26. Crestron, Extron, AMX
27. Crestron, Extron, AMX
28. Crestron, Extron, AMX
29. Crestron, Extron, AMX
30. Crestron, Extron, AMX
31. Crestron, Extron, AMX, Lightware
32. Crestron, Extron, Atlona
33. Crestron, Extron, Atlona
34. Crestron, Extron, Key Digital
35. Crestron, Extron, Panasonic
36. Crestron, Extron, RGB
37. Crestron, Extron, SVSi, Analog Way
38. Crestron, Extron, SVSi, Analog Way
39. Crestron, Haivision
40. CRESTRON, HARMAN,
41. Crestron, Key Digital, Binary
42. Da-Lite, Crestron, Extron, Panasonic
43. Decline
44. Extron
45. Extron Atlona, Liberty
46. Extron, AMX, DVI Gear. Kramer
47. Extron, Atlona, Liberty
48. Extron, Crestron, AMX
49. Extron, Crestron, Kramer
50. Extron, Crestron, Kramer
51. Extron, Crestron, Kramer
52. Extron, Crestron, Roland
53. Extron, Kramer
54. Extron, Kramer
55. Extron-Kramer
56. Intelix
57. Just add power
58. Kramer FSR
59. Kramer, Liberty, Atlona
60. Kramer, Liberty, Atlona
61. NEC, Samsung, Panasonic
62. Planar, Crestron, Kramer
63. Purelink, VBrick
64. Purelink, VBrick
65. Purelink, Vista Systems
66. Ross Video
67. SnapAV, Crestron, Avocation, Control4
68. Sony
69. SVSi
70. Xantech
71. Xantech
72. zeevee

VIDEO SURVEILLANCE

43% of guests are active in this category

1. ADI
2. ADI
3. Advanced Capture Technology, Bosch
4. Agnostic
5. Audio Enhancement
6. Avigilon
7. Axis
8. Axis
9. Axis
10. Axis
11. Axis
12. Axis
13. Axis, Exacq, Panasonic
14. Bosch
15. Cisco
16. Decline
17. genetec
18. Genetec, AMAG, Galaxy Control
Systems, Bosch, AXIS
19. Genetec, Sony, AXIS
20. Hikvision, Kantech
21. IC RealTime
22. IC realtime
23. IC Realtime, FLIR
24. IP Video
25. Luma
26. Open Eye, AXXess, Arecont
27. Panasonic
28. Panasonic
29. Panasonic
30. Panasonic
31. Panasonic
32. Panasonic, Axis
33. Pelco, Exacq
34. PELCO, FLIR
35. remote eyes
36. Samsung, Exacq, Arecont
37. SnapAV, IC Realtime, Eclipse
38. Speco, Axis, Digital Watchdog,
39. XYZ

VIDEO WALLS SOLUTIONS

78% of guests are active in this category

- | | |
|--|--------------------------------------|
| 1. Agnostic | 41. Planar, NEC |
| 2. Barco | 42. Planar, NEC |
| 3. Barco, Planar | 43. Planar, NEC, LG |
| 4. BrightSign, Iadea, Visix | 44. Planar, NEC, Samsung |
| 5. Brightsigns, Tightrope | 45. PLANAR, NEC, SILICON CORE |
| 6. Chief, Premier Mounts | 46. Planar, NEC, Silicon Core |
| 7. Christie | 47. Planar, NEC, Silicon Core |
| 8. Christie, Aurora LED, RPG Spectrum | 48. Planar, Panasonic, Samsung |
| 9. Christie, Chief, NEC | 49. Planar, Samsung |
| 10. Christie, Chief, NEC | 50. Planar, Samsung |
| 11. Christie, NEC, Planar | 51. PLANNAR,SAMSUNG,NEC |
| 12. Christie; | 52. PrimeView |
| 13. Crestron, Extron | 53. Promethean, Boxlight, Mimio |
| 14. Crestron, Extron | 54. Renewed Vision, Panasonic, Aeson |
| 15. Decline | 55. Renewed Vision, Panasonic, Aeson |
| 16. Industry Weapon | 56. RPV |
| 17. LG, Panasonic | 57. Runco, EZsign |
| 18. Nanolumens, Samsung, Planar | 58. Samsung |
| 19. NEC, LG, Panasonic | 59. Samsung |
| 20. NEC, Planar | 60. Samsung, LG |
| 21. NEC, Planar, Christie Digital | 61. Samsung, LG |
| 22. NEC, Planar, Samsung | 62. Samsung, LG |
| 23. NEC, Prysm, Silicon Graphics, Planar | 63. Samsung, NEC |
| 24. NEC, Prysm, Silicon Graphics, Planar | 64. Samsung, NEC, Sony |
| 25. NEC, Samsung, Panasonic | 65. Samsung, NEC, Sony |
| 26. NEC, Scala, Smarter Sign | 66. Samsung, Sony |
| 27. None | 67. Tightrope, Digitalsignage |
| 28. Panasonic, Primeview, Christie | 68. Tightrope, Planar |
| 29. Panasonic, Primeview, Christie | 69. Tightrope, Samsung |
| 30. Planar | 70. Visix, NanoLumens |
| 31. Planar | 71. Visix, Tightrope |
| 32. Planar | |
| 33. PLANAR | |
| 34. Planar | |
| 35. Planar | |
| 36. Planar, Brite Signs | |
| 37. Planar, Christie | |
| 38. Planar, Christie, Samsung | |
| 39. Planar, LG | |
| 40. Planar, Nanolumens | |

VIDEO CONFERENCING-TELEPRESENCE SOLUTIONS

76% of guests are active in this category

- | | |
|---|--|
| 1. Acano/Cisco | 40. Polycom |
| 2. Agnostic | 41. POLYCOM |
| 3. Biamp | 42. Polycom |
| 4. BlueJeans, Cisco, Mersive, Vidyo | 43. Polycom |
| 5. BlueJeans, Cisco, Mersive, Vidyo | 44. Polycom |
| 6. Cisco | 45. Polycom |
| 7. Cisco | 46. Polycom |
| 8. Cisco | 47. Polycom |
| 9. Cisco | 48. Polycom |
| 10. Cisco | 49. Polycom |
| 11. cisco polycom other | 50. Polycom, Cisco |
| 12. Cisco, Clearone, Life Size | 51. Polycom, Cisco |
| 13. Cisco, Lifesize, Polycom, Vidyo, Blue
Jeans, Steelcase, Smart Technologies | 52. Polycom, Cisco |
| 14. Cisco, LifeSize, Polycom | 53. Polycom, Cisco |
| 15. Cisco, Polycom | 54. Polycom, Cisco |
| 16. Cisco, Polycom | 55. Polycom, Cisco |
| 17. Cisco, Polycom | 56. Polycom, Cisco |
| 18. Cisco, Polycom | 57. Polycom, Cisco, BlueJeans |
| 19. Cisco, Polycom, | 58. Polycom, Cisco, Microsoft |
| 20. CISCO, POLYCOM, MICROSOFT | 59. Polycom, Cisco, Sharp, Smart
Technologies |
| 21. Cisco, Polycom, Sharp | 60. Polycom, Cisco, Smart Technologies |
| 22. Cisco, Polycom, Starleaf | 61. Polycom, Cisco, Smart Technologies |
| 23. Cisco, Polycom, StarLeaf | 62. Polycom, Cisco, Vaddio |
| 24. Cisco, Polycom, Zoom | 63. Polycom, Cisco, Vaddio |
| 25. CISCO, POLYCOM, LIFESIZE | 64. Polycom, Cisco, Vidyo |
| 26. ClearOne, VADDIO | 65. Revolabs |
| 27. ClearOne, VADDIO | 66. SMART Technologies, Crestron, Epson |
| 28. Decline | 67. Starleaf, Vaddio |
| 29. Enopto, ClearOne, Polycom, Cisco, Citrix | 68. Vidyo |
| 30. Infocus | 69. Vidyo |
| 31. Life Size, Vaddio, Clearone | |
| 32. Life Size, Vaddio, Clearone | |
| 33. Lifesize | |
| 34. LifeSize | |
| 35. LifeSize, Cisco | |
| 36. Lifesize, Cisco, Polycom | |
| 37. Office 365 | |
| 38. Polycom | |
| 39. Polycom | |

Brand Analysis Index

1. Access Control Systems
2. Alarm Monitoring
3. Annunciators, Bells, Sirens, Strobes
4. Badging/ID Systems & Badges
5. Big Screen/Projection TVs
6. Building Automation Systems
7. Cameras
8. Central Station Receivers
9. Central Station Software
10. Distributors
11. DVRs
12. Fire Alarm Control Panels
13. Fire Detection System
14. Fire/Smoke/Gas Detectors
15. Gate/Door Operators
16. GPS/Mobile Tracking
17. Home Automation Systems
18. Housings, Enclosures, Mounts, Pan/Tilt
19. HVAC Control/Energy Management
20. Intrusion Alarm Control Panels
21. Intrusion Detection System
22. Intrusion Sensors/Detectors
23. Access Keypads
24. Leak Detection
25. Lighting Control Systems
26. Monitors
27. Multi-Room Audio Systems/In-wall Speakers
28. Personal Emergency Response Systems (PERS)
29. Reading Devices Cards/Credentials
30. Remote Video Monitoring Equipment/Software
31. Solar Power Systems
32. Structured Wiring Systems
33. Surround Sound Systems & Speakers
34. Access System Controllers
35. Telephone Entry/Intercom Systems
36. Toxic Gas Detection
37. Video Analytics
38. Video Business Intelligence Applications
39. Video Management Systems

ACCESS CONTROL SYSTEMS

82% of guests are active in this category

- | | |
|---|-----------------------------------|
| 1. A2, Axis, Paxton. Gallagher | 39. Lenel |
| 2. AMAG, RS2, Honeywell | 40. Lenel |
| 3. Amag, Softwarehouse, Brivo | 41. Lenel |
| 4. AMAG/Honeywell/PCSC | 42. Lenel, Avigilon |
| 5. Andover Continuum, Lenel TruPortal,
Lenel OnGuard | 43. Linear |
| 6. Anixter | 44. Linear Hubman |
| 7. Avigilon | 45. Paxton, Axis |
| 8. Bosch - Lenel | 46. Prowatch, SoftwareHouse, AMAG |
| 9. Brivo | 47. RS2 |
| 10. Brivo | 48. RS2, Bosch |
| 11. Brivo, DMP | 49. RS2, Identocard, ZKAccess |
| 12. Brivo, Honeywell | 50. S2 |
| 13. Continental | 51. S2 |
| 14. DMP | 52. S2, Lenel, Amag |
| 15. DMP DSC HONEYWELL | 53. Sonitrol, Qunitron |
| 16. DMP/ Lenel | 54. Sonitrol/S2/DMP |
| 17. dmp/honeywell | 55. Vanderbilt |
| 18. DMP/Maxxess/Honeywell | |
| 19. DSX | |
| 20. Galaxy | |
| 21. Genetec, S2, Open Options, Brivo | |
| 22. Hartman | |
| 23. honeywell | |
| 24. Honeywell | |
| 25. honeywell | |
| 26. Honeywell, Identocard, RS2 | |
| 27. Honeywell, Keyscan | |
| 28. Honeywell, Keyscan | |
| 29. Identocard, Honeywell | |
| 30. Identocard, RS2, Avigilon | |
| 31. Imron | |
| 32. INTERLOGIX, TRI-ED, ADI | |
| 33. Kantech | |
| 34. Kantech | |
| 35. Kantech, Honeywell | |
| 36. Kantech,AMAG | |
| 37. Keri/Honeywell | |
| 38. Keyscan | |

ALARM MONITORING

64% of guests are active in this category

- | | |
|--|----------------------------|
| 1. AFA, SAS | 40. UCC |
| 2. Alarm Central | 41. ucc/securecom/alarmnet |
| 3. Alarm Central | 42. United Central Control |
| 4. Alarm Monitoring Co-Op | 43. usa central station |
| 5. Alarmnet | |
| 6. Alarmnet, Alarm.com, Uplink | |
| 7. All American | |
| 8. All American, Monitronics, AvantGuard | |
| 9. API, Alarm.com | |
| 10. Bold Manitou | |
| 11. Centerpoint | |
| 12. CMS | |
| 13. CMS | |
| 14. Connectone/alarm.com/DMP | |
| 15. COPS | |
| 16. Criticom | |
| 17. Dynamark | |
| 18. INTERLOGIX, TRI-ED, ADI | |
| 19. METRODIAL | |
| 20. Monitoring Partners | |
| 21. My-Alarm | |
| 22. NMC | |
| 23. Rapid Response | |
| 24. Rapid Response | |
| 25. Rapid Response | |
| 26. rapid response | |
| 27. Rapid Response/COPS | |
| 28. Securall | |
| 29. Security Central | |
| 30. Security Central | |
| 31. Security Partners | |
| 32. Security Partners | |
| 33. Security Partners | |
| 34. Security Partners | |
| 35. SELECT SECURITY | |
| 36. SentryNet | |
| 37. SETEC | |
| 38. Southwest Dispatch | |
| 39. SW Dispatch | |

ANNUNCIATORS, BELLS, SIRENS, STROBES

88% of guests are active in this category

- | | |
|-------------------------------------|---|
| 1. 2 gig- Notifier ELk | 40. QED / UTC / Wheelock |
| 2. 2Gig, Honeywell, Interlogix | 41. siemens |
| 3. ADI | 42. Silent Knight, Honeywell |
| 4. ADI, SES, TriEd | 43. SILENT KNIGHT/WHEELLOCK |
| 5. ADI, TriEd | 44. sonitrol |
| 6. ADI, Tri-ed | 45. System Sensor |
| 7. DMP, Honeywell, ATW | 46. System Sensor |
| 8. dmp/honeywell/dsc | 47. System Sensor |
| 9. Edwards | 48. System Sensor |
| 10. Edwards, Concealite, | 49. System Sensor |
| 11. Elk | 50. System Sensor |
| 12. ELK | 51. System Sensor |
| 13. Elk / Honeywell | 52. system sensor, gentex, wheelock |
| 14. EST | 53. System Sensor, Wheelock, Doberman |
| 15. EST | 54. System Sensor/Amseco |
| 16. Firelite | 55. System Sensor/Firelite/SilentKnight |
| 17. HOneywell | 56. Systems Sendor |
| 18. Honeywell | 57. Sytem Sensor |
| 19. Honeywell | 58. Various |
| 20. Honeywell | 59. Wheelock/System Sensor |
| 21. Honeywell | |
| 22. Honeywell | |
| 23. HONEYWELL | |
| 24. Honeywell | |
| 25. Honeywell | |
| 26. Honeywell, DMP | |
| 27. Honeywell, GE | |
| 28. Interlogix | |
| 29. Interlogix | |
| 30. Interlogix | |
| 31. INTERLOGIX, TRI-ED, ADI | |
| 32. Matching panel | |
| 33. Moose, System Sensor | |
| 34. Napco, DMP | |
| 35. Notifier | |
| 36. Notifier | |
| 37. notifier | |
| 38. Notifier, Bosch, System Sensor | |
| 39. Potter, System Sensor, Vigilant | |

BADGING-ID SYSTEMS AND BADGES

70% of guests are active in this category

- | | |
|--|-------------------------------|
| 1. AMAG, Honeywell | 39. INTERLOGIX, TRI-ED, ADI |
| 2. Andover Continuum, Lenel TruPortal,
Lenel OnGuard, | 40. Kantech,AMAG |
| 3. Anixter | 41. Keri |
| 4. Avigilon, ADI | 42. Lenel |
| 5. Badgebuilder | 43. Lenel |
| 6. Brivo | 44. RS2 |
| 7. Brivo | 45. RS2, Identocard, ZKAccess |
| 8. Continental | 46. Sonitrol/S2/DMP |
| 9. DMP | 47. Vanderbilt, DSX, RS2 |
| 10. DMP DSC HONEYWELL | |
| 11. DMP/ Lenel | |
| 12. DSX | |
| 13. Elenel / Honeywell / DMP | |
| 14. Fargo | |
| 15. Fargo | |
| 16. HID | |
| 17. HID | |
| 18. HID | |
| 19. HID | |
| 20. HID | |
| 21. HID | |
| 22. HID | |
| 23. HID | |
| 24. HID | |
| 25. HID easy Lobby | |
| 26. HID, Allegion | |
| 27. HID, Datacard | |
| 28. HID, Fargo | |
| 29. HID, Identiv, Fargo | |
| 30. HID, MAGICARD, | |
| 31. HID/Fargo | |
| 32. honeywell | |
| 33. Honeywell | |
| 34. honeywell | |
| 35. Identocard | |
| 36. Identocard, ADI, ID wholesalers | |
| 37. Identocard, Honeywell | |
| 38. IEI Awid 26 bit | |



BRAND ANALYSIS

BIG SCREEN/PROJECTION TELEVISIONS

21% of guests are active in this category

1. ADI, Best Buuy
2. INTERLOGIX, TRI-ED, ADI
3. LG, Samsung
4. LG, Samsung, Sharp
5. Optima/Draper
6. samsung
7. Samsung
8. Sharp , Samsung , Panasonic
9. Sharp, Samsung
10. Sony
11. Sony
12. Sony
13. SONY, SAMSUNG
14. Vutec / Infocus



BRAND ANALYSIS

BUILDING AUTOMATION SYSTEMS

18% of guests are active in this category

1. ADI, TriEd
2. alarm.com
3. Control 4
4. Crestron, Paxton
5. Honeywell
6. Honeywell/Sonitrol
7. INTERLOGIX, TRI-ED, ADI
8. Jasco / Linear / Kwikset / Liftmaster
9. Kantech
10. RTI
11. Schneider Continuum
12. Schneider electric, Tridum

CAMERAS

99% of guests are active in this category

- | | |
|--|---|
| 1. 2 GIG, FLIR, ALARM.COM | 39. HIK Vision, Speco, Digital Watchdog |
| 2. 3xLogic/Arecont/DW | 40. HIKvision |
| 3. ACTI | 41. Hikvision |
| 4. Acti | 42. Hikvision |
| 5. Acti/Hikvision | 43. HIKVISION HONEYWELL |
| 6. Alarm.com, Honeywell | 44. Hikvision, Axis, Arecont |
| 7. Anixter | 45. HikVision, Honeywell, etc. |
| 8. Arecont, Panasonic, Samsung | 46. Hikvision, Pelco |
| 9. Arecont, Hanawa Techwin, Panasonic | 47. hikvision/honeywell |
| 10. Arecont, Pelco, Verint | 48. HIKVISION/SPECO |
| 11. Avigilon | 49. HIL Vision |
| 12. Avigilon, Arecont, Sony | 50. Honeywell |
| 13. Avigilon, Geovision, Hikvision | 51. Honeywell, Avigilon, Panasonic |
| 14. Avigilon, IndigoVision | 52. Honeywell, Axis |
| 15. Avigilon, panasonic, axis | 53. Honeywell, Digital WatchDog |
| 16. Avigilon/House Brand | 54. honeywell/axis/ vivient |
| 17. Axis | 55. Interlogix |
| 18. Axis | 56. INTERLOGIX, TRI-ED, ADI |
| 19. Axis, Arecont Vision, Hikvision | 57. LTS / Everfocus / Speco |
| 20. Axis, Arecont, Sony, Hykvision | 58. LTS, Panasonic |
| 21. Axis, Panasonic, Avigilon | 59. Mobotix |
| 22. Axis, Sony, Panasonic, FLIR, | 60. Mobotix, HIKVision |
| 23. Axis, Speco, Bosch | 61. Panasonic, Avigilon, Arecont |
| 24. Axis/3 X Logic/ Videofied | 62. Panasonic, Avigilon, Honeywell |
| 25. Axis/3xLogic | 63. Samsung |
| 26. Axis/Bosch/ONIX | 64. samsung hikvision, bosch |
| 27. Axis/Clinton/Hikvision | 65. Sony, Axis, Hikvision |
| 28. AXIS/SONY/Vivotek | 66. Speco, Axis |
| 29. CBC | |
| 30. CBC | |
| 31. digital watchdog | |
| 32. Digital Watchdog , Honeywell, Axis,
Arecont | |
| 33. Digital Watchdog, Avycon | |
| 34. Digital Watchdog/Axis/Avigilon | |
| 35. DW | |
| 36. Ganz, PSA, Tri-ed | |
| 37. HIK vision | |
| 38. Hik Vision | |

CENTRAL STATION RECEIVERS

45% of guests are active in this category

1. ADI, Tri-ed
2. AES/DMP/Sureguard/Ademco
3. Alarm.com
4. Bosch
5. Bosch
6. Bosch
7. Bosch
8. Bosch
9. Bosch
10. bosch, sureguard
11. DMP
12. DMP
13. DMP
14. DMP, Surguard
15. DSC
16. Honeywell/DMP/Bosch
17. INTERLOGIX, TRI-ED, ADI
18. Radionics
19. Radionics
20. SONIP/Manitou
21. Sonitrol
22. sonitrol
23. SureGurad, Radionics, DMP, Alarmnet
24. Surgard
25. SURGARD
26. Surgard
27. Surgard, DMP, Honeywell, Europlex,
Paradox, Napco
28. SurGard/ DMP/ Bosch/ Honeywell/ AES
29. System III/ SonIP
30. usa central station

CENTRAL STATION SOFTWARE

51% of guests are active in this category

1. ADI, Tri-ed
2. Alarm.com
3. Bold
4. BOLD
5. Bold
6. Bold
7. Bold
8. Bold (Manitou)
9. Bold Manitou
10. Bold, Manito
11. Bold/Manitou
12. BOLD/SonIP
13. Dice
14. DICE
15. DMP
16. INTERLOGIX, TRI-ED, ADI
17. MAS
18. MAS
19. MAS
20. MAS
21. MAS
22. Micro Key
23. Microkey
24. Microkey
25. MicroKey
26. MicroKey Software
27. Security Information Systems SIS
28. SIMS
29. sims
30. SONIP/BOLD
31. Sonitrol
32. sonitrol
33. STAGES
34. usa central station

DISTRIBUTORS

94% of guests are active in this category

- | | |
|--|--|
| 1. ADI | 39. Anixter |
| 2. ADI | 40. Anixter, Accu-Tech, ADI |
| 3. ADI | 41. Anixter, Ingram Micro, ADI, Cassidy |
| 4. ADI | 42. CSC |
| 5. ADI | 43. CSC, ADI, Accutech |
| 6. ADI | 44. CSC, ADI, Anixter |
| 7. adi | 45. CSC, ADI, SES |
| 8. ADI | 46. DSX, 2Gig, Hik Vision |
| 9. ADI | 47. honeywell bosch siemens |
| 10. ADI & Tried | 48. INTERLOGIX, TRI-ED, ADI |
| 11. ADI and a number of others. | 49. Napco, DMP, Private Label Video and Avigilon |
| 12. ADI SYSTEMS DEPOT | 50. Northern Tri-Ed, ADI |
| 13. ADI, Alarmex, Tri-ED | 51. Notifier |
| 14. ADI, APD, TRIED | 52. PSA |
| 15. ADI, Bosch. TriEd | 53. PSA |
| 16. ADI, Cresent electric, Anexter | 54. PSA Security Network |
| 17. ADI, CSC/Westco, SES | 55. PSA, ADI, All Other |
| 18. ADI, DMP, CBC | 56. PSA, ADI, RS2 |
| 19. ADI, edist and Triad | 57. PSA, ADI, Tri-ed |
| 20. ADI, PSA, WCW | 58. Schlage, ADI, Brivo |
| 21. ADI, Scan Source, Security Lock Hardware | 59. SES, ADI, Autco, LTS, Tri-Ed |
| 22. ADI, Scansource, Ingram Micro | 60. TriEd |
| 23. ADI, SDI, Graybar | 61. Tri-Ed |
| 24. ADI, SES, | 62. Tri-ed, ADI, Wave |
| 25. ADI, SES, TriEd | 63. Tri-Ed, Edist, ADI |
| 26. ADI, TRI ED, SCP ,WAVE | |
| 27. ADI, Tri-Ed | |
| 28. ADI, Tri-ed, Anixter | |
| 29. ADI, Tri-Ed, Arlenco | |
| 30. ADI, TriEd, Eecol | |
| 31. ADI, Tried, PSA | |
| 32. ADI, TriEd, Scansource | |
| 33. ADI, Tried, SES | |
| 34. ADI/Brooklyn Supply/Gamewell | |
| 35. adi/dmp/tried | |
| 36. ADI/Tri-Ed | |
| 37. ADI/Tri-Ed/DMP | |
| 38. Adi-Alarmax | |

DVRs

97% of guests are active in this category

- | | |
|--|---------------------------------------|
| 1. 3X Logic | 40. Hikvision |
| 2. 3xLogic/Digital Watchdog | 41. Hikvision - Pelco |
| 3. 3xLogic/DW | 42. HIKVISION HONEYWELL |
| 4. Alarm.com | 43. HikVision, Honeywell, etc |
| 5. Anixter | 44. hikvision/honeywell |
| 6. Avigilon | 45. HIKVISION/SPECO/DW |
| 7. Avigilon, Exacqvision, Dvtel | 46. Honeywell |
| 8. Avigilon, Geovision, Hikvision | 47. Honeywell |
| 9. Avigilon, Honeywell, Exacvision | 48. Honeywell/ Hikvision/ Salient |
| 10. Avigilon, Indigovision | 49. honeywell/salient/hikvision |
| 11. Avigilon/House Brand | 50. Interlogix / Lenel |
| 12. Avycon | 51. INTERLOGIX, TRI-ED, ADI |
| 13. bosch | 52. LTS / Everfocus |
| 14. Bosch/ONIX | 53. LTS, Panasonic |
| 15. CBC | 54. Milestone |
| 16. CBC | 55. Milestone, Self Built |
| 17. Clinton | 56. Mobotix |
| 18. Digital Watchdog | 57. own brand |
| 19. Digital Watchdog | 58. Panasonic, Avigilon, Honeywell |
| 20. Digital Watchdog | 59. Pelco, Lenel, |
| 21. Digital Watchdog, Exacq, Hanawa | 60. Salient |
| 22. DW | 61. Salient Systems/Clinton/Hikvision |
| 23. Everfocus, Speco | 62. Samsung |
| 24. Exacq | 63. Speco, Exaq |
| 25. Exacq | 64. truvision |
| 26. Exacq, Avigilon, Genetech | 65. Truvision, Exaq, Pelco |
| 27. Exacq, Openeye, March Networks | |
| 28. Exacq, Seneca Data, Avigilon | |
| 29. Exacqvision | |
| 30. Exacqvision, VideoInsight, Hikvision | |
| 31. FLIR, 2 GIG, ARLAR.COM | |
| 32. Hik | |
| 33. HIK Vision | |
| 34. HIK Vision | |
| 35. HIK Vision, Speco, Digital Watchdog | |
| 36. Hikvision | |
| 37. HIKvision | |
| 38. HIKVision | |
| 39. Hikvision | |

FIRE ALARM CONTROL PANELS

79% of guests are active in this category

- | | |
|-------------------------------------|-----------------------------|
| 1. ADI, SES, TriEd | 41. Notifier |
| 2. ADI, TriEd | 42. Notifier FCI |
| 3. Bosch | 43. Notifier, Bosch |
| 4. Bosch/Honeywell | 44. siemens |
| 5. DMP, FCI, Napco | 45. Silent Knight |
| 6. DMP, Potter, Vigilant | 46. Silent Knight |
| 7. DMP/ Bosch/ Notifier | 47. Silent Knight |
| 8. dmp/siemens/firelite | 48. Silent Knight |
| 9. Edwards | 49. Silent Knight, Firelite |
| 10. Edwards | 50. Silent Knight, Firelite |
| 11. EST | 51. Silent Knight/Firelite |
| 12. EST | 52. sonitrol |
| 13. Farenhyt/Silent Knight | 53. UTC / EST |
| 14. Fire Lite | |
| 15. Fire Lite, Silent Knight, Bosch | |
| 16. Firelite | |
| 17. Firelite | |
| 18. Firelite | |
| 19. Firelite | |
| 20. Firelite / Silent Knight | |
| 21. Firelite, Bosch, DMP | |
| 22. Firelite/Silent Knight | |
| 23. Gamewell | |
| 24. HARRINGTON/POTTER | |
| 25. Hneywell Gamewell FCI | |
| 26. Honeywell | |
| 27. Honeywell | |
| 28. Honeywell | |
| 29. Honeywell | |
| 30. Honeywell | |
| 31. Honeywell | |
| 32. Honeywell | |
| 33. Honeywell | |
| 34. Honeywell | |
| 35. Honeywell - mainly Firelite. | |
| 36. HONEYWELL DMP | |
| 37. Honeywell, Bosch | |
| 38. INTERLOGIX, TRI-ED, ADI | |
| 39. nofifier | |
| 40. Notifier | |

FIRE DETECTION

78% of guests are active in this category

- | | |
|-------------------------------------|-------------------------------|
| 1. ADI, SES, TriEd | 40. Notifier, Firelite, Bosch |
| 2. ADI, TriEd | 41. siemens |
| 3. Bosch | 42. Silent Knight |
| 4. Bosch/Honeywell | 43. Silent Knight |
| 5. DMP, Potter, Vigilant | 44. Silent Knight |
| 6. DMP/ Notifier | 45. Silent Knight |
| 7. dmp/honeywell/dsc | 46. Silent Knight |
| 8. Edwards | 47. Silent Knight, Firelite |
| 9. Edwards | 48. Silent Knight/Firelite |
| 10. EST | 49. sonitrol |
| 11. EST | 50. System Sensor |
| 12. Farenhyt/Silent Knight | 51. System Sensor |
| 13. Fire Lite | 52. UTC / EST |
| 14. Fire Lite, Silent Knight, Bosch | |
| 15. Firelite | |
| 16. Firelite | |
| 17. Firelite | |
| 18. Firelite, Bosch, DMP | |
| 19. Firelite/Silent Knight | |
| 20. Gamewell | |
| 21. HARRINGTON | |
| 22. Honeywel, Bosch | |
| 23. HOneywell | |
| 24. Honeywell | |
| 25. Honeywell | |
| 26. Honeywell | |
| 27. Honeywell | |
| 28. Honeywell | |
| 29. HONEYWELL | |
| 30. Honeywell | |
| 31. Honeywell | |
| 32. Honeywell, GE | |
| 33. Interlogix | |
| 34. INTERLOGIX, TRI-ED, ADI | |
| 35. Napco, DMP, FCI | |
| 36. Notifier | |
| 37. Notifier | |
| 38. Notifier | |
| 39. notifier | |

FIRE-SMOKE-GAS DETECTORS

85% of guests are active in this category

- | | |
|---|---|
| 1. 2 GIG, HONEYWELL | 40. System Sensor |
| 2. 2Gig, Honeywell, Interlogix | 41. System Sensor |
| 3. ADI, SES, TriEd | 42. System Sensor |
| 4. ADI, TriEd | 43. System Sensor |
| 5. Bosc bh | 44. System Sensor |
| 6. Bosch/Honeywell | 45. System Sensor |
| 7. dmp/honeywell/dsc | 46. System Sensor |
| 8. Edwards | 47. SYSTEM SENSOR |
| 9. Edwards | 48. System Sensor |
| 10. EST | 49. System Sensor |
| 11. EST | 50. System Sensor |
| 12. EST / System Sensor | 51. System Sensor |
| 13. Firelite | 52. System Sensor, Bosch |
| 14. GE | 53. System Sensor, Honeywell |
| 15. HARRINGTON/SILENT KNIGHT | 54. System Sensor, Pama |
| 16. Honerywell | 55. System Sensor/Firelite/SilentKnight |
| 17. HOneywell | 56. System Sensor/Silent Knight |
| 18. Honeywell | 57. System Sensors |
| 19. Honeywell | |
| 20. Honeywell | |
| 21. Honeywell | |
| 22. Honeywell | |
| 23. Honeywell | |
| 24. Honeywell / System Sensor | |
| 25. Honeywell, Bosch | |
| 26. Honeywell, GE | |
| 27. Honeywell, System Sensor | |
| 28. Interlogix | |
| 29. Interlogix | |
| 30. INTERLOGIX, TRI-ED, ADI | |
| 31. Matching panel, DMP, Honeywell,
Gamewell | |
| 32. Nofier, Macurco | |
| 33. Notifer/FCI | |
| 34. Notifier | |
| 35. Notifier | |
| 36. Potter, SystemSensor, Macurco | |
| 37. siemens | |
| 38. sonitrol | |
| 39. System Sensor | |

GATE-DOOR OPERATORS

33% of guests are active in this category

1. ADI
2. Anixter
3. Automatic Systems, Door King,
HySecurity
4. Avigilon, ADI
5. Chamberlain
6. Chamberlin
7. Door King
8. Door King
9. Door King
10. Door King
11. Door King, LiftMaster
12. Door King, Schlage
13. doorking
14. Doorking
15. Doorking / Viking / Linear Hubman
16. FAAC
17. FASC
18. INTERLOGIX, TRI-ED, ADI
19. Linear
20. PSA, Tri-ed
21. Senstar
22. Wallace, Federal

GPS MOBILE TRACKING

43% of guests are active in this category

1. Alarm Central
2. Alarmnet
3. Argotrak
4. Contigo
5. CONTIGO
6. Fleetmatics
7. Fleetmatics
8. Honeywell
9. Honeywell
10. Honeywell
11. INTERLINK
12. INTERLOGIX, TRI-ED, ADI
13. MAS
14. Mobile Tracker
15. My-Alarm
16. Nextraq
17. Skybitz
18. SW Dispatch
19. TELUS
20. Uplink
21. Uplink
22. Uplink
23. uplink
24. Uplink
25. Uplink GPS
26. US Fleet, Honeywell
27. usa central station
28. Verizon
29. Version

HOME AUTOMATION SYSTEMS

39% of guests are active in this category

1. 2 GIG
2. 2 Gig
3. ADI, TriEd
4. alarm.com
5. Alarm.com, Control \$
6. Alarm.com, Honeywell
7. C4
8. Control 4
9. Control 4
10. Creston, Interlogix, Paxton
11. DMP
12. DMP/Honeywell
13. dmp/honeywell
14. Honeywell
15. Honeywell
16. Honeywell
17. Honeywell
18. INTERLOGIX, TRI-ED, ADI
19. Jasco / Linear / Kwikset / Liftmaster
20. Leviton, Honeywell
21. RTI
22. Savant, Elan, RTI
23. Schlage
24. TotalConnect / Zwave by Honeywell
25. Vantage
26. White Rabbit/Total Connect

HOUSINGS, ENCLOSURES, MOUNTS, PAN/TILT

82% of guests are active in this category

- | | |
|-------------------------------------|-------------------------------------|
| 1. 3xLogic/DW | 40. Honeywell |
| 2. ACTI | 41. INTERLOGIX, TRI-ED, ADI |
| 3. Acti | 42. LTS |
| 4. ADI | 43. LTS, Panasonic |
| 5. Anixter | 44. Mobotix |
| 6. Arecont, Panasonic, Samsung | 45. Mobotix, HIKVision |
| 7. Arecont, Pelco, Verint | 46. Panasonic, Honeywell, |
| 8. Avigilon | 47. Pandouit |
| 9. Avigilon, IndigoVision | 48. Pelco |
| 10. Avigilon, panasonic, axis | 49. Pelco |
| 11. Axis | 50. Pelco / Axis |
| 12. Axis | 51. Random |
| 13. Axis, Arecont | 52. Same as Camera Used |
| 14. Axis, Samsung, Speco | 53. Sanus, SnapAV |
| 15. Axis, Videolarm, Arecont Vision | 54. Speco |
| 16. Axis/Bosch | 55. Videotec, Manufacturer Specific |
| 17. Axis/Clinton/Hikvision | |
| 18. AXIS/SONY/Vivotek | |
| 19. Bosch | |
| 20. CBC | |
| 21. Digital Watchdog | |
| 22. digital Watchdog | |
| 23. Digital Watchdog, Avycon | |
| 24. DW | |
| 25. EMI | |
| 26. Ganz, PSA, Tri-ed | |
| 27. Hik | |
| 28. HIK Vision | |
| 29. HIK Vision | |
| 30. Hikvision | |
| 31. HIKvision | |
| 32. HIKVISION | |
| 33. Hikvision | |
| 34. Hikvision | |
| 35. Hikvision - Pelco | |
| 36. HIKVISION HONEYWELL | |
| 37. hikvision/honeywell | |
| 38. honeywell | |
| 39. Honeywell | |



BRAND ANALYSIS

HVAC CONTROL/ENERGY MANAGEMENT

28% of guests are active in this category

1. 2 Gig
2. ADI, TriEd
3. Alarm.com, Honeywell
4. Alarm.com
5. Alarm.Com / Linear 2GIG
6. ALARM.COM, 2 GIG
7. Control 4
8. HAI
9. Honeywell
10. Honeywell
11. Honeywell
12. INTERLOGIX, TRI-ED, ADI
13. Leviton, Honeywell
14. Lutron
15. RTI
16. Schneider Continuum
17. Schneider electric
18. TotalConnect / Zwave by Honeywell
19. Venstar

INTRUSION ALARM CONTROL PANELS

97% of guests are active in this category

1. 2 GIG, HONEYWELL
2. 2GIG / Honeywell Vista / DSC
3. 2Gig, Honeywell, Interlogix
4. Ademco, DMP, Bosch
5. ADI, SES, TriEd
6. ADI, TriEd
7. ADI, Tri-ed
8. Bosch
9. bosch
10. Bosch - Honeywell
11. bosch, ademco
12. Bosch, DMP, Ademco
13. Bosch/Honeywell
14. DMP
15. DMP
16. DMP
17. DMP
18. DMP
19. DMP
20. DMP, 2GIG
21. DMP, Honeywell
22. DMP, Honeywell
23. DMP, Honeywell, Bosch
24. DMP,Bosch,Ademco
25. DMP/2GIG/Ademco
26. DMP/Honeywell/ Bosch
27. dmp/honeywell/dsc
28. DSC
29. DSC
30. DSC
31. GC3,
32. Honeywell
33. Honeywell
34. Honeywell
35. Honeywell
36. Honeywell
37. Honeywell
38. Honeywell
39. Honeywell
40. Honeywell
41. Honeywell
42. Honeywell & Linear
43. HONEYWELL DMP
44. Honeywell, 2GIG, DMP
45. Honeywell, Bosch
46. Honeywell, DMP
47. Honeywell, DMP
48. Honeywell, DMP and 2Gig
49. Honeywell, Gallagher, Bosch, DSX,
50. Honeywell, UTC
51. Honeywell/DMP
52. HONEYWELL/DMP/NAPCO
53. Honeywell/Sonitrol
54. Inetlogix, Honeywell
55. Interlogix
56. Interlogix
57. Interlogix
58. Interlogix, Bosch
59. INTERLOGIX, TRI-ED, ADI
60. Lenel/DMP/Honeywell
61. Napco, DMP, 2-Gig
62. Napco/Honeywell
63. sonitrol
64. Sonitrol, NAPCO
65. Sonitrol/DMP

INTRUSION DETECTION

91% of guests are active in this category

- | | |
|--------------------------------|-----------------------------|
| 1. 2 Gig | 40. Honeywell |
| 2. 2Gig, Honeywell, Interlogix | 41. Honeywell |
| 3. Ademco, DMP, Bosch | 42. Honeywell |
| 4. ADI, SES, TriEd | 43. Honeywell |
| 5. ADI, TriEd | 44. Honeywell & Linear |
| 6. ADI, Tri-ed | 45. Honeywell, Bosch |
| 7. Bosch | 46. Honeywell, DMP |
| 8. Bosch | 47. Honeywell, DMP |
| 9. Bosch | 48. Honeywell, GE |
| 10. Bosch | 49. Honeywell, UTC, Bosch |
| 11. bosch | 50. Honeywell/DMP |
| 12. bosch, ademco | 51. HONEYWELL/DMP/NAPCO |
| 13. Bosch/Honeywell | 52. Honeywell/Sonitrol |
| 14. DMP | 53. Interlogix |
| 15. DMP | 54. Interlogix |
| 16. DMP | 55. Interlogix |
| 17. DMP | 56. INTERLOGIX, TRI-ED, ADI |
| 18. DMP | 57. Napco, DMP, 2-Gig |
| 19. DMP | 58. Sonitrol |
| 20. DMP | 59. sonitrol |
| 21. DMP / Honeywell | 60. Sonitrol/DMP |
| 22. DMP, 2 GIG | 61. Various |
| 23. DMP, Honeywell, Bosch | |
| 24. DMP,Bosch,Ademco | |
| 25. DMP/ Honeywell/ Bosch | |
| 26. DMP/2GIG/Ademco | |
| 27. dmp/honeywell/dsc | |
| 28. DSC | |
| 29. DSC | |
| 30. Honeywell | |
| 31. Honeywell | |
| 32. Honeywell | |
| 33. Honeywell | |
| 34. Honeywell | |
| 35. Honeywell | |
| 36. Honeywell | |
| 37. Honeywell | |
| 38. Honeywell | |
| 39. HONEYWELL | |

INTRUSION SENSORS-DETECTORS

93% of guests are active in this category

- | | |
|--------------------------------|-----------------------------|
| 1. 2 Gig | 40. Honeywell, DMP |
| 2. 2 GIG, HONEYWELL | 41. Honeywell, DMP |
| 3. 2GIG / Honeywell | 42. Honeywell, GE |
| 4. 2Gig, Honeywell, Interlogix | 43. Honeywell, GE |
| 5. Ademco, GRI, | 44. Honeywell, Sentrol, UTC |
| 6. ADI, SES, TriEd | 45. Honeywell/ Optex |
| 7. ADI, TriEd | 46. Honeywell/DMP/Inovonics |
| 8. ADI, Tri-ed | 47. HONEYWELL/DMP/NAPCO |
| 9. Bosch | 48. Honeywell/Napco |
| 10. bosch | 49. Honeywell/Sonitrol/GRI |
| 11. Bosch - Sentrol | 50. Interlogix |
| 12. Bosch, DMP | 51. Interlogix |
| 13. Bosch/Honeywell | 52. Interlogix |
| 14. Bosch/Sentrol/ | 53. INTERLOGIX, TRI-ED, ADI |
| 15. DMP | 54. Napco, DMP |
| 16. DMP | 55. Optex, Bosch |
| 17. DMP | 56. Sentrol / UTC |
| 18. DMP, 2 GIG | 57. Sentrol, Bosch, Ademco |
| 19. DMP, GRI, Honeywell | 58. sonitrol |
| 20. DMP, Honeywell | 59. Sonitrol, Sentrol |
| 21. dmp/honeywell/dsc | 60. Sonitrol/DMP |
| 22. DSC and Optex | 61. UTC |
| 23. DSC | 62. UTC, Honeywell |
| 24. DSC | |
| 25. DSC/Bosch | |
| 26. Edwards | |
| 27. Honeywell | |
| 28. Honeywell | |
| 29. Honeywell | |
| 30. Honeywell | |
| 31. Honeywell | |
| 32. Honeywell | |
| 33. Honeywell | |
| 34. Honeywell | |
| 35. Honeywell & Linear | |
| 36. HONEYWELL DMP | |
| 37. Honeywell, 2GIG | |
| 38. Honeywell, Bosch | |
| 39. Honeywell, Bosch, GE | |

KEYPADS

66% of guests are active in this category

- | | |
|-----------------------------|------------------------|
| 1. ADI, PSA, Identocard | 40. RS2, Bosch |
| 2. AMAG, RS2, Honeywell | 41. RS2, ZKAccess |
| 3. Anixter | 42. Securitron |
| 4. AVE, HONEYWELL | 43. sonitrol |
| 5. Avigilon, ADI | 44. Sonitrol/DMP/Essex |
| 6. bosch | |
| 7. Bosch - Honeywell | |
| 8. DMP | |
| 9. DMP | |
| 10. DMP | |
| 11. DMP / Lenel | |
| 12. DMP/Honeywell | |
| 13. HID | |
| 14. HID | |
| 15. HID | |
| 16. HID | |
| 17. HID | |
| 18. HID | |
| 19. HID, Allegion | |
| 20. HID, APTiq | |
| 21. HID, Essex | |
| 22. HID, Identiv | |
| 23. HID, IEI | |
| 24. HID, Kantech | |
| 25. HID, Schlage, Linear | |
| 26. honeywell | |
| 27. Honeywell | |
| 28. Honeywell | |
| 29. Honeywell | |
| 30. Honeywell | |
| 31. HONEYWELL DMP | |
| 32. IED | |
| 33. INTERLOGIX, TRI-ED, ADI | |
| 34. Keyscan, IEI | |
| 35. Lenel | |
| 36. Linear | |
| 37. Linear/Nortek | |
| 38. Napco, DMP | |
| 39. Paxton, HID | |

LEAK DETECTION

43% of guests are active in this category

1. 2 GIG
2. ademco
3. ADI, SES, TriEd
4. ADI, TriEd
5. ADI, Tri-ed
6. DMP
7. Ecolink, Honeywell, Nortek
8. GRI
9. Honeywell
10. Honeywell
11. Honeywell
12. Honeywell
13. Honeywell
14. honeywell
15. Honeywell, GE
16. Interlogix
17. Interlogix
18. INTERLOGIX, TRI-ED, ADI
19. Macurco
20. MACURCO
21. Macurco
22. Marcurco
23. Sentrol
24. Various
25. Water Cop
26. Watercop / 2 GIG
27. Winlan
28. Winland
29. Winland



BRAND ANALYSIS

LIGHTING CONTROL SYSTEMS

28% of guests are active in this category

1. 2 GIG
2. ADI, TriEd
3. Control 4
4. Control 4
5. Crestron
6. Crestron, AMX
7. INTERLOGIX, TRI-ED, ADI
8. Jasco / Lutron
9. Leviton
10. Lutron
11. Lutron
12. Lutron
13. Lutron, Vantage
14. Schneider Continuum
15. TotalConnect / Zwave by Honeywell
16. Universal Remote
17. Vantage, Lutron
18. Z Wave
19. Z-wave

MONITORS

85% of guests are active in this category

- | | |
|--------------------------------------|-----------------------------|
| 1. ACER | 40. samsung |
| 2. ADI | 41. Samsung |
| 3. Anixter | 42. Samsung |
| 4. Best Buy | 43. Samsung |
| 5. CBC | 44. Samsung |
| 6. CBC | 45. Samsung |
| 7. Cheapest, usually Costco (really) | 46. samsung |
| 8. Clinton | 47. Sony |
| 9. Clinton | 48. Speco |
| 10. Deal of the day | 49. Tatung |
| 11. Dell | 50. ToteVision, Orion, COFS |
| 12. Dell | 51. Triview |
| 13. Dell, Orion | 52. View Sonic |
| 14. Depends on application | 53. Viewsonic |
| 15. General | 54. ViewZ |
| 16. Hik | 55. WBox |
| 17. HIK Vision | 56. WBOX |
| 18. HIKvision | 57. Whitebox |
| 19. HIKVISION | |
| 20. HIKVISION HONEYWELL | |
| 21. hikvision/honeywell | |
| 22. Honeywell | |
| 23. ingram micro | |
| 24. INTERLOGIX, TRI-ED, ADI | |
| 25. LG | |
| 26. LG, Samsung, HP | |
| 27. LTS / Amazon | |
| 28. LTS, Panasonic | |
| 29. NCR, Samsung | |
| 30. none | |
| 31. Northern | |
| 32. Nuvo | |
| 33. Pelco | |
| 34. Pelco / INterlogix | |
| 35. Planar | |
| 36. PSA, Tri-ed, ADI | |
| 37. Retail purchases. | |
| 38. SAMSUNG | |
| 39. Samsung | |



BRAND ANALYSIS

MULTI-ROOM AUDIO SYSTEMS/IN-WALL SYSTEMS

34% of guests are active in this category

1. ADI, TriEd
2. All Tech
3. bose controlspace / fsr
4. BOSE, CHANNEL VISION, ABUS
5. Control 4
6. Crestron, Harman-Kardon, JBL
7. CSC
8. Current Audio
9. Elan, Vantage, Sonos
10. Extron
11. INTERLOGIX, TRI-ED, ADI
12. JBL
13. JBL
14. Legrand
15. Legrand, Bose
16. Nuvo / Proficient / Polk Audio
17. Nuvo, Savant, Elan
18. Russ Sound
19. Russound
20. Russound
21. Sonos
22. Speaker Craft
23. Tru-Audio/NUVO

PERSONAL EMERGENCY RESPONSE SYSTEMS (PERS)

45% of guests are active in this category

1. ADI, SES, TriEd
2. ADI, TriEd
3. ADI, tri-ed
4. Ascom, Status solution, cornell
5. Bosch
6. Code Blue
7. Commend
8. DSC - Telguard
9. ELPAS, Lynx
10. FreeUs / Nortek
11. HOneywell
12. Honeywell
13. Honeywell
14. Honeywell
15. INTERLOGIX, TRI-ED, ADI
16. Life Sentryh
17. LifeSentry
18. Linear
19. Linear
20. Logicmark
21. Logicmark
22. LogicMark
23. Logicmark, Linear
24. Nortek
25. Numera
26. SMARTTEK
27. Telguard
28. Tyco
29. Various
30. VISONIC

READING DEVICE CARDS-CREDENTIALS

76% of guests are active in this category

- | | |
|-----------------------------|-------------------------------|
| 1. AMAG, RS2, Honeywell | 41. Kantech,AMAG |
| 2. Anixter | 42. Keri/HID |
| 3. Avigilon, ADI | 43. Keyscan |
| 4. Awid / IEI | 44. Keyscan |
| 5. DMP | 45. LENEL |
| 6. FirstAction, Brivo, DMP | 46. Lenel |
| 7. HID | 47. Lenel / DMP |
| 8. HID | 48. Linear |
| 9. HID | 49. Paxton, HID |
| 10. HID | 50. RS2, Identicard, ZKAccess |
| 11. HID | 51. S2 |
| 12. HID | |
| 13. HID | |
| 14. HID | |
| 15. HID | |
| 16. HID | |
| 17. HID | |
| 18. HID | |
| 19. HID | |
| 20. HID | |
| 21. HID | |
| 22. hid | |
| 23. HID | |
| 24. HID | |
| 25. HID | |
| 26. HID | |
| 27. HID | |
| 28. HID | |
| 29. HID, 3MIL | |
| 30. HID, Allegion | |
| 31. HID, Aptiq | |
| 32. HID, Aptiq | |
| 33. HID, Honeywell | |
| 34. HID, Identiv, Awid | |
| 35. HID, Kantech | |
| 36. honeywell | |
| 37. honeywell | |
| 38. Honeywell, HID | |
| 39. Identicard, RS2, Paxton | |
| 40. INTERLOGIX, TRI-ED, ADI | |



BRAND ANALYSIS

REMOTE VIDEO MONITORING EQUIPMENT/SOFTWARE

52% of guests are active in this category

1. 3X logic/sonitrol
2. Alarm.com
3. AXIS
4. Bold, iViewNow
5. Bold, Manito
6. Bosch
7. checkvideo/iviewnow
8. Dice and Xtralis
9. Digital Watchdog
10. eagle eye
11. EagleEye, Mobotix
12. Hikvision VMS
13. Honeywell
14. I View Now
15. I Viewnow/Sonavison
16. I-BiewNow
17. Immix
18. Interlogix, Alarm.com
19. INTERLOGIX, TRI-ED, ADI
20. IVIEW Now
21. i-view Now, MicroKey Software
22. IViewNow
23. MAS
24. MicroKey
25. Opensight/Suresight
26. Salient
27. Salient
28. SONIP
29. Sonitrol / 3xLogic
30. Sureview
31. usa central station
32. Videofied
33. Videofied
34. videofied
35. Videofied



BRAND ANALYSIS

SOLAR POWER SYSTEMS

3% of guests are active in this category

1. INTERLOGIX, TRI-ED, ADI
2. Vorp Energy

STRUCTURED WIRING SYSTEMS

40% of guests are active in this category

1. ADI
2. ADI, TriEd
3. Belden
4. Control 4
5. CSC
6. Honeywell
7. Honeywell
8. Honeywell / Genisis
9. Honwywell
10. Hubbel / Ortronics / Hitachi
11. ICC
12. INTERLOGIX, TRI-ED, ADI
13. Legrand
14. Legrand
15. Legrand
16. Leviton
17. Leviton
18. leviton
19. Mohawk
20. ON Q
21. On-Q
22. On-Q , USTEC
23. Ortronics, Hubbell
24. Premier
25. Subcontracted
26. Various
27. Windy City, Signamax, OCC



BRAND ANALYSIS

SURROUND SOUND SYSTEMS & SYSTEMS

25% of guests are active in this category

1. ADI, TriEd
2. BOSE, SPEAKER CRAFT
3. Control 4
4. current
5. Denon
6. INTERLOGIX, TRI-ED, ADI
7. JBL
8. JBL
9. Kilpesch, Niles, Speakercraft
10. Klipsch
11. Nuvo / Yamaha / Pioneer
12. Onkyo
13. Quam-Nichols Company
14. Russound
15. SnapAV, Jamo, Monitor Audio, Sonance
16. Sony
17. Tru-Audio

SYSTEM CONTROLLERS

70% of guests are active in this category

- | | |
|---|-----------------------------------|
| 1. AMAG, RS2, Honeywell | 39. Mercury, HID |
| 2. Amag, UTC, Softwarehouse | 40. Mercury, Software House, AMAG |
| 3. AMAG/Honeywell/PCSC | 41. Paxton, HID |
| 4. Andover Continuum, Lenel TruPortal,
Lenel OnGuard | 42. RS2 |
| 5. Anixter | 43. RS2, Bosch |
| 6. Avigilon, ADI | 44. RS2, Identocard, ZKAccess |
| 7. Bosch - Lenel | 45. S2. Axis |
| 8. Brivo | 46. Sonitrol, Qunitron |
| 9. DMP | 47. Sonitrol/S2/DMP |
| 10. DMP | |
| 11. DMP | |
| 12. DMP/Honeywell | |
| 13. DSX | |
| 14. hartman | |
| 15. honeywell | |
| 16. Honeywell | |
| 17. Honeywell | |
| 18. Honeywell | |
| 19. honeywell | |
| 20. HONEYWELL DMP | |
| 21. Honeywell, DMP | |
| 22. Identocard, RS2, Paxton | |
| 23. Imron (Mercury) | |
| 24. INTERLOGIX, TRI-ED, ADI | |
| 25. Kantech | |
| 26. Kantech | |
| 27. Kantech,AMAG | |
| 28. Keri | |
| 29. Keri, DMP, Napco | |
| 30. Keyscan | |
| 31. Lenel | |
| 32. Lenel | |
| 33. Linear | |
| 34. Mercury | |
| 35. Mercury | |
| 36. Mercury | |
| 37. Mercury | |
| 38. Mercury, | |

TELEPHONE ENTRY-INTERCOM SYSTEMS

64% of guests are active in this category

- | | |
|-----------------------------------|--------------------------------|
| 1. 2 N, Keri | 40. Stentofon |
| 2. ADI, Tri-ed | 41. Stentofon, Linear, Mobotix |
| 3. Aiphone | 42. talkaphone |
| 4. Aiphone | 43. Viking |
| 5. Aiphone | |
| 6. Aiphone | |
| 7. Aiphone | |
| 8. Aiphone | |
| 9. Aiphone | |
| 10. AiPhone | |
| 11. aiphone | |
| 12. Aiphone | |
| 13. Aiphone | |
| 14. Aiphone | |
| 15. Aiphone | |
| 16. Aiphone / NEC | |
| 17. AiPhone Comelit | |
| 18. Aiphone, Commend, Door King | |
| 19. Aiphone, N2 Commend | |
| 20. Aiphone, Stenofone | |
| 21. Aiphone, Stentofon, Door King | |
| 22. aiphone/viking | |
| 23. Anixter | |
| 24. A-phone, AXIS | |
| 25. Door King | |
| 26. Door King | |
| 27. Door King, Kantech, Linear | |
| 28. Door King/Aiphone | |
| 29. INTERLOGIX, TRI-ED, ADI | |
| 30. INTERSONIC | |
| 31. Kantech | |
| 32. Keri/ABB/DOor King | |
| 33. Luroe, Axis, Bogan | |
| 34. NEC | |
| 35. Paxton, Aiphone | |
| 36. Sentex, Chamberlin | |
| 37. Sentx | |
| 38. ses | |
| 39. Stento, Commend, Aiphone | |

TOXIC GAS DETECTION

49% of guests are active in this category

1. 2 GIG
2. ADI, SES, TriEd
3. ADI, TriEd
4. DMP
5. Honeywell
6. Honeywell
7. Honeywell
8. Honeywell
9. Honeywell
10. Honeywell
11. Honeywell
12. Honeywell
13. Honeywell
14. honeywell
15. Honeywell, GE
16. Interlogix
17. INTERLOGIX, TRI-ED, ADI
18. Macurco
19. MACURCO
20. Macurco
21. Macurco, VESDA
22. Mancurco
23. Marcur
24. Mercurco
25. Nortek, Honeywell
26. Notifier
27. Notifier
28. System Sensor
29. System Sensor
30. System Sensor
31. System Sensor
32. System Sensor
33. System Sensor/ DMP

VIDEO ANALYTICS

71.6% of guests are active in this category

- | | |
|------------------------------------|----------------------|
| 1. 3 X Logic | 40. Milestone, ONSSI |
| 2. 3xLogic | 41. Mobotix |
| 3. 3xLogic/Agent VI | 42. Prysm |
| 4. Anixter | 43. Rialto |
| 5. Arecont, Pelco, Verint | 44. Rialto |
| 6. Avagilon | 45. Salient |
| 7. Avigilon | 46. Salient Systems |
| 8. Avigilon | 47. UDP |
| 9. Avigilon | 48. XTralis |
| 10. Avigilon | |
| 11. Avigilon | |
| 12. Avigilon | |
| 13. Avigilon | |
| 14. Avigilon, Exacq | |
| 15. Avigilon, Ganz | |
| 16. Avigilon, In-camera, | |
| 17. Avigilon, Rialto | |
| 18. axis | |
| 19. AXIS | |
| 20. Axis / Pelco | |
| 21. Axis, Aemetis | |
| 22. Briefcam | |
| 23. CheckVideo | |
| 24. checkvideo | |
| 25. Digital Watchdog | |
| 26. Emza | |
| 27. Exacq | |
| 28. Exacq, Axis | |
| 29. Exacqvision | |
| 30. Hik | |
| 31. HIKVISION | |
| 32. HIKVISION HONEYWELL | |
| 33. honeywell | |
| 34. INTERLOGIX, TRI-ED, ADI | |
| 35. ISS, Aimetis | |
| 36. Key Digital - Digital Watchdog | |
| 37. LTS | |
| 38. Manf. Embedded, | |
| 39. Milestone | |



BRAND ANALYSIS

VIDEO BUSINESS INTELLIGENCE APPLICATIONS

37% of guests are active in this category

1. 3X Logic/ Milestone
2. 3xLogic
3. AgentVI, Aimetis
4. Anixter
5. Avigilon
6. Avigilon
7. Axis
8. BRSLabs
9. CheckVideo
10. checkvideo
11. CIA
12. DW
13. Eagle Eye
14. File Makerpro
15. Hik
16. HIK Vision
17. HIKVISION
18. HIKVISION HONEYWELL
19. honeywell
20. honeywell
21. I3
22. INTERLOGIX, TRI-ED, ADI
23. Kantech
24. Mobotix
25. Salient

VIDEO MANAGEMENT SYSTEMS

79% of guests are active in this category

- | | |
|--|--|
| 1. 3xLogic/DW | 41. Milestone, Avigilon, Genetec |
| 2. Anixter | 42. Milestone, ONSSI, Hykvision |
| 3. Arecont, Pelco, Verint | 43. Milestone, ONSSI, Exacq, S2, Genetec |
| 4. Avigilon | 44. Mobotix |
| 5. Avigilon | 45. Mobotix, Aimetis, ISS, Exacq |
| 6. Avigilon, Exacqvision, Dvtel | 46. OnSSI Ocularis, Axis, Openeye |
| 7. Avigilon, Genetec, ONSSI, | 47. OnSSI/Spectrum/3xLogic |
| 8. Avigilon, Geovision, Pelco | 48. PSA, Avigilon |
| 9. Avigilon, Milestone, Video Insight | 49. Salient |
| 10. Aviglion | 50. Salient |
| 11. Bosch | 51. Salient Systems |
| 12. Bosch/ONSSI/Exacq | 52. Spectrum |
| 13. CheckVideo | 53. Various |
| 14. Digital Watchdog | |
| 15. Digital Watchdog | |
| 16. digital watchdog | |
| 17. Elan, SnapAV, Key Digital | |
| 18. Exacq | |
| 19. Exacq | |
| 20. Exacq, Avigilon, OnSSI | |
| 21. Exacq, Open eye, March Networks | |
| 22. Exacq, Salient, Milestone | |
| 23. Exacqvision | |
| 24. Exacqvision, VideoInsight, Milestone | |
| 25. Exaq | |
| 26. Hik | |
| 27. HIK Vision | |
| 28. HIKVISION | |
| 29. HIKVISION HONEYWELL | |
| 30. hikvision/honeywell | |
| 31. honeywell | |
| 32. Honeywell | |
| 33. honeywell | |
| 34. I View | |
| 35. INTERLOGIX, TRI-ED, ADI | |
| 36. Lenel / GE Fanuc | |
| 37. Mileston, ONSSI | |
| 38. Milestone | |
| 39. Milestone | |
| 40. Milestone | |

Statement	% Agreeing		
	CE Pro	CI	SSI
We're considering adding new product and service categories as a result of the Summit	100%	88%	100%
We're considering the development of new business processes as a result of the Summit	94%	94%	100%
I got information and advice that will help me develop/improve our company operations and financial performance at the Summit	100%	69%	100%
I made valuable business contacts with peers at the Summit	100%	94%	100%
I was motivated and inspired by my experience at the Summit	100%	81%	100%
I established and enhanced relationships with vendor sponsor staff at the Summit	100%	88%	100%
I learned more about vendor sponsor products and services at the Summit	94%	94%	100%
I am considering switching vendors as result of interactions at the Summit	72%	75%	93%
I made productive connections with business leaders of integrator from adjacent market spaces at the Summit.	94%	69%	100%
I made productive connections with vendors from adjacent market spaces at the Summit.	100%	47%	100%
The Summit was a professionally managed and produced event	100%	100%	100%

What guests liked about the Summit ...

The collaboration with others, was in a word, awesome! The cross-functional platform and table discussions were great! The panels were great!

I actually really enjoyed the curated aspect of it. I got to meet people and see products that I may not have looked at on my own.

I liked the energy and enthusiasm. I learned a lot in a short amount of time.

I liked the roundtable sessions most, with quality, productive interactions between business leaders who would be competitors in any other scenario.

Made some great contacts to do future business. Learned from the presenters and vendors as well as attendees. The round table sessions with brainstorming were excellent at breakfast/lunch.

I liked the roundtable sessions most, with quality, productive interactions between business leaders who would be competitors in any other scenario.

The setting and way that the interactions were planned for any business owner allows you to walk away with something useful and tangible.

The staff and the networking. Blew away any other networking events I've attended in recent memory.

TOTAL TECH SUMMITS
DATA POINTS COLLECTED ON HOSTED GUEST APPLICATIONS
As of 2016

GENERAL INFORMATION

Name
Job title
Company
Address
City/State/Postal Code/Country
Office Phone
Mobile Phone
Email
Web Site



INDIVIDUAL PROFILE

Years/Positions with Company:
Previous Employers/Positions and Total Years in Custom Electronics Industry
Education
Association Membership/Leadership
Past Summit Attendance
Brief Bio
Favorite Aspects of Custom Electronics
Hometown
Married/Single/Family
Leisure Pursuits
Favorite Food & Drink
Favorite Sports/Teams

COMPANY INFORMATION

Total company revenue from all sources
% Residential installation
% Commercial installation
% Over the counter retail equipment sales that are not installed
% Recurring revenues (service contracts, alarm monitoring, etc.)
% Internet equipment sales
Total company revenues derived from multi-system residential installations
Number of Full-Time Employees
Number of Business Locations
Number of Residential Systems Installations
Number of Commercial Systems Installations
Showroom Operations
Fastest Growing Product Segment/Market Niche

TOTAL TECH SUMMITS
DATA POINTS COLLECTED ON HOSTED GUEST APPLICATIONS
As of 2016

BRAND PREFERENCE CATEGORIES (Top 3 in Each)

A/V Receivers	Networking/Data Wire
Access Control	Phone Systems/Intercoms
Acoustical Treatments	Rack Cooling Systems
Audio Amplifier	Seating
Blu-ray Players	Security/Fire Systems
Distributors	Tools & Testers
Gaming Systems	Turntables
Headphones	Motorized Window Treatments
HT Preamp/Processors	Mounts
Cell Signal Boosters	Multiroom Audio Distribution Systems
Central Vacuum	Outdoor Audio
Computers	Outdoor Video
Design/Proposal Software	Power Conditioners
Flat-Panel Displays	Projectors
Floorstanding/Shelf Speakers	Racks
Furniture	Remote Managed Services
HDMI Cable	Satellite
Home Networks	Soundbars
HVAC/Thermostats	Speaker Wire/Interconnects
In-wall/In-Ceiling Speakers	Structured Wiring Systems
IP Cameras/Surveillance	Universal Remotes/Tablets
IR Distribution Systems	Video Distribution/Switchers/Extenders
Lifts	Video Filmscreens
Lighting Controls	Whole-house Automation/Integration
Media Servers/DVRs	Wireless Audio

TOTAL TECH SUMMITS
DATA POINTS COLLECTED ON HOSTED GUEST APPLICATIONS
As of 2016

GENERAL INFORMATION

Name
Job title
Company
Address
City/State/Postal Code/Country
Office Phone
Mobile Phone
Email
Web Site



INDIVIDUAL PROFILE

Years/Positions with Company:
Previous Employers/Positions and Total Years in Commercial Integration
Education
Association Membership/Leadership
Past Summit Attendance
Brief Bio
Favorite Aspects of Commercial Integration
Hometown
Married/Single/Family
Leisure Pursuits
Favorite Food & Drink
Favorite Sports/Teams

COMPANY INFORMATION

Total company revenue from all sources
Total revenues derived from equipment, service and installations in commercial/industrial/institutional/governmental facilities
Number of Full-Time Employees
Number of Business Locations
Number of Commercial Systems Installations (2015)

% of company revenue that is recurring revenue sources (incl. service and monitoring)
Awards, recognition, association leadership positions
Unique business practices that provide an edge.
Customer discovery and creation techniques
Biggest challenges or biggest opportunities

TOTAL TECH SUMMITS

DATA POINTS COLLECTED ON HOSTED GUEST APPLICATIONS

As of 2016

% of Business by Product Category

Audio
Automation & Control
Video Displays
Digital Signage Players & Software
UCC (Audio/Video Conferencing)
Security
Information Technology
Lighting
Energy Management
Telecommunications
Other Products

% of Business by Vertical Market

Commercial Offices
K-12
Higher Ed
Health Care
Hospitality (Hotels, Resorts, Restaurants, Bars, Clubs)
Worship
Government
Retail Stores
Sports, Fitness
Museums, Libraries, Community Centers
Manufacturing/Industrial
Other

BRAND PREFERENCE CATEGORIES (Top 3 in Each)

Audio

Audio Components & Processors
Audio Conferencing Solutions
Audio Distribution Systems
Installed Loudspeakers & Subwoofers
Venue/Line Array Loudspeakers
Assistive Listening Devices
Acoustical Treatments
Microphones
Headphones & Headsets
Mixers & Mixing Consoles

Video

Video Components & Processors
Video Distribution Systems
Large Venue Projectors
Conference/Classroom Projectors
Video Projection Screens
Interactive Whiteboards
TVs/Video Monitors
Display/Projector Mounts
Video Walls Solutions
Video Conferencing/Telepresence Solutions
Collaboration Systems
Pan/Tilt/Zoom Cameras
Digital Signage Hardware
Digital Signage Software
Media Servers

A/V Accessories

Specialty A/V Cables, Interconnects, & IR
Power Conditioning, Surge Suppression, & Energy Solutions
Cabinets, Furniture, Racks, Mounts

Networking & Communications

Intercoms & Paging Systems
Networking Gear
Remote Monitoring & Management
Cell Signal Boosters

Control & Automation

Large-Scale Control Systems
Lighting Controllers
Motorized Window Treatments
HVAC Zone Controls & Thermostats
Touchscreens

Security

Video Surveillance
Access Control
Intrusion & Fire Detection
Alarm Monitoring Services
Mass Notification Emergency Comm.

TOTAL TECH SUMMITS
DATA POINTS COLLECTED ON HOSTED GUEST APPLICATIONS
As of 2016

GENERAL INFORMATION

Name
Job title
Company
Address
City/State/Postal Code/Country
Office Phone
Mobile Phone
Email
Web Site



INDIVIDUAL PROFILE

Years/Positions with Company:
Previous Employers/Positions and Total Years in Electronic Security Industry
Education
Association Membership/Leadership
Past Summit Attendance
Brief Bio
Favorite Aspects of Electronic Security
Hometown
Married/Single/Family
Leisure Pursuits
Favorite Food & Drink
Favorite Sports/Teams

COMPANY INFORMATION

Total company revenue from all sources
% of Business by Vertical Market
Residential
Commercial (Office Buildings, Retail, Banks, etc.)
Governmental
Institutional (Schools, Hospitals, Museums, etc.)
Industrial (Factories, Warehouses, Utilities, etc.)
Other
Dealer program membership
Most significant company accomplishment in last year
Number of years in business
Number of full-time employees
Number of business locations
Number of residential installations in 2016
Number of commercial/industrial/institutional/governmental installations in 2016
Number of subscriptions gained through new installations
% of Revenues from...
Installations
Monitoring
Service, Maintenance & Repair

TOTAL TECH SUMMITS
DATA POINTS COLLECTED ON HOSTED GUEST APPLICATIONS
As of 2016

Central Station UL/FM/ETL listed
Average annual revenue growth in last three years
Projected annual revenue growth over next three years
What new service or capability added in last year
What was your biggest challenge in last year

BRAND PREFERENCE CATEGORIES (Top 3 in Each)

Access Control

Badging/ID Systems & Badges
Reading Devices Cards/Credentials
Gate/Door Operators
Telephone Entry/Intercom Systems
Access Control Systems
System Controllers

Alarms

Intrusion Alarm Control Panels
Fire Alarm Control Panels
Intrusion Sensors/Detectors
Fire/Smoke/Gas Detectors
Annunciators, Bells, Sirens, Strobes
Intrusion Detection System
Fire Detection System
Leak Detection
Toxic Gas Detection
Personal Emergency Response Systems (PERS)

Central Station Equipment

Central Station Receivers
Central Station Software
Remote Video Monitoring Equipment/Software

Third-Party Services

Alarm Monitoring
GPS/Mobile Tracking

Video Surveillance

Cameras
DVRs
Housings, Enclosures, Mounts, Pan/Tilt
Monitors
Video Analytics
Video Management Systems
Video Business Intelligence Applications

Custom Electronics

Structured Wiring Systems
Multi-Room Audio Systems/In-wall Speakers
Big Screen/Projection Televisions
Surround Sound Systems & Speakers
Lighting Control Systems
Home Automation Systems
Building Automation Systems
HVAC Control/Energy Management
Solar Power Systems

Distributors

EVENT VALUE CALCULATOR

Sales Trip to call on a Top VIP Prospect for a 1-hr. Meeting

Flight	\$400
Ground Transportation	\$200
Hotel and Room Tax	\$200
Meals on Own	\$55
Subtotal	\$855
Travel Time (<i>assumes 8 working hrs. of travel and total comp of \$100K for sales rep.</i>)	\$392
Prospect Research & Appointment Booking Time (4 hrs.)	\$196
Total cost	\$1,443
Cost per minute of face to face engagement	\$24.05



Engagements at Summit - 7 Boardrooms + 80 Meetings * 8 staff members

Flight	\$3,200	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$3,000
Ground Transportation	\$600				
Hotel and Room Tax	\$2,880				
Meals on Own	\$320				
Subtotal	\$7,000				
Sponsorship fee	\$35,000				
Exhibit expenses	\$5,500				
Travel Time (<i>assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.</i>)	\$9,412				
Staff planning time (<i>assumes 18 working hrs.</i>)	\$882				
Total	\$57,794	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (<i>assumes 35-min. presentation to 70 guests, plus 80 15-min. 1-on-1s and 200 7.5-min. incidental engagements</i>)	\$11.22	5,150	86	\$123,878	
Value of completing 86 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$66,084 (53%)	

EVENT VALUE CALCULATOR

Engagements at Summit - 6 Boardrooms + 70 Meetings * 7 staff members

Flight	\$2,800	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.		\$2,000
Ground Transportation	\$525			
Hotel and Room Tax	\$2,520			
Meals on Own	\$280			
Subtotal	\$6,125			
Sponsorship fee	\$32,000			
Exhibit expenses	\$5,000			
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$8,235			
Staff planning time (assumes 18 working hrs.)	\$882			
Total	\$52,243	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense
Cost per minute of face to face engagement (assumes 35-min. presentation to 60 guests, plus 70 15-min. 1-on-1s and 175 7.5-min. incidental engagements)	\$11.71	4,463	74	\$107,341
Value of completing 74 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$55,098 (51%)



Engagements at Summit - 5 Boardrooms + 60 Meetings * 6 staff members

Flight	\$2,400	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.		\$2,000
Ground Transportation	\$450			
Hotel and Room Tax	\$2,160			
Meals on Own	\$240			
Subtotal	\$5,250			
Sponsorship fee	\$28,000			
Exhibit expenses	\$4,250			
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$7,059			
Staff planning time (assumes 18 working hrs.)	\$735			
Total	\$45,294	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense
Cost per minute of face to face engagement (assumes 35-min. presentation to 50 guests, plus 60 17.5-min. 1-on-1s and 150 7.5-min. incidental engagements)	\$12.00	3,775	63	\$90,804
Value of completing 62.5 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$45,509 (50%)

EVENT VALUE CALCULATOR

Engagements at Summit - 4 Boardrooms + 50 Meetings * 5 staff members

Flight	\$2,000	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$2,000
Ground Transportation	\$375				
Hotel and Room Tax	\$1,800				
Meals on Own	\$200				
Subtotal	\$4,375				
Sponsorship fee	\$24,000				
Exhibit expenses	\$3,500				
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$5,882				
Staff planning time (assumes 18 working hrs.)	\$882				
Total	\$38,640	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (assumes 35-min. presentation to 40 guests, plus 50 15-min. 1-on-1s and 125 7.5-min. incidental engagements)	\$12.51	3,088	51	\$74,266	
Value of completing 51 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$35,627 (48%)	



Engagements at Summit - 3 Boardrooms + 40 Meetings * 4 staff members

Flight	\$1,600	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$2,000
Ground Transportation	\$300				
Hotel and Room Tax	\$1,440				
Meals on Own	\$160				
Subtotal	\$3,500				
Sponsorship fee	\$20,000				
Exhibit expenses	\$2,750				
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$4,706				
Staff planning time (assumes 18 working hrs.)	\$882				
Total	\$31,838	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (assumes 35-min. presentation to 30 guests, plus 40 15-min. 1-on-1s and 100 7.5-min. incidental engagements)	\$13.27	2,400	40	\$57,729	
Value of completing 40 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$25,891 (45%)	

EVENT VALUE CALCULATOR

Engagements at Summit - 2 Boardrooms + 30 Meetings * 3 staff members

Flight	\$1,200	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$2,000
Ground Transportation	\$225				
Hotel and Room Tax	\$1,080				
Meals on Own	\$120				
Subtotal	\$2,625				
Sponsorship fee	\$16,000				
Exhibit expenses	\$2,000				
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$3,529				
Staff planning time (assumes 18 working hrs.)	\$882				
Total	\$25,037	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (assumes 35-min. presentation to 20 guests, plus 30 15-min. 1-on-1s and 75 7.5-min. incidental engagements)	\$14.62	1,713	29	\$41,192	
Value of completing 25 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$16,156 (39%)	



Engagements at Summit - 1 Boardroom + 20 Meetings

Flight	\$800	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$2,000
Ground Transportation	\$150				
Hotel and Room Tax	\$720				
Meals on Own	\$80				
Subtotal	\$1,750				
Sponsorship fee	\$10,000				
Exhibit expenses	\$1,500				
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$2,353				
Staff planning time (assumes 18 working hrs.)	\$588				
Total	\$16,191	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (assumes 35-min. presentation to 10 guests, plus 20 15-min. 1-on-1s and 50 7.5-min. incidental engagements)	\$16.19	1,025	17	\$24,054	
Value of completing 17 days worth of sales calls in 2.5 days	Priceless+	Savings vs. Sales Calls		\$7,863 (33%)	

EVENT VALUE CALCULATOR

Engagements at Summit - Exhibit + 30 Meetings Package

Flight	\$800	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.		\$2,500
Ground Transportation	\$150			
Hotel and Room Tax	\$360			
Meals on Own	\$80			
Subtotal	\$2,000			
Sponsorship fee	\$10,000			
Exhibit expenses	\$1,000			
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$2,353			
Staff planning time (assumes 18 working hrs.)	\$490			
Total	\$15,843	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense
Cost per minute of face to face engagement (assumes 30 scheduled 15-min. 1-on-1s and 50 7.5-min. incidental engagements)	\$19.20	825	14	\$19,844
Value of completing 14 days worth of sales calls in 2.5 days	Great	Savings vs. Sales Calls		\$4,001 (20%)



Engagements at Summit - Exhibit+ 20 Meetings Package

Flight	\$800	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.		\$2,500
Ground Transportation	\$150			
Hotel and Room Tax	\$720			
Meals on Own	\$80			
Subtotal	\$1,500			
Sponsorship fee	\$8,000			
Exhibit expenses	\$1,000			
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$2,353			
Staff planning time (assumes 18 working hrs.)	\$490			
Total	\$13,343	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense
Cost per minute of face to face engagement (assumes 20 scheduled 15-min. 1-on-1s and 50 7.5-min. incidental engagements)	\$19.77	675	11	\$16,236
Value of completing 11 days worth of sales calls in 2.5 days	Great	Savings vs. Sales Calls		\$2,893 (18%)

EVENT VALUE CALCULATOR

Engagements at Summit - Exhibit + 10 Meetings Package

Flight	\$800	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$2,500
Ground Transportation	\$150				
Hotel and Room Tax	\$720				
Meals on Own	\$80				
Subtotal	\$1,500				
Sponsorship fee	\$6,000				
Exhibit expenses	\$1,000				
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$2,353				
Staff planning time (assumes 18 working hrs.)	\$490				
Total	\$11,343	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (assumes 10 scheduled 15-min. 1-on-1s and 50 7.5-min. incidental engagements)	\$21.61	525	9	\$12,628	
Value of completing 9 days worth of sales calls in 2.5 days	Very Good	Savings vs. Sales Calls		\$1,285 (10%)	



Engagements at Summit - Exhibit + 5 Meetings Package

Flight	\$400	Additional marketing value: highlights email, Trusted Advisors Guide and Directory listings, database.			\$2,500
Ground Transportation	\$75				
Hotel and Room Tax	\$360				
Meals on Own	\$40				
Subtotal	\$875				
Sponsorship fee	\$5,000				
Exhibit expenses	\$750				
Travel Time (assumes 24 working hrs. of travel and total comp of \$100K for each sales rep.)	\$1,176				
Staff planning time (assumes 18 working hrs.)	\$294				
Total	\$8,096	Minutes of prospect engagement	Equals Sales Calls	Equals Sales Trip Expense	
Cost per minute of face to face engagement (assumes 5 scheduled 15-min. 1-on-1s and 40 7.5-min. incidental engagements)	\$21.59	375	6	\$9,020	
Value of completing 5 days worth of sales calls in 2.5 days	Good	Savings vs. Sales Calls		\$925 (10%)	

EVENT VALUE CALCULATOR

Cost Compare Summary

Package	Fully Loaded Cost/Min. of Face-to-Face VIP Engagement		Savings	Marketing Value Add
	Summit Engagements	Sales Visits on Your Own		
7 Boardroom	\$11.22	\$24.05	53%	\$3,000
6 Boardroom	\$11.71		53%	\$2,000
5 Boardroom	\$12.00		50%	\$2,000
4 Boardroom	\$12.51		48%	\$2,000
3 Boardroom	\$13.27		45%	\$2,000
2 Boardroom	\$14.62		39%	\$2,000
1 Boardroom	\$16.19		33%	\$2,000
Showcase + 30	\$19.20		20%	\$2,500
Showcase + 20	\$19.77		18%	\$2,500
Showcase + 10	\$21.61		14%	\$2,500
Showcase + 5	\$21.59		10%	\$2,500

