

GUEST STATS

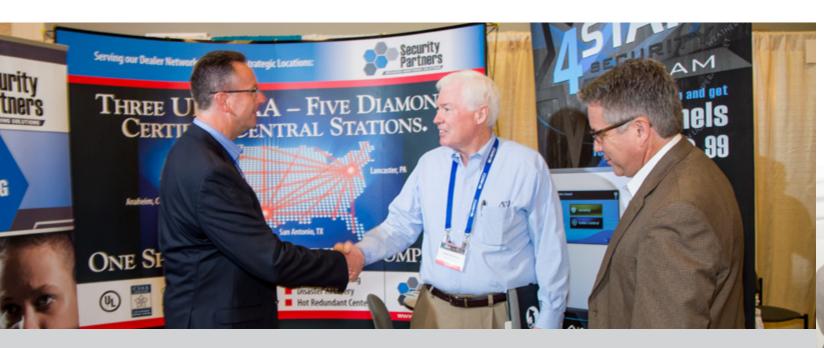


\$24.9 Million

Average Total Revenue

\$10 Million

Median Total Revenue



75% Doing Residential Installations

97% Doing Commercial Installations

1,985

Average Number of Total Installations

3,222 Average Number of **Residential Installations**

748

Average Number of Commercial/ Industrial/Institutional/ Governmental Installations

150

Median Number of Total Installations

68 Median Number of Residential Installations

200

Median Number of Commercial/ Industrial/Institutional/ Governmental Installations

| Residential | 27% |
|---------------|-----|
| Commercial | 35% |
| Governmental | 7% |
| Institutional | 17% |
| Industrial | 12% |







NOVEMBER 1-3 ORLANDO, FL ORANGE COUNTY CONVENTION CENTER

FIRMOGRAPHICS

SECURITY SALES & INTEGRATION SUMM



2017 GUEST TARGETS

ENTERPRISE+

| A2 Systems LLC |
|--|
| Acadiana Security Plus |
| Access Control Technologies |
| Access Security |
| Access Systems Integration |
| Ackerman Security Systems |
| Acme Security Systems |
| ACT |
| Action Security |
| ADS Security L.P. |
| Advance Technology Inc |
| Advanced Cabling Systems |
| Advanced Electronic Solutions |
| AFA Protective Systems Inc. |
| Alamo Integrated Systems |
| Alarm Detection Systems Inc. |
| Alarms Unlimited |
| All Systems Designed Solutions |
| Allied Fire & Security |
| AlphaCorp |
| Alscan, Inc. |
| Altec Systems |
| American Alarm & Communications |
| APL Access & Security Inc. |
| ArCom Systems, Inc |
| Aronson Security Group |
| Artel Communications Corp. |
| ASG Security |
| Associated Engineered Systems |
| Atlantic Coast Alarm Inc. |
| Atronic Alarms Inc. |
| Audio-Video Corporation |
| AVS Technology |
| Bates Security LLC / Sonitrol of Lexington |
| Beacon Communications |
| Blue Violet Networks |
| Bonneville Contracting and Technology Group, LLC |
| Brady Integrated Security |
| Building Controls & Services, Inc. |
| California Commercial Security |
| Casco Security Systems, Inc |
| Center Line Technologies Inc. |
| Central Alarm, Inc |
| CGL Electronic Security Inc. |
| Champion Alarm Systems |
| Classic Security LLC |
| CM3 Building Solutions Inc |
| Commercial Instruments & Alarm |
| Communications Resource |
| Concentric Security |
| Condortech Services, Inc |
| Contava Inc |
| Convergint Technologies |
| |

| Copp Systems Inc |
|--|
| CTSI |
| Custom Security Systems |
| Dakota Security Systems |
| Dallas Security Systems Inc. & DSS Fire Inc. |
| Dallmann Systems, Inc |
| Design Electronics |
| DGA Security Systems, Inc |
| DigiCOM Systems LLC |
| Digital Provisions, Inc. |
| DynaFire Inc. |
| Dynamic Security LLC |
| Eales Electronics |
| ECD Systems LLC |
| Electronic Communications, Inc |
| Electronic Security Concepts LLC |
| EMC Security |
| ENE Systems, Inc. |
| Engineered Protection Systems |
| Engineered Security Systems |
| Entech Sales & Service Inc. |
| Enterprise Security Solutions of Texas, Inc |
| Enterprise Security Systems |
| Entrance Controls |
| Envera Systems |
| Epic Systems Group |
| ESSI, Inc |
| Extravision Video Technologies Inc. |
| F.E. Moran Inc. Alarm and Monitoring Services |
| Firstline Security Systems Inc. |
| Fleenor Security Systems |
| Fuller Engineering |
| G4S Secure Integration LLC |
| Gateway Controls |
| General Security Services |
| Genesis Integration, Inc |
| Genesis Security Systems LLC |
| Ginsatec SA de CV |
| Gorrie-Regan and Associates |
| GSI |
| Guardian Protection Services |
| HEI, Inc |
| High-Tech Tronics, Inc |
| IAP-Integrated Systems Group |
| Integrated Protection Services |
| Integrated Security Holdings Group |
| Integrated Security Resources Inc. |
| Integrated Security Solutions |
| Integrated Security Systems |
| Integrated Security Systems |
| Integrated Security Tech. Inc. |
| Integrated Security Tech. Inc. Integrated Security Technologies |
| Integrated Security Tech. Inc. Integrated Security Technologies Interface Security Systems Holdings Inc. |
| Integrated Security Tech. Inc. Integrated Security Technologies Interface Security Systems Holdings Inc. Intertech Ci |
| Integrated Security Tech. Inc. Integrated Security Technologies Interface Security Systems Holdings Inc. Intertech Ci Intraworks Inc. |
| Integrated Security Tech. Inc. Integrated Security Technologies Interface Security Systems Holdings Inc. Intertech Ci Intraworks Inc. iS3 Tech Services LLC |
| Integrated Security Tech. Inc. Integrated Security Technologies Interface Security Systems Holdings Inc. Intertech Ci Intraworks Inc. |

Kastle Systems International

| Kim | berlite Corp. |
|------|--|
| | dom Security LLC |
| | Jht Security Systems LLC |
| | os Public Safety & Security Solutions |
| | tos PSS |
| | Security |
| | mor Services Inc. |
| Life | Safety Engineered Systems |
| | e Star Communications, Inc |
| Low | Voltage Contractors Inc. |
| Mar | |
| Mat | rix Systems |
| | son Alarm Co. Inc. |
| McN | Aillan Security Systems Inc. |
| Mid | Co Inc. |
| Mid | state Security Company |
| | uteman Security Technologies |
| Mob | vilcom |
| Mou | Intain Alarm |
| MSE | Corporate Security |
| | onal Security Works |
| | ronix Integration, Inc |
| | York Security Solutions |
| | tGen Security LLC |
| | thland Control Systems |
| | fication Systems of America |
| | vier Corporation |
| | rational Security Systems Inc. |
| P.A. | C.E. |
| Pala | din Protective Systems |
| PAS | S Security |
| Peal | k Alarm Co. Inc. |
| Per | Mar Security Services |
| Pref | erred Technologies, Inc. |
| Prin | e Communications, Inc. |
| Proc | cesos Automatizados SA de CV |
| Pro- | Tec Design, Inc MN. |
| Prot | ec, inc |
| Prot | ection Bureau |
| Prot | ection One Alarm Monitoring, Inc. |
| Prot | tex Central Inc |
| PSA | Electronic Systems |
| RAE | Security |
| Red | Hawk Fire & Security |
| Red | rock Security & Cabling Inc. |
| Red | wire / Sonitrol of Tallahassee,Bay, NW FL, EC FL |
| Ree | ce Complete Security Solutions |
| Reli | able Communications Systems |
| Reli | able Fire Equipment Company |
| | Communications & Security Systems |
| | blee's Total Security, Inc |
| | ntegration, LLC |
| Scar | sdale Security Systems Inc. |
| SCI, | |
| | Presence LLC |
| Secı | ıradyne Systems |
| | ırAlarm Systems |
| | ~ |

| Securitronics Company | |
|--|--|
| Security and Data Technologies Inc. | SMB/R |
| Security Control Integrators, Inc | |
| Security Corporation | AAMI |
| Security Equipment Inc. | Acadiana Security Plus |
| Security Integrations | Ackerman Security System |
| Security Management Systems | |
| Security Specialists | A-Com Protection Service |
| Security Systems of America | ACT NOW! ALARM |
| Securityhunter, Inc. | ADS Security |
| Select Security | ADT |
| Sentinel Security Sentry Communications & Security | Advent Security Corporat |
| | AFA Protective Systems In |
| Sentry Security Service Works Inc. | Alarm Detection Systems |
| Setronics Corporation | Alarmco Inc. |
| Shanix. Inc | All Guard Alarm Systems I |
| SIGNET Electronic Systems Inc. | |
| Signet Technologies, Inc. | All Safe Technologies, LLC |
| Sonitrol New England | Allied Fire & Security |
| Sonitrol of Sacramento & Orange County, Cybex | American Alarm & Commu |
| Security | Amherst Alarm Inc. |
| Sonitrol Pacific | AMP Security LLC |
| Sonitrol Security Systems of the Triangle | Armed Response Team |
| Sonitrol Tri-County | - Atronic Alarms |
| Sound Incorporated | B Safe, Inc. |
| Southeastern Security Prof. LLC | |
| Southeastern Security Professionals LLC | Bates Security LLC / Sonit |
| Southwest Access & Video | Bay Alarm Company |
| Southwest Surveillance Systems | Blue Ridge Security Syste |
| SSD Alarm Systems / Kern Security & Fire / Alpha Alarm & McNeill Security | Bonds Alarm Co. Inc. |
| Star Asset Security | Brinton Security Services |
| Stone Security | Central Security Group In |
| Strategic Security Solutions | Certified Alarm Co. of AL i |
| S-Tron | CPI Security Systems Inc. |
| T&R Alarm Systems | Crime Prevention Security |
| Tech Systems Inc. | CSI Palm Beach |
| Telenet VoIP Inc. | |
| Tele-Tector of Maryland Inc. | Custom Alarm |
| The Protection Bureau | Custom Security Systems |
| Thompson Electronics Company | Custom Security Systems |
| Trans-Alarm Inc | Damar Security Systems |
| TRL Systems Inc. | Dial One Security |
| Tutela Inc. | Doyle Security Systems In |
| Tyco Integrated Security | Electronix Systems Centra |
| Universal Protection Security Systems | EMC Security |
| Unlimited Technology Inc. | EPS Security |
| Vector Security Inc. | |
| Video & Sound Services | F.E. Moran Security Soluti |
| Videotec Corporation | First Alarm |
| Vision Security Technologies | Fleenor Security Systems |
| VTI Security Inc. | General Security Inc. |
| Walsh Door & Hardware Co. | GHS Security |
| Walsh Electronic Security | Gillmore Security Systems |
| Washington Alarm Inc. | Global Security & Commu |
| Will Electronics, Inc. Wisconsin Wireless Comm. | Guardian Alarm Company |
| | |
| World Wide Security & GC Alarm Inc. Xentry Systems Integration | Guardian Protection Serv |
| ZadarTechnology Inc | Habitec Security |
| Luuui Icciiiiotoyy iile | |

Securitronics Company

SMB/RESI

| | Horman Electronic Systems |
|--|---|
| SMB/RESI | Interface Security Systems Holdings Inc. |
| | Intertech Ci |
| AAMI | Koorsen Fire & Security |
| Acadiana Security Plus | LOUD Security Systems, Inc. |
| Ackerman Security Systems | Lowitt Alarms |
| A-Com Protection Services Inc. | Matson Alarm Co. Inc. |
| ACT NOW! ALARM | Maximum Sound & Security |
| ADS Security | Mijac Alarm |
| ADT | Monitronics Int'l |
| Advent Security Corporation. | Moon Security Services, Inc. |
| AFA Protective Systems Inc. | Mountain Alarm |
| Alarm Detection Systems Inc. | NCA |
| Alarmco Inc. | NorthStar Alarm Services LLC |
| All Guard Alarm Systems Inc. | Owen Security Solutions |
| All Safe Technologies, LLC | Pacific Alarm Systems Inc. |
| Allied Fire & Security | Peak Alarm Co. Inc. |
| American Alarm & Communications | Per Mar Security Services |
| Amherst Alarm Inc. | Post Alarm Systems |
| AMP Security LLC | Protect America |
| Armed Response Team | Provident Security Corp. |
| Atronic Alarms | RFI Communications & Security Systems |
| B Safe, Inc. | Richmond Alarm Company |
| Bates Security LLC / Sonitrol of Lexington | RLC Security Inc. |
| Bay Alarm Company | Safe Home Security Inc. / Security Systems Inc. |
| Blue Ridge Security Systems Inc. | SAFE Security Companies |
| Bonds Alarm Co. Inc. | SafeTouch |
| Brinton Security Services LLC | Scarsdale Security Systems Inc. |
| Central Security Group Inc. | Security Equipment Inc. |
| Certified Alarm Co. of AL inc. | Security Force Inc. |
| CPI Security Systems Inc. | Select Security |
| Crime Prevention Security Systems LLC | Sentry Security |
| CSI Palm Beach | SMG Security |
| Custom Alarm | Strauss Security |
| Custom Security Systems Inc. | The Protection Bureau |
| Custom Security Systems | Trinity Wiring & Security Solutions, LLC |
| Damar Security Systems | United Alarm Services Inc |
| Dial One Security | Urban Alarm |
| Doyle Security Systems Inc. | Valley Alarm |
| Electronix Systems Central Station Alarms Inc. | Vector Security Inc. |
| EMC Security | Vintage Security |
| EPS Security | |
| F.E. Moran Security Solutions | |
| First Alarm | Washington Alarm Inc. |
| Fleenor Security Systems | World Wide Security & GC Alarm Inc. |
| General Security Inc. | Worldwide Security Group |
| GHS Security | Yarnell Security Systems |
| Gillmore Security Systems Inc. | _ |
| Global Security & Communication, Inc. | _ |
| Guardian Alarm Company | _ |
| | _ |

Hoffman Electronic Systems

Guardian Protection Services