



Welcome to the Total Tech 2018 Top Integrator Peer Program.

The purpose of the program is to encourage the formation of mutually beneficial peer relationships among Total Tech 2018 guests and extend those relationships over time and distance to increase their value to participants.

How does it work?

You'll be formed into a guest group in advance of the event and introduced to the peers in your group by email introduction about a week before. The email will include a roster with contact info of your peers, industry bios and statements of purpose for attending the event. This peer group will be taking in seven sponsor boardroom presentations together at the event as well as spending time together during some general sessions.



Thursday morning, Nov. 8, at the end of the breakfast general session, your group will gather for in-person, ice-breaker introductions before proceeding with your group leader to your first boardroom presentation.

Friday, Nov. 9, during the final luncheon general session, you'll be seated with your peer group and encouraged to discuss the initiatives you're bringing back to your company as result of your Total Tech experience. This is the time to request their ongoing advice and assistance.

After the event, we encourage you to schedule quarterly conference calls where you can discuss your progress and challenges on key initiatives and discuss industry trends on process improvement and product and market mix evolution. AE Ventures will recruit a chair for each group, provide sample agendas and discussion materials. In addition to these full group get-togethers, we encourage one-off calls and correspondence to peers who have especially relevant advice and information to share with you.

At next year's Total Tech, reconvene for a celebratory toast during the Connections Reception and connect with a new group of peers who can continue to broaden your perspective, challenge and assist you.

Questions?

Contact Guest Recruitment Manager, Leigh Fishback
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